



Brian Sandoval
Governor

STATE OF NEVADA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
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Carson City, Nevada 89701
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Andrew K. Clinger
Director

Greg Smith
Purchasing Administrator

February 8, 2011

Stephen Koutavas, President
Conserve A Watt Lighting, Inc.
720 Vallejo Street
Denver, CO 80204

Fax: (303) 893-3315
Email: stevek@cawlighting.com

Dear Mr. Koutavas:

The State of Nevada and the Western States Contracting Alliance Sourcing Team for RFP 1862 has reviewed your proposal and respectfully submits the following response to your exceptions listed in Attachment B.

1. The State of Nevada on behalf of WSCA accepts you exception to Section 5.1.11.3.
2. The State of Nevada on behalf of WSCA accepts you exception to Section 7.1.1.

If you have any questions please feel free to contact me at gburchet@purchasing.state.nv.us or 775-684-0172.

Sincerely,

Handwritten signature of Gail Burchett in cursive script.
Gail Burchett, Purchasing Officer

Please visit our website at <http://purchasing.state.nv.us>

Attachment B
CERTIFICATION OF COMPLIANCE WITH
TERMS AND CONDITIONS OF RFP
PRIMARY PROPOSER

I have read, understand and agree to comply with the terms and conditions specified in this Request for Proposal.

Checking "YES" indicates acceptance of all terms and conditions, while checking "NO" denotes non-acceptance and proposer's exceptions should be detailed below. In order for any exceptions to be considered they **MUST** be documented.

YES _____ I agree. NO **XX** _____ Exceptions below:

SIGNATURE  10/15/10
Primary Proposer Date

PRINT NAME **Stephen Koutavas**
Primary Proposer

EXCEPTION SUMMARY FORM

RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (PROVIDE A DETAILED EXPLANATION)
5.1.11.3	22	A letter of financial comfort is provided in lieu of profit and loss and balance statements. These documents will be provided upon further request.
7.1.1	23	As opposed to an overall discount, we present our complete lamp and ballast catalogue (including all Philips Lighting and Universal Lighting products) as fixed prices. A catalogue copy is included in addition to the market basket worksheet

Attach additional sheets if necessary. Please use this format.

This document must be submitted in the "State Documents" section/tab of proposers' technical proposal