

February 27, 2013

To Our Valued Carbonless Customers:

Glatfelter is announcing a price increase for our carbonless sheets grades sold in all of our global markets. The increase will be effective with shipments on or after April 1, 2013.

The increase will be 6% and cover the following items:

ExcelOne® Carbonless for Digital and Offset Xcelerator® PLUS Digital Carbonless Sequel® 30 Recycled Carbonless Optica® Self-Contained Carbonless Fan-Apart Adhesive

For Wennels

If you have any questions, please contact your local Glatfelter Territory Manager, or contact us directly via email at paperinfo@glatfelter.com.

Regards,

Tom Wernoch

Vice President, Sales

Printing & Carbonless Papers