



February 10, 2012

To Our Valued Carbonless Customers:

Glatfelter is announcing a price increase for our carbonless sheets grades sold in the United States market. **The increase will be effective with shipments on or after March 26, 2012.**

The increase will be 6% and cover the following items:

ExcelOne™ Carbonless for Digital and Offset

Xcelerator® PLUS Digital Carbonless

Sequel® 30 Recycled Carbonless

Optica® Self-Contained Carbonless

Fan-Apart Adhesive

If you have any questions, please contact your local Glatfelter Territory Manager, or contact us directly via email at paperinfo@glatfelter.com.

Regards,

Tom Wernoch
Vice President, Sales
Printing & Carbonless Papers

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