



G L A T F E L T E R
Beyond Paper

November 9, 2010

To Our Valued Carbonless Papers Customers:

Glatfelter is announcing a price increase for our carbonless sheets grades sold in United States and Canadian markets.

The increase will be 5% and cover the following items:

ExcelOne™ Carbonless for Digital and Offset
Xcelerator® PLUS Digital Carbonless
Sequel® 30 Recycled Carbonless
Optica® Self-Contained Carbonless
Fan-Apart Adhesive

The increase will be effective with shipments on or after December 20, 2010.

If you have any questions, please contact your local Glatfelter Territory Manager, or contact us directly via email at paperinfo@glatfelter.com.

Regards,

Tom Wernoch
Vice President of Sales, Printing & Carbonless Papers

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