

EXHIBIT B - Pricing and Rates for Fire Protection System Services & Portable Fire Extinguishers

LW Enterprises, Inc.; dba Alarmspecialists, Inc.

Date:

09/15/15

Group 1: Commercial Grade Fire Extinguishers - Not Water-Pressurized (unit price includes wall bracket)										
	Desired Size	Rating	Sample Brand	Primary Brand (equivalent to or exceeds Sample brand)	Primary Brand's SKU	New Equipment Purchase (includes bracket)	Inspection - Annual	Internal Inspection 5 or 6 Year, as applicable	Inspection - Hydro Test 5 or 12 Year, as applicable	Recharge (includes labor/chemicals)
1A	Dry Chemical Extinguishers			Comments:	The required 5 year service will require both a hydro and a recharge, the hydro cost shows under the "5 or 12 years" column.					
A1	2.5 Pound	1A:10B:C	Badger	Amerex	X	\$ 35.00	\$ 2.40	No Charge	\$ 10.00	\$ 11.25
A2	5 Pound	2A:40B:C or 3A:40B:C	Badger	Amerex	X	\$ 38.25	\$ 2.40	No Charge	\$ 10.00	\$ 13.75
A3	6 Pound	3A:40B:C	Badger	Amerex	X	\$ 55.00	\$ 2.40	No Charge	\$ 10.00	\$ 13.75
A4	10 Pound	4A:60B:C	Badger	Amerex	X	\$ 65.00	\$ 2.40	No Charge	\$ 10.00	\$ 15.00
A5	20 Pound	6A:80B:C	Badger	Amerex	X	\$ 122.00	\$ 2.40	No Charge	\$ 10.00	\$ 25.00
A6	30 Pound	20A:80B:C	Badger	Amerex	X	\$ 400.00	\$ 2.40	No Charge	\$ 10.00	\$ 25.00
1B	CO2 Fire Extinguishers (5 year)			Comments:	The required 5 year service will require both a hydro and a recharge, the hydro cost shows under the "5 or 12 years" column.					
B1	5 Pound	5B:C	Badger	Amerex	X	\$ 131.25	\$ 2.40	No Charge	\$ 15.00	\$ 8.75
B2	10 Pound	10B:C	Badger	Amerex	X	\$ 181.00	\$ 2.40	No Charge	\$ 15.00	\$ 12.50
B3	15 Pound	10B:C	Badger	Amerex	X	\$ 222.86	\$ 2.40	No Charge	\$ 15.00	\$ 15.00
B4	20 Pound	10B:C	Badger	Amerex	X	\$ 256.56	\$ 2.40	No Charge	\$ 15.00	\$ 17.50
1C	Wet Chemical			Comments:	Per NFPA-10: at the time of Hydro test, all chemicals must be discarded and the unit recharged with new chemicals. The hydro cost shows under the "5 or 12 years" column.					
C1	6 Liter	K Class	Badger	Amerex	X	\$ 171.80	\$ 2.40	No Charge	\$ 25.00	\$ 113.60
C2	2.5 Gallon	K Class	Badger	Amerex	X	\$ 210.00	\$ 2.40	No Charge	\$ 25.00	\$ 144.56
1D	Water Units			Comments:	The required 5 year service will require both a hydro and a recharge, the hydro cost shows under the "5 or 12 years" column.					
D1	2.5 Gallon	2A	Badger	Amerex	N/A	\$ 100.31	\$ 2.40	No Charge	\$ 5.00	\$ 7.50

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Desired Size	Rating	Sample Brand	Primary Brand	Primary Brand's SKU	New Equipment Purchase (includes bracket)	Inspection - Annual	Internal Inspection - 6 Year	Inspection - Hydro Test 5 or 12 Year, as applicable	Recharge (includes labor/chemicals)
1E	Foam Units		Comments:						
E1	2.5 Gallon	1A:30B	Badger	Amerex	x	\$ 152.56	\$ 2.40	No Charge	\$ 6.25 \$ 62.50

Recharge pricing is based on volume needed to recharge the extinguisher.

1F	Wheeled Units		Comments:						
F1	50 Pound	30A:160B:C	Badger	Amerex	x	\$ 1,131.00	\$ 6.10	No Charge	\$ 29.37 \$ 137.50
F2	150 Pound	40A:240B:C	Badger	Amerex	x	\$ 2,081.00	\$ 6.10	No Charge	\$ 29.37 \$ 268.75

Recharge pricing is based on volume needed to recharge the extinguisher.

1G	Other Brands of Fire Extinguishers Offered								
	Badger		x						x
	Heiser		x						x
	Ansul		x						x

Group 3: Fire Protection Systems - Inspection/Testing									
	Description							Semi-Annual	Annual
3A	Backflow Prevention Systems								
A1	Domestic System							\$ 0.00	\$ 38.50
A2	Fire System							\$ 0.00	\$ 38.50
A3	Irrigation System							\$ 0.00	\$ 38.50
A4	By-pass System							\$ 0.00	\$ 38.50
A5	3/4"-2" devices							\$ 0.00	\$ 38.50
A6	4" devices							\$ 0.00	\$ 38.50
A7	6" devices							\$ 0.00	\$ 38.50
A8	8"-10" devices							\$ 0.00	\$ 38.50

Pricing excludes any additional filing fees (currently City of Thornton at \$15 and City of Fort Collins at \$10 per backflow) is required by the AHJ/Water District and will be added to the services cost.

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	Description				3 Year - Wet Trip Test	5 Year - Trip Test	Unit Description	Quarterly	Semi- Annual	Annual
3B	Fire Sprinkler Systems			Comments:	Dry sprinkler is partial trip every year with full trip every 3 years.					
B1	4" Riser						Per Riser	\$ 55.00	\$ 55.00	\$ 99.00
B2	6" Riser						Per Riser	\$ 55.00	\$ 55.00	\$ 99.00
B3	8" Riser						Per Riser	\$ 55.00	\$ 55.00	\$ 99.00
B4	Wet Sprinkler System					\$ 330.00	Per System	\$ 55.00	\$ 55.00	\$ 115.00
B5	Dry Sprinkler System					\$ 412.00	Per System	\$ 55.00	\$ 55.00	\$ 115.00
B6	Pre-Action and Alarm System					\$ 330.00	Per System	\$ 55.00	\$ 55.00	\$ 220.00
B7	Deluge System					\$ 330.00	Per System	\$ 55.00	\$ 55.00	\$ 247.00
B8	Foam System				\$ 605.00		Per System	\$ 55.00	\$ 55.00	\$ 385.00
B9	Replace: sprinkler guage - wet system							per Guage	\$ 55.00	\$ 27.50
B10	Replace: sprinkler guage - dry system							per Guage	\$ 55.00	\$ 27.50
B11	Replace: sprinkler guage - pre-action							per Guage	\$ 55.00	\$ 27.50

	Description							Semi-Annual	Annual
3C	Fire Detection and Alarm Systems								
C1	Per Device							\$ 5.00	\$ 5.00
C2	Per Hour							\$ 75.00	\$ 75.00

3D		Emergency-Exit Lighting Systems				Comments:	These hourly rates apply for work during normal business hours.					
D1	Per Device								\$	3.00	\$	3.00
D2	Per Hour								\$	70.00	\$	70.00

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	Description							Semi-Annual	Annual
3E	Commercial Overhead Hood Fire Suppression Systems	Comments:	These inspections rates quoted apply for work during normal business hours.						
E1	Inspection - Wet System					per System	\$	60.00	\$ 60.00
E2	Inspection - Dry System					per System	\$	60.00	\$ 60.00
E3	Replace: Fusible Link - 165 or 212 Degree					each Link	\$	7.00	\$ 7.00
E4	Replace: Fusible Link - 360 or 460 Degree					each Link	\$	7.00	\$ 7.00
E5	Replace: Fusible Link - 500 Degree					each Link	\$	8.00	\$ 8.00
E6	Replace: Blow Off Cap - Rubber					each Cap	\$	4.00	\$ 4.00
E7	Replace: Blow Off Cap - Metal					each Cap	\$	14.00	\$ 14.00
E8	Replace: Break Rods					each Rod	\$	2.00	\$ 2.00

3F	Special Hazard Systems	Comments:	These hourly rates apply for work during normal business hours.						
F1	Per Hour						\$	0.00	\$ 82.50

3G	Automatic Fire Pumps	Comments:	An additional cost may be required if purged water must be captured.						
G1	500 GPM Pump					per Pump	\$	0.00	\$ 357.00
G2	750 GPM Pump					per Pump	\$	0.00	\$ 388.00
G3	1000 GPM Pump					per Pump	\$	0.00	\$ 465.00
G4	1500 GPM Pump					per Pump	\$	0.00	\$ 465.00
G5	2500 GPM Pump					per Pump	\$	0.00	\$ 715.00

	Description					FlowTest - 5 year	Unit Description	Semi-Annual	Annual
3H	Standpipes/Hoses	Comments:	These hourly rates apply for work during normal business hours.						
H1	Inspection - Wet or Dry System					\$ 330.00	per System	\$	0.00
H2	Per Hour					\$ 81.25	per Hour	\$	0.00

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Group 4: Related Services			
4Trvl	Travel Expenses	Comments:	Maximum of \$100 to customer's site, per travel day.
	Note: maximum chargeable is \$100 per single day's service. Cannot bill for multiple days unless Technician travels back and forth.		
	- Mileage is charged only one-way from main office (starting point), out to the Customer's site, and is not charged for round trip.		
	- Technician's travel time to and from job location is not chargeable.		
	- Vendor cannot bill for both mileage and by job, only one or the other.		
TR1	75 - 150 miles		Per Mile \$ 0.00 by Job \$ 70.00
TR2	151 - 250 miles		Per Mile \$ 0.00 by Job \$ 100.00
TR3	over 251 miles		Per Mile \$ 0.00 by Job \$ 100.00

4OT	Overtime	Comments:	Services are available 24/7 - call 303-986-5900
	Note: Technician services are scheduled for normal business hours - 8 a.m. to 5 p.m., Monday through Friday, except State recognized holidays.		
	- All services out side of stated hours is considered "overtime" and charged per Technician.		
OT1	5:01 p.m. to 12:00 a.m.		Per Hour \$ 120.00
OT2	12:01 a.m. to 7:59 a.m.		Per Hour \$ 120.00
OT3	Weekends (Saturday and Sunday)		Per Hour \$ 120.00
OT4	Holidays (State recognized)		Per Hour \$ 120.00

4Serv	Services - Repairs	Comments:	This hourly rate applies for work during normal business hours.
	Note: Services for minor repairs of fire protection systems up to \$25,000 per fiscal year (aggregate) for State Agencies are acceptable under an awarded Price Agreement in conjunction with other services provided (inspection/testing and/or sale of extinguishers).		
SR1	Technician		per Hour \$ 80.00
-END-			

