

**MASTER PRICE AGREEMENT**  
**VEHICLE RENTAL SERVICES**

**PRICE AGREEMENT NO. 9950**

This agreement (the "Price Agreement") is entered into as of the Effective Date by the State of Oregon, acting by and through the State Procurement Office of the Department of Administrative Services (the "State") and the Subsidiaries of Enterprise Holdings, Inc. listed on the attached Schedule 1 ("Contractor"), 600 Corporate Park Drive, St. Louis, Missouri 63105 d/b/a Enterprise Rent-A-Car and National Car Rental. The State and the Contractor are collectively referred to as the "Parties".

On the Effective Date of this Price Agreement, Contractor's authorized representative and Contract Administrator pursuant to Section 21 is named at the Contractor's signature block in this Price Agreement

The State issued RFP # 102-1524-09 seeking offers from qualified and responsible vendors to provide nationwide rental of passenger cars, light duty pick-up trucks, sport utility vehicles and 7-passenger mini-vans, 12-passenger and cargo vans, and other vehicles, and related services described in this Price Agreement to Participants.

Contractor submitted an offer in response to the RFP offering to provide the Services described in this Price Agreement in strict accordance with the terms and conditions set forth in this Price Agreement.

The State has awarded this Price Agreement to Contractor for the purchase of nationwide vehicle rental services by State, State Agencies and ORCPP members, the Western States Contracting Alliance (WSCA), and each Participating State (Participants). This Price Agreement is one of two price agreements resulting from RFP 102-1524-09. This Price Agreement is the product of a cooperative procurement conducted by the State of Oregon on behalf of WSCA. For purposes of the cooperative procurement, this Price Agreement is the Master Price Agreement. Oregon is the Lead State for this Master Price Agreement. Each Participating State may negotiate its own unique terms and conditions separately in a Participating Addendum. The Price Agreement for a Participating State will be this Master Price Agreement and the negotiated Participating Addendum

**NOW, THEREFORE**, In consideration of the foregoing recitals and subject to the covenants, terms and conditions set forth below, the Parties agree as follows:

**1.0 DEFINITIONS**

Throughout this Price Agreement, a number of acronyms and terms are utilized that are specific to this Price Agreement. Terms and acronyms are defined in this Section 1 and elsewhere in the Price Agreement.

“Contract” means the entire agreement between the Contractor and a Participant comprised of the Price Agreement and its Exhibits, any applicable Participating Addendum, other addenda and amendments, and the transaction details in a signed Standard Rental Agreement Form or ordering document.

“Contract Contact Person” means the individual appointed by DAS SPO to administer this agreement on behalf of the State, the participating WSCA members and other Participants. For purposes of the Master Price Agreement, the Contract Contact Person is the WSCA Contract Administrator.

“DAS SPO” means the Oregon Department of Administrative Services, State Procurement Office.

“Goods” means all rental vehicles and equipment supplied under the Price Agreement as part of the Services.

“Effective Date” means the date that the Price Agreement is fully executed by the Parties and all required State of Oregon approvals have been obtained.

“Lead State” means the state that conducted this cooperative solicitation and that will centrally administer this resulting Master Price Agreement. Oregon is the Lead State for this Master Price Agreement. Lead State also means “Administrator” as defined in OAR 125-246-0400(3)(a).

“ORCPP” means the Oregon Cooperative Purchasing Program, whose members include but are not limited to: State Agencies not subject to DAS SPO purchasing authority, cities, counties, school districts, special districts, Qualified Rehabilitation Facilities (QRFs), residential programs under contract with the Oregon Department of Human Services, United States governmental agencies, and American Indian tribes or agencies.

“Participant” means a governmental body that is authorized to procure Services from Contractor based on this Price Agreement. Participant includes State, State Agencies, and ORCPP members, and Participating States and Political Subdivisions of Participating States properly authorized by a Participating State to enter into a contract for the purchase of Services described in this Price Agreement. Participant is used interchangeably with “procuring agency.”

“Participating Addendum” means a written statement of agreement signed by the Contractor and a Participating State (or a non-Oregon Political Subdivision with the consent of its State Chief Procurement Official) that clarifies the operation of the Master Price Agreement for the Participating State (e.g. ordering procedures specific to a Participating State) and may add other state-specific language or other requirements. A Participating Addendum evidences the Participant’s willingness to purchase and the Contractor’s willingness to provide Services and Goods under the terms and conditions of this Master Price Agreement with any and all exceptions noted and agreed upon.

“Participating Entity” means WSCA member state, a governmental entity within a WSCA member state or other authorized state or governmental entity that chooses to purchase products and services under the terms of this Master Price Agreement by executing a Participating Addendum.

“Participating State” means a WSCA member state located outside the State of Oregon that has indicated its intent to participate in this Master Price Agreement by executing a Participating Addendum or by using any other method provided by WSCA procedures, or any non-member state authorized by WSCA to purchase under this Master Price Agreement through execution of a Participating Addendum.

“Political Subdivision” means a county, city, school district, law enforcement authority, special district, or any other kind of municipal, quasi-municipal, or public corporation organized pursuant to law.

“Price Agreement” means this indefinite quantity agreement between the Contractor and the State under which the Contractor agrees to hold prices, terms and conditions firm for a specified period of time for the benefit of Participants, and to furnish products or services to a procuring entity.

“Services” means the rental of vehicles and other services to be performed by Contractor in connection with the rental of vehicles and the administration of the rental agreements as set forth in this Price Agreement.

“Standard Rental Form” means the fill-in-the-blank section of Contractor’s standard preprinted vehicle rental agreement form as described in Exhibit A to this Price Agreement along with any addendums for GPS, Child Seat, or Large Van as required by state law or requested by a Federal Agency, and may be generated by Contractor for each vehicle rental in lieu of a Participant purchase order.

“State” means the State of Oregon.

“State Agency” means each agency, department, commission, bureau or other subdivision of the State government of Oregon whose costs are paid, in whole or in part from funds held in the State Treasury. “State Agency” does not include local governments or other political subdivisions of the State of Oregon.

“State Chief Procurement Official” means the primary individual designated and authorized by law or administrative rule to administer the authority of the state government for procurement of goods and services.

“Traveler” means the person authorized by Participant to operate vehicles rented under this Price Agreement.

“UCC” means the Uniform Commercial Code, ORS chapters 71 and 72 as amended from time to time.

“WSCA” means the Western States Contracting Alliance, a cooperative group contracting consortium for State government departments, institutions, agencies and political subdivision (i.e., colleges, school districts, counties, cities, etc) for the states of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington, and Wyoming.

**2.0 AGREEMENT TO PROVIDE SERVICES:** During the term of the Price Agreement, Contractor agrees to provide the Services of the kind and quantity requested, at the time and place requested by a Participant at the prices in Exhibit E and on the terms and conditions set forth in this Price Agreement.

**3.0 TERM OF THE PRICE AGREEMENT; ROLES OF PARTICIPANTS;  
EXTENSION TERM PRICE ADJUSTMENTS.**

**3.1 TERM OF THE PRICE AGREEMENT**

**3.1.1** The initial term of the Price Agreement is three (3) years beginning on the Effective Date and ending on the expiration date unless terminated sooner in accordance with the termination provisions of this Price Agreement. The Price Agreement may be extended for additional periods (“Extension Terms”) by agreement of the parties as set forth below. The term of the Price Agreement shall not exceed ten (10) years.

**3.1.2** DAS SPO shall notify Contractor in writing if the State intends to extend the Price Agreement (“Renewal Notice”) at least thirty (30) days prior to the expiration of the then current term. If Contractor consents to the extension, it shall sign and return the Renewal Notice to DAS SPO within the time period specified therein. If the Contractor does not consent, the Price Agreement shall expire according to its terms, unless earlier terminated.

**3.1.3** Notwithstanding the foregoing, the State reserves the right in its sole discretion to extend the Price Agreement for a maximum of one (1) calendar month beyond any term. DAS SPO shall notify Contractor in writing of the one-month extension prior to the expiration of the then current term. Consecutive one-month extensions under this Section are not allowed.

**3.2 ROLE OF PARTICIPANTS.**

**3.2.1** This Price Agreement results from a WSCA cooperative procurement for nationwide vehicle rental services (“Master Price Agreement”). The State of Oregon is the signatory on this agreement because it issued the solicitation and awarded the Price Agreement, and is the Lead State for the Agreement. Although this is the Price Agreement covering purchases between Contractor and Participants, which includes non-Oregon purchasing entities, some of the terms in this Price Agreement are specific to purchases made by State of Oregon and Oregon Participants only. Those Oregon-specific terms are apparent by their context.

**3.2.2** This Price Agreement may be used by Participants. WSCA price agreements, including this Master Price Agreement may be used by non-member states with the authorization from the WSCA directors and subject to approval of the individual State Chief Procurement Official and local statutory provisions. Use of specific WSCA cooperative contracts by state agencies, political subdivisions and other entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official regardless of whether or not the entity's purchasing authority is otherwise subject to the control or authority of the Participating State.

**3.2.3** In order to participate in this Master Price Agreement, States and other non-Oregon Participants must execute a Participating Addendum with the Contractor. The Participating Addendum clarifies the operation of the Master Price Agreement for the Participating State and its Political Subdivisions (such as ordering procedures specific to that Participant) and may provide for laws specific to a state and other additional or modified terms and conditions. An individual Participating Addendum has no effect whatsoever on any other Participating Addendum or the scope of this Price Agreement. Each Participating State will execute a Participating Addendum with the Contractor. One signed and one electronic copy of each Participating Addendum must be filed with the WSCA Contract Administrator within five (5) days after execution. Exhibit H to this Price Agreement is a sample Participating Addendum.

**3.2.4** The Participating Addendum must clearly apply only to the purchases of the procuring agencies within the jurisdiction of the Participating Entity signing the Participating Addendum. The terms and conditions contained in any Participating Addendum take precedence over this Price Agreement as they relate to those purchases. No terms or conditions of any Participating Addendum will take precedence over the terms and conditions of any other Participating Addendum or over this Price Agreement except as they relate to those purchases.

**3.2.5** Participating State obligations under this Agreement are limited to those Participating States who have signed (and not revoked) a Participating Addendum. Contractor acknowledges and agrees that the State shall bear no liability on contracts entered into for purchases by non-State Participants, which liability the State expressly disclaims. With regard to non-State Participants, Contractor agrees to look solely to the respective contracting Participant for any right and remedies Contractor may have at law or in equity arising out of the sale and purchase of Contractor's Services and related Goods and the resulting contractual relationship, if any, with each such contracting party. To the extent permitted by Participant state law, non-State Participants agree to be responsible for their own acts, errors or omissions pertaining to the indemnification provisions in the Price Agreement.

**3.3 PRICE ADJUSTMENTS** This Price Agreement is enforceable and Exhibit E prices are firm for the initial twelve months of the Price Agreement. After this initial twelve (12)

month period, Contractor may seek a size classification price increase for Services reflecting increased costs by submitting a written request to DAS SPO, including all appropriate cost/price documentation to substantiate the proposed price increase. The State, acting through DAS SPO, reserves the right in its sole discretion to determine whether the documentation is sufficient, whether to require additional documentation, whether to require independent verification of the documentation submitted, and whether to accept or reject any requested increase or offer some lesser amount. The requested increase must not exceed the Producer Price Index for the current year. If approved, the price increase is effective on the date specified in the approval and shall be firm for a minimum of twelve (12) months from that date. Contractor shall not request a price increase more often than every twelve (12) months. No more than one price increase will be granted in any 12-month period.

3.3.1 In the event DAS SPO rejects the proposed price increase, Contractor may elect to continue providing Services with no price increase, or the parties may agree to terminate the Price Agreement pursuant to Section 6.0. In the event DAS SPO offers some compromise increase less than the request, Contractor may elect to agree to the compromise price increase. However, Contractor has no right to receive, or claim for failure to receive, such price increase for any term or extension term of the Price Agreement.

3.3.2 The State shall be given the immediate benefit of any price decrease. Contractor shall promptly notify DAS SPO of the amount and effective date of each decrease.

3.3.3. Should such decreased prices again increase during the term of the Contract, including extensions, the State shall honor the increase, but only within the limits of the pricing that was in-effect prior to the price decrease, if acceptable documentation verifying the increase is submitted to DAS SPO. DAS SPO shall determine what constitutes acceptable documentation.

3.3.4. The price change (increase or decrease) applies to Contracts made on or after the effective date of the price change. Invoices must reflect prices in effect on the date the Contract is made.

#### **4.0 PRICING; BILLING OPTIONS, INVOICING AND PAYMENT:**

The prices for the Services are listed in Exhibit E. Billing options, and invoicing and payment terms and conditions are set forth in Exhibit B. The Exhibit E prices are exclusive of fuel for re-fueling, optional Services or features purchased by Traveler, local and state sales and federal excise taxes, airport concession fees, city surcharges or city differential fees applicable in certain cities, and do not include refueling charges, legislative or mandated taxes and fees, bond issues imposed by government bodies and similar charges controlled by third party(ies). The Exhibit E price includes the .05% WSCA Administration fee. The Participating State rebate or VCAF fee, as described in this Price Agreement shall be added to the Exhibit E price as defined in Participating State Participating Addendum. Exhibit E-1 contains the prices for Oregon Participants,

including the VCAF fee. Where the Participant is not exempt from taxes on sales within Participant's state, the Contractor shall add the sales taxes on the billing invoice as a separate entry. Contractor agrees to look only to the purchasing Participant for payment of account charges.

## **5.0 CONTRACTORS REPRESENTATIONS AND WARRANTIES:**

**5.1:** The warranties set forth in this Section and in the UCC, which is incorporated into the Price Agreement and Contracts by reference, are in addition to, and not in lieu of, any other warranties provided in the Price Agreement and any Contract. All warranties provided are cumulative, and shall be interpreted expansively so as to afford the Participants and the State with the broadest warranty protection available.

**5.2:** The Contractor represents and warrants as follows:

**5.2.1** Contractor has the power and authority to enter into and perform the Price Agreement and all Contracts. The Price Agreement and each Contract, when executed and delivered, shall be valid and binding obligations of the Contractor enforceable in accordance with their terms.

**5.2.2** Contractor shall provide Services that meet or exceed the specifications set forth in Exhibit A.

**5.2.3** Contractor shall perform all Services shall be performed in a good and workmanlike manner, and in accordance with the highest applicable professional or industry standards.

**6.0 TERMINATION OF THE PRICE AGREEMENT:** The Parties may terminate the Price Agreement as follows:

**6.1** The Price Agreement may be terminated at anytime by mutual written agreement of the Parties.

**6.2** The Price Agreement may be terminated by the State at its sole discretion, for its convenience, upon thirty (30) days written notice to the Contractor.

**6.3** The State may, at its sole discretion, terminate the Price Agreement upon thirty (30) days written notice to Contractor for the reasons set forth in ORS 279B.140.

**6.4** The State may terminate the Price Agreement if Contractor is in default of the Price Agreement or any Contract.

**6.5** The Contractor may terminate the Price Agreement upon thirty (30) days written notice to the State if the State is in default of the Price Agreement.

## **7.0 DEFAULT:**

**7.1** Contractor shall be in default of this Price Agreement under the following circumstances:

**7.1.1** Contractor institutes or has instituted against it, insolvency, receivership or bankruptcy proceedings, makes an assignment for the benefit of creditors, or ceases doing business on a regular basis; or

**7.1.2** Contractor no longer holds a license or certificate that is required for Contractor to perform its obligations under a Contract and Contractor has not obtained such license or certificate within ten (10) business days after delivery of a notice by the State or such longer period as the State may specify in such notice; or

**7.1.3** Contractor commits any material breach or default of any covenant, warranty, obligation or certification under this Price Agreement and such breach, default or failure is not cured within thirty (30) business days after delivery of a notice of default by the State or such longer period as the State may specify in such notice.

**7.2** The State is in default of this Price Agreement if the State commits any material breach or default of any covenant, warranty, obligation or certification under this Price Agreement and such breach, default or failure is not cured within thirty (30) business days after Contractor's delivery of a notice of default to the State or such longer period as the Contractor may specify in such notice.

## **8.0 REMEDIES**

**8.1** If Contractor is in default under Section 7, the State is entitled to the following remedies:

**8.1.1** Recovery of any and all damages suffered as the result of Contractor's default, including but not limited to direct, indirect, incidental and consequential damages, damages as provided in ORS 72.7110 to 72.7170 and damages provided by any other applicable Oregon law.

**8.1.2** Termination of this Contract under Section 6.3.

**8.1.3** Initiation of an action or proceeding for specific performance or declaratory, injunctive or equitable relief;

**8.2** These remedies are cumulative to the extent the remedies are not inconsistent, and the State may pursue any remedy or remedies singly, collectively, successively or in any order whatsoever. If it is determined for any reason that Contractor was not in default under Section 7, the rights and obligations of the parties shall be the same as if this contract was terminated pursuant to Section 6.2.

**9.0 REPORTS:** Contractor shall provide the reports specified in Exhibit A, Section 4.



## **10.0 ACCESS TO RECORDS AND AUDIT RIGHTS**

**10.1** Contractor shall maintain, retain, and keep accessible all records relevant to the Price Agreement and Contracts (the "Records") for a minimum of six (6) years, or such longer period as may be required by applicable law following expiration or termination of the Price Agreement, or until the conclusion of any audit, controversy or litigation arising out of or related to the Price Agreement, whichever date is later ("Record Retention Period"). Contractor shall keep financial Records in accordance with generally-accepted accounting principles. During the Record Retention Period established in this Section 10, the Contractor shall permit the State, and its duly authorized representatives, access to the Records at reasonable times and places for purposes of examination and copying.

**10.2** During the term of the Price Agreement and the Record Retention Period, the State, at its own expense (except as provided herein) has the right to audit Contractor's Records and other pertinent data, to determine and verify the figures reported in any Volume Sales Reports furnished by Contractor. Such audits shall take place during regular business hours, at Contractor's premises, upon not less than five (5) business days notice, and shall be conducted by an authorized representative of the State. In the event that any such audit reveals an underpayment of VCAF or any other applicable fees, Contractor shall immediately pay (i) the amount of deficiency, together with interest thereon at the maximum legal rate in the State of Oregon, and (ii) the reasonable cost of the audit by the State.

## **11.0 SALES TO PARTICIPANTS**

**11.1** Contractor agrees to sell from this Price Agreement to State, State Agencies, and ORCPP members, and, under a Participating Addendum, to Participating States and political subdivisions of Participating States properly authorized by a Participating State to purchase under this Price Agreement.

**11.2** Contractor shall verify the authority of a Participant to make purchases under this Price Agreement. If Contractor is found to have entered into two (2) or more Contracts under this Price Agreement with an entity other than a Participant, Contractor may be deemed to be in material breach of the Price Agreement.

**11.3** The identity of ORCPP Participants can be verified on the DAS SPO website at <http://procurement.oregon.gov> or at Procurement Centers located throughout Oregon. (Call (503) 378-4649 for information or to view list of centers identified on DAS SPO Web page.) The identity of other Participating States' cooperative purchasing members shall be listed in the Participating Addendum.

## **12.0 COMPLIANCE WITH APPLICABLE LAWS AND STANDARDS:**

The State's agreement to maintain this Price Agreement in effect is conditioned upon Contractor's compliance with the obligations of contractors contemplated under ORS 279B.220, 279B.230 and 279B.235, which are incorporated by reference herein.

In addition, Contractor shall comply with all federal, state and local laws, rules, regulations, executive orders and ordinances applicable to the Price Agreement and any resulting Contract, all of which are incorporated herein by reference to the extent applicable. If the Contractor is found to be not in compliance with these requirements during the life of this Agreement, the Contractor agrees to take appropriate steps to correct these deficiencies.

Contractor shall, to the maximum extent economically feasible in the performance of this Price Agreement, use recycled paper as defined in ORS 279A.010(1)(gg), recycled PETE products as defined in ORS 279A.010(1)(hh), and other recycled plastic resin products and recycled products as "recycled product" is defined in ORS 279A.010(1)(ii).

**13.0 CONFLICT BETWEEN PRICE AGREEMENT AND STATE AND**

**FEDERAL LAW:** Federal law applicable to the Price Agreement or Contracts, or both, takes precedence over any conflicting State law. Notwithstanding the foregoing order of precedence, if the conflict is between minimum standards for quality, safety or similar attributes of the Services, the higher standards shall apply.

**14.0 FOREIGN CONTRACTOR:** If the amount of any single Contract exceeds ten thousand dollars (\$10,000), and if Contractor is not domiciled in or registered to do business in the State of Oregon, Contractor shall promptly provide to the Oregon Department of Revenue all information required by that Department relative to the Contract. Oregon Participants shall be entitled to withhold final payment under the Contract until Contractor has met this requirement.

**15.0 TIME IS OF THE ESSENCE:** Contractor agrees that time is of the essence for Contractor's performance obligations under the Price Agreement and any Contract.

**16.0 FORCE MAJEURE:** Neither the State nor Contractor is responsible for delay or default caused by fire, riot, acts of God, war, or any other cause which is beyond the Party's reasonable control. Contractor shall, however, make all reasonable efforts to remove or eliminate such a cause of delay or default and shall, upon the cessation of the cause, diligently pursue performance of its obligations under the Price Agreement. The State may terminate the Price Agreement upon written notice after reasonably determining that such delay or default will likely prevent successful performance of the Price Agreement.

**17.0 INSURANCE:** Contractor shall obtain prior to the Effective Date of the Price Agreement, and maintain during the term of the Price Agreement, the insurance required as provided in Exhibit C either via policies of insurance or as a self insured or a combination of self insurance and commercial excess insurance. With regard to workers' compensation insurance, all employers, including Contractor, that employ subject workers who work under the Price Agreement in the State of Oregon shall comply with ORS 656.017 and provide the required workers' compensation coverage, unless such employers are exempt under ORS 656.126(2). Contractor shall require and ensure that each of its subcontractors, if any, complies with these requirements, or any requirements applicable to any Participating State.

**18.0 FUNDS AVAILABLE AND AUTHORIZED; PAYMENTS:** Contractor understands and agrees that a Participant's payment of amounts under this Contract is contingent on the Participant receiving funding, appropriations, limitations, allotments or other expenditure authority at levels sufficient to allow Participant, in the exercise of its reasonable administrative discretion, to make payments under this Contract.

**19.0 INDEPENDENT CONTRACTOR STATUS; RESPONSIBILITY FOR TAXES AND WITHHOLDING:**

**19.1** Contractor shall perform all Services as an independent Contractor. Although the State reserves the right (i) to determine (and modify) the delivery schedule for the Services to be delivered and the Services to be performed and (ii) to evaluate the quality of the completed performance, Participant cannot and will not control the means or manner of Contractor's performance. Contractor is responsible for determining the appropriate means and manner of performing any Services required by this Contract.

**19.2** If Contractor is currently performing work for the State of Oregon or the federal government, Contractor by signature to this Contract declares and certifies that: Contractor's Work to be performed under this Contract creates no potential or actual conflict of interest as defined by ORS 244 and no State or federal rules or regulations would prohibit Contractor's performance under this Contract. Contractor is not an "officer", "employee", or "agent" of the State or any Authorized Agency or Independent Agency, as those terms are used in ORS 30.265.

**19.3** Contractor shall be responsible for all federal and state taxes applicable to compensation or payments paid to Contractor under this Price Agreement and, unless Contractor is subject to backup withholding, Participant will not withhold from such compensation or payments any amount(s) to cover Contractor's federal or state tax obligations. Contractor is not eligible for any social security, unemployment insurance or workers' compensation benefits from compensation or payments paid to Contractor under this Price Agreement, except as a self-employed individual.

**20.0 INDEMNIFICATION:**

**20.1** CONTRACTOR SHALL DEFEND, SAVE, HOLD HARMLESS, AND INDEMNIFY THE STATE, WSCA, PARTICIPANTS AND ITS OFFICERS, EMPLOYEES AND AGENTS FROM AND AGAINST ALL CLAIMS, SUITS, ACTIONS, PROCEEDINGS, LOSSES, DAMAGES, LIABILITIES, AWARDS AND COSTS OF EVERY KIND AND DESCRIPTION (INCLUDING REASONABLE ATTORNEY'S FEES AND EXPENSES AT TRIAL, ON APPEAL AND IN CONNECTION WITH ANY PETITION FOR REVIEW) (COLLECTIVELY, "CLAIM") WHICH MAY BE BROUGHT OR MADE AGAINST THE STATE, WSCA, PARTICIPANTS, OR THEIR AGENTS, OFFICIALS, EMPLOYEES AND ARISING OUT OF OR RELATED TO (I) ANY PERSONAL INJURY, DEATH OR PROPERTY DAMAGE CAUSED BY ANY ALLEGED ACT, OMISSION, ERROR, FAULT,

MISTAKE OR NEGLIGENCE OF CONTRACTOR, ITS EMPLOYEES, AGENTS, RELATED TO THIS PRICE AGREEMENT, (II) ANY ACT OR OMISSION BY CONTRACTOR THAT CONSTITUTES A MATERIAL BREACH OF THIS CONTRACT, INCLUDING WITHOUT LIMITATION ANY BREACH OF WARRANTY, OR (III) THE INFRINGEMENT OF ANY PATENT, COPYRIGHT, TRADE SECRET OR OTHER PROPRIETARY RIGHT OF ANY THIRD PARTY BY DELIVERY OR USE OF THE SERVICES. PARTICIPANT SHALL PROMPTLY NOTIFY CONTRACTOR IN WRITING OF ANY CLAIM THAT THE STATE BECOMES AWARE. CONTRACTOR'S OBLIGATION UNDER THIS SECTION SHALL NOT EXTEND TO ANY CLAIM PRIMARILY CAUSED BY (I) THE NEGLIGENT OR WILLFUL MISCONDUCT OF THE STATE, WSCA, PARTICIPANTS OR THEIR AGENTS, OFFICIALS OR EMPLOYEES, OR (II) MODIFICATION BY STATE, WSCA, OR PARTICIPANT OF GOODS WITHOUT CONTRACTOR'S APPROVAL AND IN A MANNER INCONSISTENT WITH THE PURPOSE AND PROPER USAGE OF SUCH GOODS.

**20.2** PROVIDED, HOWEVER, THE OREGON ATTORNEY GENERAL MUST GIVE WRITTEN AUTHORIZATION TO ANY LEGAL COUNSEL PURPORTING TO ACT IN THE NAME OF, OR REPRESENT THE INTERESTS OF, THE STATE AND/OR ITS OFFICERS, EMPLOYEES AND AGENTS PRIOR TO SUCH ACTION OR REPRESENTATION. FURTHER, THE STATE, ACTING BY AND THROUGH ITS DEPARTMENT OF JUSTICE, MAY ASSUME ITS OWN DEFENSE, INCLUDING THAT OF ITS OFFICERS, EMPLOYEES AND AGENTS, AT ANY TIME WHEN IN THE STATE'S SOLE DISCRETION IT DETERMINES THAT (I) PROPOSED COUNSEL IS PROHIBITED FROM THE PARTICULAR REPRESENTATION CONTEMPLATED; (II) COUNSEL IS NOT ADEQUATELY DEFENDING OR ABLE TO DEFEND THE INTERESTS OF THE STATE, ITS OFFICERS, EMPLOYEES AND/OR AGENTS; (III) IMPORTANT GOVERNMENTAL INTERESTS ARE AT STAKE; OR (IV) THE BEST INTERESTS OF THE STATE ARE SERVED THEREBY.

CONTRACTORS OBLIGATION TO PAY FOR ALL COSTS AND EXPENSES SHALL INCLUDE THOSE INCURRED BY THE STATE IN ASSUMING ITS OWN DEFENSE AND THAT OF ITS OFFICERS, EMPLOYEES, OR AGENTS UNDER (I) AND (II) ABOVE.

**20.3 ATTORNEYS' FEES:** With the exception of defense costs and expenses pursuant to Section 20.2, neither party shall be entitled to recover attorney's fees, court and investigative costs, or any other fees or expenses associated with pursuing a remedy for damages arising out of or relating to the Price Agreement.

**21.0 NOTICES; CONTRACTOR'S CONTRACT ADMINISTRATOR:**

21.1 All notices required under the Price Agreement shall be in writing and addressed to the Party's authorized representative. DAS SPO's Contract Contact Person is named at the State signature block in this Price Agreement. The DAS SPO Contract Contact Person is the WSCA Contract Administrator for purposes of the Master Agreement. For non-Oregon Participants, Participant shall identify its authorized representative in the

Participating Addendum. Contractor shall identify its authorized representative to the State prior to the Effective Date. Mailed notices shall be deemed received five (5) days after post marked, when deposited, properly addressed and prepaid, into the U.S. postal service. Faxed notices shall be deemed received upon electronic confirmation of successful transmission to the designated fax number. Personal delivery shall be effective upon delivery. Either Party may change its authorized representative or address by written notice to the other in accordance with the terms of this Section 21.

21.2.1 Contractor acknowledges and agrees that State selected Contractor, and is entering into this Price Agreement, because of the representation that Contractor will provide seamless administration of this Price Agreement and Participating Addenda through one Contract Administrator at Enterprise Holdings, Inc.

21.2.2 Contractor's Contract Administrator for this Price Agreement and Participating Addenda is named at the Contractor signature block in this Price Agreement. Contractor's Contract Administrator is now and shall be at all times this Price Agreement is in effect an officer of all Subsidiaries of Enterprise Holdings, Inc. listed on the attached Schedule 1. Contractor may designate a successor Contract Administrator upon written notice to the DAS SPO Contract Contact Person/WSCA Contract Administrator in accordance with the terms of this Section 21.

21.2.3 Contractor warrants that Contract Administrator or Contract Administrator's qualified designee has the power and authority to perform on behalf of all Subsidiaries the administrative responsibilities Contractor is required to provide under this Price Agreement and Participating Addenda. Contractor shall not permit the Contract Administrator to delegate performance of the Contract Administrator responsibilities to any person authorized to act under this Price Agreement on behalf of fewer than all Subsidiaries listed on the attached Schedule 1.

## **22.0 GOVERNING LAW, VENUE AND CONSENT TO JURISDICTION:**

**22.1** The Price Agreement shall be governed by and construed in accordance with the laws of the State of Oregon, without regard to principles of conflicts of laws. To the extent not modified by the terms of this Price Agreement, the UCC shall govern this transaction.

**22.2** Any claim, action, suit or proceeding (collectively, "Claim") between the State and Contractor that arises from or relates to the Price Agreement shall be brought and conducted solely and exclusively within the Circuit Court of Marion County for the State of Oregon; provided, however, if a Claim must be brought in a federal forum, then unless otherwise prohibited by law it shall be brought and conducted solely and exclusively within the United States District Court for the District of Oregon. CONTRACTOR HEREBY CONSENTS TO THE IN PERSONAM JURISDICTION OF SAID COURTS AND WAIVES ANY OBJECTION TO VENUE IN SUCH COURTS, AND WAIVES ANY CLAIM THAT SUCH FORUM IS AN INCONVENIENT FORUM. Nothing herein shall be construed as a waiver of the State's sovereign or governmental immunity, whether derived from the Eleventh Amendment to the United States Constitution or otherwise, or of any defenses to Claims or jurisdiction based thereon.

**23.0 SURVIVAL:** Any terms of this Price Agreement, which by their context or nature are intended to survive termination or expiration including but not limited to warranty, indemnification, access to records, governing law, venue, and consent to jurisdiction, termination and remedies provisions shall survive the termination or expiration of this Price Agreement.

**24.0 SEVERABILITY:** If any provision of the Price Agreement is declared by a court of competent jurisdiction to be illegal or otherwise invalid, the validity of the remaining terms and provisions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the Price Agreement did not contain the particular provision held to be invalid.

**25.0 ASSIGNMENT/SUBCONTRACT/SUCCESSORS:**

**25.1** Contractor shall not assign, sell or transfer any of its rights, or delegate or subcontract obligations under the Price Agreement, whether by merger, consolidation, dissolution, operation of law or any other manner without the prior written approval of the State, which State may not unreasonably withhold. State's consent to any subcontract (or other delegation of duties) does not relieve Contractor of any of its duties or obligations under this Price Agreement.

**25.2** Further, no such written approval shall relieve Contractor of any obligations under the Price Agreement, and any assignee, transferee delegate or subcontractor shall be considered the agent of Contractor.

**25.3** The provisions of the Price Agreement shall be binding upon, and shall inure to the benefit the parties to the Price Agreement and their respective successors and permitted assigns.

**26.0 MERGER CLAUSE; AMENDMENT; WAIVER:** The Price Agreement constitutes the entire agreement between the Parties on the subject matter thereof. There are no understandings, agreements, or representations, oral or written, not specified therein regarding the Price Agreement. No waiver, consent, or amendment of terms of the Price Agreement shall bind either party unless in writing and signed by both parties, and all necessary approvals have been obtained. Waivers and consents shall be effective only in the specific instance and for the specific purpose given. The failure of the State to enforce any provision of the Price Agreement shall not constitute a waiver by the Participant of that or any other provision.

**27.0 NO THIRD PARTY BENEFICIARIES:** The State and Contractor are the only parties to this Price Agreement and are the only parties entitled to enforce the terms of this Price Agreement. Nothing in this Price Agreement gives, is intended to give, or shall be construed to give or provide any benefit or right not held by or made generally available to the public, whether directly, indirectly or otherwise, to third persons unless such third persons are individually identified by name in this Price Agreement and expressly

described as intended beneficiaries of the terms of this Price Agreement.

**28. AMENDMENTS.** The State has determined that during the term of the Price Agreement and Contracts, the parties may need to modify selected terms, conditions, price(s) and types of work under circumstances related to the following illustrative, although not exhaustive categories of anticipated amendments: (a) amendments required as result of necessary changes in the State's business process that may restructure DAS SPO; (b) amendments to extend the term of the Price Agreement in accordance with Section 3 and amendments to extend the term of a Contract; (c) amendments to change pricing, but only in accordance with Section 3; (d) amendments to the Exhibit A Scope of Services, including changes to vehicle classes, types, models or requirements of the vehicles used under this Price Agreement, and (e) amendments to Exhibit C Insurance. All amendments must be in writing and signed by all approving parties before becoming effective. Only DAS SPO has the final authority to execute changes, notices or amendments to the contract pursuant to OAR 125-246-0560.

#### CERTIFICATION OF COMPLIANCE WITH TAX LAWS

By my signature on this Price Agreement, I, hereby attest or affirm under penalty of perjury: That I am authorized to act on behalf of the Contractor in this matter, that I have authority and knowledge regarding the payment of taxes, and that Contractor is, to the best of my knowledge, not in violation of any Oregon Tax Laws." For purposes of this certification, "Oregon tax laws" are those tax laws listed in ORS 305.380(4), namely ORS Chapters 118, 314, 316, 317, 318, 320, 321 and 323 and Sections 10 to 20, Chapter 533, Oregon Laws 1981, as amended by Chapter 16, Oregon Laws 1982 (first special session); the elderly rental assistance program under ORS 310.630 to 310.706; and any local tax laws administered by the Oregon Department of Revenue under ORS 305.620.

#### CERTIFICATION OF COMPLIANCE WITH NON-DISCRIMINATION LAWS

By my signature on this Price Agreement, I hereby attest or affirm under penalty of perjury that I am authorized to act on behalf of Contractor in this matter, and to the best of my knowledge the Contractor has not discriminated against minority, women or emerging small business enterprises in obtaining any required subcontracts, and that the Contractor is not in violation of any Discrimination Laws."


#### SIGNATURE OF CONTRACTOR'S DULY AUTHORIZED REPRESENTATIVE

**THIS PRICE AGREEMENT MUST BE SIGNED IN INK BY AN AUTHORIZED REPRESENTATIVE OF THE CONTRACTOR; ANY ALTERATIONS OR ERASURES TO THE OFFER MUST BE INITIALED IN INK BY THE UNDERSIGNED AUTHORIZED REPRESENTATIVE.**

The undersigned acknowledges, attests and certifies individually and on behalf of the Contractor that:

(1) He/she is a duly authorized representative of the Contractor, has been authorized by Contractor to make all representations, attestations, and certifications contained in this Contract, if any, issued, and to execute this Price Agreement on behalf of Contractor. (2) Contractor is bound by and will comply with all requirements, specifications, and terms and conditions contained in this Price Agreement (including all listed attachments and Addenda, if any, issued) (3) Contractor will furnish the designated Services in accordance with the Price Agreement specifications and requirements, and will comply in all respects with the terms of the resulting Contract upon award; and (4) CONTRACTOR WILL PROVIDE/FURNISH FEDERAL EMPLOYEE IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER WITH OFFER.

Contractor's Name: Subsidiaries of Enterprise Holdings, Inc.  
as listed on Schedule 1.

Authorized Signature: 

Title: Secretary or Assistant Secretary

Contact Person (Type or Print): Mark I. Litow

Telephone Number: ( 314 ) 512-2990

Fax Number: ( 314<sup>✓</sup> ) 512-5823

STATE SIGNATURE (to be completed by the State of Oregon)

The State of Oregon, acting by and through DAS SPO hereby accepts Contractor's offer and awards a Price Agreement to the above Contractor for the item(s) or service(s) or both contained in this Price Agreement.

Authorized Signature: 

Date: 10/19/09

Term of Price Agreement: 10/19/09 - 10/18/12 with Renewal options

Price Agreement No.: 9950

UP TO TEN YEARS

DAS SPO Contract Contact Person and  
WSCA Contract Administrator (Type or Print):

Tim Hay

Telephone Number: (503) 378-4650

Fax Number: (503) 373-1626



## SCHEDULE 1

Enterprise Leasing Company of STL, LLC  
Enterprise Leasing Company of Georgia, LLC  
Enterprise Leasing Company of Florida, LLC  
Enterprise Leasing Company of KS LLC  
EAN Holdings, LLC  
Enterprise Leasing Company of Orlando, LLC  
Enterprise Leasing Company of Indianapolis, LLC  
Enterprise Rent-A-Car Company of Boston, LLC  
Enterprise Leasing Company of Denver, LLC  
Enterprise Leasing Company of Chicago, LLC  
Enterprise RAC Company of Maryland, LLC  
Enterprise Leasing Company of Philadelphia, LLC  
Enterprise RAC Company of Baltimore, LLC  
Enterprise Leasing Company of Minnesota, LLC  
Enterprise Leasing Company of Detroit, LLC  
Enterprise Leasing Co of Norfolk/ Richmond, LLC  
Enterprise Rent-A-Car Co of San Francisco, LLC  
ELRAC, LLC  
SNORAC, LLC  
Enterprise Rent-A-Car Company of Sacramento, LLC  
Enterprise Rent-A-Car Company of Los Angeles, LLC  
Enterprise RAC Company of Cincinnati, LLC  
CLERAC, LLC  
Enterprise Rent-A-Car Company of Pittsburgh, LLC  
Enterprise Rent-A-Car Company of Wisconsin, LLC  
Enterprise Rent-A-Car Company of UT, LLC  
CAMRAC, LLC  
Enterprise Rent-A-Car Company of Rhode Island, LLC  
Enterprise Leasing Company of Phoenix, LLC  
Enterprise Leasing Company- Southeast, LLC  
Enterprise Leasing Company- West, LLC  
Enterprise Leasing Company- South Central, LLC  
Enterprise Rent-A-Car Company of Tennessee, LLC  
PENRAC, LLC

Enterprise Rent-A-Car Company of KY, LLC

Enterprise Rent-A-Car Company - Midwest, LLC

Enterprise RAC Company of Montana/Wyoming, LLC

Vanguard Car Rental USA, LLC

## **EXHIBIT A**

### **SCOPE OF SERVICES**

#### **1. CONTRACTOR REQUIREMENTS:**

**1.1** Contractor shall provide to Participants vehicle rental Services and related Goods from nationwide locations on the terms and conditions in this Price Agreement. A Participant may purchase any quantity of Services listed in Exhibit E at the prices in that Exhibit. Prices in Exhibit E are exclusive of charges listed in Section 1.16.1 below.

**1.2** Contractor shall rent to any Traveler who possesses a valid drivers license, is at least 18 years of age or older and has a form of payment allowed under this Price Agreement. No additional prequalification is required either via oral or written inquiry and no minimum age surcharge will be on Price Agreement rates. The Contractor shall also allow under the same terms and conditions of this Price Agreement more than one Traveler to drive a rental vehicle including another Participant employee traveling with the Traveler.

**1.3** Rental receipts must clearly detail all surcharges, local taxes, concession fees, fuel charges and other charges that are not included in the Exhibit E rate.

**1.4 RENTAL CONDITIONS:** This is a rental only Price Agreement and nothing herein contained shall be construed as transferring to Participant any ownership right, title, or interest in or to any vehicle rented hereunder. Participant is not granted hereby and shall not have any right or option hereunder to purchase any rental vehicle either during the term or on expiration of a rental contract. **THIS IS NOT A FINANCING AGREEMENT OR LEASE.**

**1.5 MAINTENANCE AND OPERATING EXPENSES:** The only operating expense Participant and Traveler will be responsible for is gasoline. All other maintenance and operating expenses (including insurance) are the responsibility of the Contractor. Contractor shall only supply vehicles that have been maintained in accordance with manufacturer's requirements, industry standards, and all applicable laws.

**1.6 VEHICLE DOWNTIME:** If a vehicle becomes substantially impaired or unsafe to operate, in Traveler's judgment, while in possession of Traveler, Contractor shall immediately replace the vehicle upon notification by Traveler, at no extra charge. Contractor shall deliver the replacement vehicle to a location determined by Traveler. Contractor shall be responsible for all repairs and towing of vehicle.

**1.7 ASSIGNMENT:** Participant and Traveler will not assign a Contract or permit anyone other than a properly authorized and licensed Traveler to operate any rental vehicle.

**1.8 ACCIDENTS:** Participant shall require Traveler to promptly notify the Contractor of all accidents involving any rental vehicle Traveler has in its possession, including the time, place and nature of the accident or damage, the names and addresses of parties involved, persons injured, witnesses, owners of property damaged, the place at which Contractor may examine the vehicle and such other information as may be known by Traveler, and promptly advise Contractor of all correspondence, papers, notices and documents delivered to Traveler in connection with any claim or demand involving or relating to any vehicle or its operation. Participant and Traveler shall reasonably cooperate with Contractor in the investigation of all such claims and demands and in the recovery of damages from liable third persons.

**1.9 LIABILITY FOR RENTAL VEHICLE:** Contractor shall hold State, Participant and Traveler harmless from any physical damage, loss, vandalism, fire or theft of the rental vehicle provided rental vehicle was not used by the Participant or Traveler in any manner listed in Section 3.1. The Contractor shall not charge the State, Participant or Traveler any collision/loss damage waiver fee for a vehicle operated in compliance with the terms of the Contract. The loss of use fee is in the pricing section of this Price Agreement. Contractor specifically waives any right to submit any claim against the State, Participant or Traveler for any physical damage, loss, vandalism, fire or theft, or any other costs such as downtime, loss of revenue, administrative expenses and other expenses, of a rental vehicle provided under this Contract, provided rental vehicle was not used by the Participant or Traveler in any manner listed in Section 3.1. Notwithstanding above, Travelers shall not smoke in Contractors vehicles, and Contractor may reasonably charge Participant for any smoking damages caused by Traveler or Traveler's passengers in the vehicle while in Traveler's possession.

**1.9.1 LIABILITY PROTECTION FOR RENTAL VEHICLE:** Contractor shall provide liability protection with each vehicle rental transaction at no additional cost to Participant for a vehicle operated in compliance with the terms of the Contract. This liability protection shall extend third party liability protection to Participant and Traveler in a combined single limit amount per occurrence of not less than \$1,000,000 per accident for bodily injury, death, or property damage to others arising out of the use or operation of the rental vehicle.

**1.9.2 PROPERTY IN THE VEHICLE:** Contractor is not responsible for loss of or damage to any Participant personal property in or on the vehicle, in any service vehicle, on Contractors premises, or received or handled by Contractor.

**1.10 RESERVATIONS:** Contractor shall accept reservations made at least 24 hours in advance on local rentals and seven (7) calendar days in advance on one way rentals, mini-vans, large SUV's and 12 passenger vans. Reservations may be made by Participant or Traveler, contracted travel agencies or common carriers. Reservations shall guarantee vehicle availability including automatic, no-added-cost substitution. Reserved vehicle will be held for three (3) hours after the Traveler's estimated time of arrival prior to release. Whenever possible, the Participant or Traveler will advise the Contractor a minimum of 8 hours in advance of any change

of travel plans necessitating rental vehicle cancellation or delayed pickup, however, in no situation shall the State, Participant or Traveler be liable for payment of "no shows". Travelers and Participants will cancel reservations in the same manner they were made when possible.

**1.10.1 RESERVATION SYSTEMS/OPTIONS:** Contractor shall maintain an internet reservation system where Travelers can access the rates under this Price Agreement. Contractor shall make available its rates under this Price Agreement on all major Global Distribution Systems (GDS). Contractor shall maintain a toll free 24 hour per day reservation phone number where Contractor's agents have access to the rates under this Price Agreement. Contractor shall also accept reservations at branch locations via walk-in or local telephone number. Contractor personnel at all Contractor locations must have access to the rates and terms and conditions contained in this Price Agreement. See Section 1.23.2 for additional terms re National reservations.

**1.10.2** Contractor shall provide a 24 hour customer service number accessible by a toll free telephone number.

Enterprise customer service can be reached 24 hours a day at 1.800.261.7331 or by e-mail from the Enterprise Website (click the *Contact Us* link in the top right corner on Contractor's homepage and then click the *E-mail Us* link).

National's reservation team is available toll free at 1.877.222.9058 24 hours a day or by e-mail from the National Website (click the *Contact Us* link in the top right corner on Contractor's homepage and then click the *E-mail Us* link).

National's Account Customer Service team is available at 1(800) 468-3334 from 8 a.m. to 10 p.m. EST Monday through Friday, from 9 a.m. to 8 p.m. EST Saturday, and from 11 a.m. to 7:30 p.m. EST Sunday. This number is only for inquiries into past rentals.

**1.11 SHORT NOTICE RESERVATIONS:** Contractor shall not charge additional fees for short notice reservations.

**1.12 VEHICLE DEMAND:** Contractor shall attempt to meet 100% percent of Participants or Travelers requests and shall meet 100% of confirmed reservations when 24 hours notice is given. If a reserved vehicle is not available at the time of pickup by the Traveler, Contractor shall substitute a vehicle of similar or greater quality at no additional cost. Contractor shall note on the invoice that a vehicle of same or greater quality was substituted at same or lower price. Contractor must have service available to accommodate 95% of estimated total aggregate volume for the Participating States under this Price Agreement.

**1.13 VEHICLE PICKUP/RETURN:** Contractor will make all reasonable efforts to expedite the pickup and return of vehicles. At airport locations with counters,

Contractor personnel will be available during terminal hours of operation to meet the standard of 90% of all incoming flights. For locations without airport counters, a courtesy phone or clearly identifiable sign indicating the telephone number to call for Contractor's shuttle is required. Shuttle van service pickup is to be accomplished within 15 minutes of Traveler's notification to Contractor. Vehicle pickup should routinely be accomplished within a total of 30 minutes from initial contact with the Contractor.

Contractor may request Traveler to sign Contractor's Standard Rental Form as described in Paragraph 6.2, below. . Area maps will be provided free of charge upon request. Vehicle will be furnished with an initial full tank of gas. Contractor will also provide the Traveler with accident, repair, and vehicle return instructions and, upon return of the rental vehicle to off airport locations, transport Traveler to the airport terminal within 30 minutes of turn in. Contractor shall provide to Traveler a completed copy of the Standard Rental Form showing total charges to be billed for the rental.

**1.14 CONTRACT ADHERENCE:** Contractor shall ensure that at all Contractor locations Price Agreement prices and terms and conditions are available and that there is 100 percent Price Agreement adherence. Contractor shall provide seamless service and full compliance with the terms and conditions of this Price Agreement at all Contractor locations.

**1.15 AIRPORT LOCATIONS:** Contractor shall have branch locations at the 2007 top 50 commercial airline airports as shown at

[http://www.faa.gov/news/updates/busiest\\_airports/index.cfm?airportType=Air\\_Carrier&year=2007](http://www.faa.gov/news/updates/busiest_airports/index.cfm?airportType=Air_Carrier&year=2007)

The branch location may be an on-site, airport consolidated facility, or off site location within close proximity to the airport. For branch locations located off airport grounds, Contractor must have a shuttle bus that runs a minimum incremental of 15 minutes to and from airport and branch location. Branch locations serving major airports must remain open to meet the standard of 90% of all incoming flights. Shuttle busses must run when the branches are open.

#### **1.16 RATE COMPOSITION**

**1.16.1 ROUND TRIP RENTALS** Contractor shall charge only the Exhibit E rates for rental of vehicle at each branch location. Rate includes all charges for reservations, shuttle service, collision/loss damage waiver insurance, and unlimited mileage.

Rates under this Price Agreement are not subject to blackout dates and do not require a minimum rental period. Applicable weekend/weekly discounts will be calculated and applied.

Rates in Exhibit E are base rates. They are exclusive of fuel for re-fueling, optional Services or features purchased by Traveler, local and state sales and federal excise taxes, airport concession fees, city surcharges or city differential fees applicable in

certain cities, legislative or mandated taxes or fees, bond issues imposed by government bodies and similar charges controlled by third party(ies). Contractor shall itemize those charges as separate line items on the rental agreement and add the charges to the base rate. Where the Participant is not exempt from sales taxes on sales within their state, the Contractor shall add the sales taxes on the billing invoice as a separate entry.

Contractor may charge hourly overtime at one third of daily rental rate up to a maximum of the daily rental rate.

**1.16.2 ONE WAY RENTALS:** Contractor will charge the Exhibit E base rate and other allowable charges identified in Section 1.16.1 for a one-way vehicle rental as if a round trip rental. Contractor shall not charge any drop fee or mileage charge for one way rentals of 500 miles or less. For one way rentals greater than 500 miles, Contractor may charge a higher daily rental differential fee as defined in the price section of the Master Agreement. In addition, National Car Rental shall offer one-way rentals that exceed 500 miles at no additional charge per the zones outlined in Exhibit I.

**1.16.3 DAILY SURCHARGE:** Contractor may charge a daily surcharge in addition to the daily rate at the amount and in those markets identified in Exhibit E.

**1.17 INVESTIGATIVE ASSISTANCE:** The Contractor shall assist any investigative unit of Participant concerning alleged wrongdoing or suspected fraud or abuse by any Travelers or those entities doing business with the Contractor. Reciprocal assistance from the Participant with regard to investigations shall be provided to the Contractor.

**1.18 BRANCH LOCATIONS:** The branch locations or in-terminal counters will be in a permanent structure, well-lighted, clean, properly maintained and clearly identified as the vehicle rental Contractor with whom the reservation was made.

#### **1.19 RESERVED**

**1.20 Roadside Assistance:** Contractor shall provide a toll-free roadside assistance number 24 hours a day, 365 days a year at 1-800-307-6666 for Enterprise and 1-800-367-6767 for National or successor number established by Contractor. At the rates listed in Exhibit E, Contractor's Roadside Assistance Department shall assist Traveler with problems including but not limited to accidents, lost keys, flat tires or a vehicle breakdown. Contractor's Roadside Assistance Department shall work with Travelers to ensure the proper solution is found in a timely manner by utilizing Contractor local rental office, manufacturer's programs, dealer networks or other vendors. Contractor shall provide instructions for reporting accidents and any other roadside problems in the Standard Rental Form, which is provided to the customer Traveler at the counter. For Emerald Club members who choose to bypass the counter and proceed directly to the vehicle, the instructions for reporting accidents and any other roadside problems will be located in the car on the driver's visor.

If experiencing any operating problems, the Traveler may choose to return the vehicle to a Contractor branch location at his or her convenience or request a different vehicle to be brought to a specific location as soon as possible.

Roadside Assistance charges will vary depending on the situation. Most preventable issues such as running out of gasoline or locking keys in the vehicle will result in a minimum service fee assessed to the Participant by Contractor. The minimum service fee is stated in Exhibit E.

## **1.21 ENVIRONMENTAL AWARENESS:**

### **1.21.1 RESERVED**

#### **1.21.2 Off-Setting CO<sub>2</sub>**

Contractor shall offer Traveler the option of using carbon offsets through TerraPass Inc. TerraPass is an effort to increase awareness of the rising amount of carbon dioxide being released into earth's atmosphere, while simultaneously giving Travelers the option to help counteract the effect fuel emissions have on the environment. TerraPass will be offered to Travelers booking reservations on the internet, by phone, or through travel agents. If the Traveler decides to participate in the carbon-offset program, the Traveler shall pay a carbon-offset fee (currently \$1.25 per rental) to help fund projects that offset the CO<sub>2</sub> in the air. This cost is based on the average CO<sub>2</sub> emissions generated by an average rental. More information on off-setting CO<sub>2</sub> can be found at [www.terrapass.com](http://www.terrapass.com).

#### **1.21.3 Hybrid Vehicles**

Contractor shall provide hybrid vehicles at most of its locations; however, Contractor shall have designated locations ("green branches") where the demand warrants a higher concentration of hybrid vehicles. Pricing for hybrid vehicles is located in Exhibit E, Pricing sheet.

See Exhibit K for a list of Contractor locations where hybrid vehicles are available.

**1.21.4 Alternative Fuel Vehicles:** In locations where E85 may be easily obtained, Contractor offers *FlexFuel* vehicles configured to run on gasoline or E85, an ethanol-gas blend of up to 85 percent ethanol. Contractor shall provide maps showing the locations of gas stations which offer E85 to the public.

**1.22 PREFERRED CUSTOMER LANE:** Contractor shall provide features specifically designed to expedite the rental car process for the Traveler.

**1.22.1 National locations.** National's information system Odyssey allows Contractor to maintain a database of Participants profiles and reservation information, eliminating several steps that typically slow down the rental process. In addition, members of The Emerald Club (Contractors frequent renter program) can expedite the



rental process by using one of the counter bypass services: Emerald Reserve Service or Emerald Club Aisle Service. These services offer Emerald Club members the option of bypassing the rental counter and proceeding directly to the rental vehicle. Contractor shall expedite the Vehicle return process with National's Express Return Service, Counter Service or Handheld Return Service. With National's Handheld Return Service, currently available at most of its busiest locations, the Rental Return Agent will greet the Traveler at the Vehicle, record all the necessary information in a handheld device and print a receipt on the spot. See Exhibit J for more information on The Emerald Club.

**1.22.2 Enterprise locations.** At most Enterprise airport locations, a Traveler will utilize a designated return lane where an Enterprise employee will provide a detailed receipt immediately using the handheld return device. At Enterprise off-airport locations, the vehicle return process may differ based on how Enterprise secures the vehicle return. If Traveler leaves the vehicle at a location for Enterprise to pick up, Contractor shall mail or fax a receipt, or generate a receipt for delivery and Participant access on-line. If Traveler returns the vehicle to the branch location, Contractor shall generate a receipt immediately upon the closing of that rental agreement. Receipts are always available to print 24 hours per day at [www.enterprise.com](http://www.enterprise.com) for any Traveler

## **1.23 Other Convenience Options for National Car Rental Brand**

### **1.23.1 National Reservations**

Contractor shall confirm National U.S. business reservations with as little as one hour notice through its toll-free number. Guaranteed reservations through National Car Rental are held 12 hours past the requested pick-up time and rental charges begin only when the vehicle is picked up.

### **1.23.2 Kiosks**

Contractor shall offer touch-screen rental kiosks for vehicle check-in at National Car Rental locations at most major airports throughout the country.

## **1.24 Convenience Options for Enterprise Rent-A-Car Brand**

### **1.24.1 Month-Or-More Rental Plan<sup>®</sup>**

Enterprise shall offer a long term rental program. The Month-Or-More Rental Plan<sup>®</sup> has been created for Participants who need a vehicle for an extended period of time. The Participant may contract to keep the vehicle up to 11 months without returning the vehicle to re-write the contract. Participant is responsible for working with the Contractor branch to have regular maintenance performed on the vehicle.

### **1.24.2 We'll Pick You Up.™**

Where available and subject to geographic limitations, Contractor will provide Travelers with a free ride from the Enterprise location after checking in a rental vehicle.

## **1.25 RESERVED.**

## **1.26 HOURLY RENTALS**

Contractor shall provide short term hour vehicle use to Participants on the terms for Contractor's WeCar division where WeCar is available.

The WeCar program is highly customizable to meet the needs of each Participant program's unique Traveler base. The WeCar standard rental program provides hourly rates to users following membership enrollment. WeCar hourly rates are in Exhibit E and Exhibit E-1.

## **1.27 INTERNATIONAL RENTALS**

National Car Rental has a transatlantic partnership with Europcar. When a Participant books a rental at an international location serviced by Europcar, Participant and Traveler will see National Car Rental signage with directions to the Europcar counter. When National signage is not available, Participant and Traveler will be advised at the time of reservation to go to the Europcar counter.

**1.27.1 Average rates.** International Rates vary by country of rental and are adjusted on January 1<sup>st</sup> of each year. Current International Rates are in Exhibit E-2.

**1.27.2 Insurance options are available and the costs.** Contractor's National international pricing includes loss damage waiver, theft waiver, and minimum required third party liability as required in each country. Participant will be responsible for deductible amounts for both loss damage waiver and theft waiver. Extra insurance is available in all countries. Pricing varies upon requirements for each country. Contractor shall provide the Participant with the terms and conditions for vehicle rental in each country if requested.

## **2. VEHICLE REQUIREMENTS:**

**2.1** Contractor shall maintain a sufficient number of vehicles on hand to meet the needs of Participants with advance reservations.

**2.2 REQUIRED VEHICLES/EQUIPMENT:** Contractor shall only provide Participants with rental vehicles with fewer than 40,000 miles. Contractor certifies that odometer and original miles are the same and are accurate. Minimum standard equipment shall include automatic transmission, power steering, power brakes, air conditioning, AM/FM radio, air bags and all season radial tires. Contractor shall equip and maintain all rental vehicles to meet all federal, state and local vehicle safety standards, codes, and ordinances.

**2.3** At time of vehicle pickup, Contractor shall deliver to Traveler a vehicle with a full tank of gas; proper fluid levels; coolant protected to -20 degrees; and in clean condition (inside and out). All vehicles should be in a like-new condition with no body damage or mechanical problems that impedes the safe operation of the vehicle.

**2.4** Reserved

**2.5** Reserved

**2.6** If available, hand controls for the disabled shall be available for use.

**2.7 OnStar.** Many of Contractor's GM models are equipped with OnStar, a blend of cellular and global positioning system (GPS) technologies, provided with the rental vehicle at no additional charge. Participant acknowledges that the Vehicle may be equipped with the OnStar System, which provides emergency and other services such as roadside assistance, emergency services, airbag deployment contact, remote door unlock, stolen vehicle recovery, and remote diagnostics. Participant expressly authorizes OnStar services. Participant acknowledges that OnStar requires the vehicle's electrical system and equipment, cellular service and satellite technologies to be available and operating for OnStar to function properly. Not all OnStar services are available on all vehicles. OnStar acts as a link to existing emergency and other service providers. Services are limited by, and Contractor is not liable for, conditions or services outside the control of OnStar or Contractor. Any information (e.g. navigational route support) provided through OnStar is on an "as is" basis. Contractor is not liable to Participant or Traveler in connection with the use of such information. Participant understands and agrees that OnStar may provide law enforcement with all necessary information to enable law enforcement to locate the vehicle, if Participant fails to return the vehicle when and where required under this agreement.

**2.7.1 - Global Positioning Satellite System.** The Garmin Street Pilot (GPS device) is currently available at over 250 National locations and over 200 Enterprise locations

across North America for an additional daily charge. Contractor shall not rent a Global Positioning System to Traveler without Participant's express advance consent. This unit is not part of the vehicle and is not included in the loss damage waiver. Participant is responsible for any loss or damage to the unit and its accessories regardless of cause. If the GPS unit or its accessories are lost, stolen, or damaged so as to, in Contractor's sole opinion, require repair or replacement, Participant will pay Contractor for repair or full retail cost not to exceed \$499. Contractor does not use GPS units to track or locate vehicles, other than those that are reported lost or stolen or as may be required by law enforcement agencies

**2.8** If the vehicle size classification requested by the Participant at the time of reservation is not available at the time of vehicle pickup, the Traveler will be so advised and offered an upgrade at no additional cost. The Contractor shall not leave the Traveler without a means of transportation nor force the Traveler to use out-of-pocket expenses to secure their own transportation.

**2.9 - Repossessing the Vehicle.** Contractor can repossess the vehicle if it is reported to be illegally parked, being used to violate the law or the terms of this Contract, or it is reported by local law enforcement to be abandoned. Contractor can also repossess anytime it discovers that a misrepresentation was made to obtain the vehicle. Contractor shall first notify the Traveler or Participant to attempt to resolve any issues in advance of any Contractor action to repossess the vehicle.

**2.10 VEHICLE MODELS:** Contractor shall have available for rent under this Price Agreement the following models of vehicles or equivalent models approved by the WSCA Contract Administrator in the following size classifications. For purposes of the size classifications in this Section 2.10, "intermediate" or "standard" is defined as a mid-sized four-door sedan automobile capable of comfortably transporting four adult passengers and four pieces of luggage (luggage to fall within the size category of airline "carry on").

*Compact-* Hyundai Accent, Kia Rio, Nissan Versa, Suzuki SX4, Toyota Yaris.

*Intermediate/Standard/Mid Size –* Ford Focus, Chevy Cavalier, Dodge Neon, Chevy Cobalt, Dodge Caliber, Kia Spectra, Hyundai Elantra, Mazda 3, Nissan Sentra, Pontiac G5, Toyota Corolla, Dodge Stratus, Chevy Malibu, Chrysler PT Cruiser, Chrysler Sebring, Dodge Avenger, Ford Fusion, Hyundai Sonata, Kia Optima, Kia Rondo, Mazda 5, Pontiac G6, Volkswagen Jetta, Toyota Matrix.

*Full-size –* Ford Taurus, Chevy Impala, Toyota Camry, Honda Accord, Pontiac G6, Pontiac Grand Prix, Mitsubishi Gallant, Buick Lacrosse, Dodge Charge, Ford Mustang, Nissan Altima, Mazda 6, Saturn Aura, VW Passat.

*Premium Size Sedan -*Kia Amante, Chrysler 300, Toyota Avalon, Mercury Grand Marquis, Nissan Maxima.

Sport Utility - Chevrolet S-10 Blazer, Jeep Grand Cherokee,  
Dodge Durango, Ford Explorer.

Mini-Van - Chevrolet Astro, Chevrolet Venture,  
Dodge Caravan, Chrysler Voyager,  
Ford Windstar, Pontiac Montana.

12 Passenger Vans – Chevrolet 2500 Express/GMC 2500, Ford E350

*Station Wagons* - Ford Taurus or approved equal

*Small Pick-Up* – Ford Ranger, Chevrolet Canyon, Dodge Dakota.

*Large Pickup* - Dodge Ram BR 2500, Ford F250, GMC Sierra, 2500 HD, Chevrolet Silverado 2500 HD.

*Cargo Van* - Chevrolet 2500 Express Cargo, Ford F250, Econoline, Dodge Ram Van 2500.

**2.11 LICENSING REQUIREMENTS:** Contractor shall secure, maintain and pay for any federal, state and local licenses required to provide the services referenced in this Price Agreement.

**2.12 ALTERNATE VEHICLES/EQUIPMENT:** Contractor shall not provide without the consent of the Participant alternate size classifications (larger or smaller) other than the Mandatory and Desirable classes identified in Section 2.10. At time of reservation, Participant may expressly request rental vehicles from alternate size classes. All alternate size vehicles must be equipped with minimum standard equipment identified in Section 2.2 above.

Alternate size classifications specifically identified by the State shall be subject to Vehicle Models as defined in Section 2.10 above. Alternate size classifications not identified by the State, but offered by the Contractor, will be considered as conditional use, regardless of location.

**2.13 ALTERNATIVE FUEL VEHICLES:** Where available and on not less than seven (7) days advance request, Contractor shall provide a class of vehicles known as Alternative Fuel (E85, natural gas or hydrogen) or “hybrid” vehicles. Hybrid vehicles must have a federal MPG rating of at least 25 MPG.

**2.14 NON-SMOKING VEHICLES:** Contractor shall make every attempt to provide under this Price Agreement, non-smoking vehicles, whereas previous renters did not smoke tobacco products inside the vehicle.

### **3 PARTICIPANT RESPONSIBILITIES**

#### **3.1 PROPER USE OF VEHICLE:**

Participant agrees the rental vehicle will not be used:

- A.** by a driver who is under the influence of alcohol or any prohibited drugs.
- B.** for any illegal purpose.
- C.** to push or tow another vehicle unless the vehicle is equipped for towing and is specified in the rental agreement.
- D.** to carry passengers or property for hire.
- E.** in a test, race or contest.
- F.** by an unlicensed driver.
- G.** by a person other than an authorized Traveler with the minimum driver requirements.
- H.** outside of the United States except where such use is specifically authorized by the Contract.
- I.** off paved, graded or maintained roads, or driveways, except when the Contractor has agreed to this in writing beforehand. SUV's, cargo vans and pick-up trucks shall be allowed, with Contractor's prior written agreement, to operate off paved, graded or maintained roads and driveways or roads open for use by high-clearance vehicles (Maintenance Level 2 definition for roads in National Forests)
- J.** by a driver who allows more passengers to occupy the vehicle than there are seatbelts or who does not require all passengers to comply with applicable seatbelt and child restraint laws.
- K.** by a driver who is under 18 years of age.
- L.** by a driver or occupant who is smoking.
- M.** by a driver who obtained the vehicle through fraud or misrepresentation.
- N.** by a driver who intentionally caused the damage to or loss of the vehicle.
- O.** in a live artillery fire exercises, or used in training or tactical maneuvers.
- P.** Will not leave the keys in the vehicle while unattended. If vehicle is stolen, the Participant must be able to produce the keys.

**3.2** Participants shall not use passenger vans with a capacity of 10 or more passengers to transport children in the twelfth (12<sup>th</sup>) grade or younger for school related functions.

**3.3** Participants shall not operate or use passenger vans with a capacity of 10 or more passengers in the country of Canada.

**3.4 FULL FUEL TANKS:** Participant shall return a vehicle to the Contractor with a full tank of fuel, or partially filled if the vehicle is an AFV that uses compressed natural gas. If Participant returns the vehicle to Contractor with less than a full tank of fuel, Contractor may invoice Participant for the missing fuel at the average retail cost of fuel for the market at the return location.

**3.5 RETURN OF VEHICLE:** The Participant shall return the vehicle to the agreed return location as specified on the Standard Rental document.

**3.6 FINES, EXPENSES, COSTS AND ADMINISTRATIVE FEES.** Participant shall pay all fines, penalties and court costs for parking, traffic, toll and other violations, including storage liens and charges.

**3.7 - DRIVER QUALIFICATIONS -.** At the time of reservation, Participant will provide the Participant account number. At the time of rental, the Traveler will present a method of payment, acceptable to Contractor and a valid driver's license.

**3.8** Participants should contract for vehicle rental in the most efficient and cost-effective manner resulting in the best value to the Participant. Participants and Travelers are encouraged to use the Contractor offering the lowest price vehicle rental choice under the Master Agreement.

#### **4. ADMINISTRATIVE AND CONTRACT MANAGEMENT REPORTS; ADMINISTRATIVE FEES**

##### **4.1 ADMINISTRATIVE AND CONTRACT MANAGEMENT REPORTS**

Contractor shall provide administrative and contract management reports at the times and in the manner set forth in this Section 4. "Volume Sales Reports", "Noncompliance Reports" and "Accident Reports" are defined in subsections 4.2 through 4.4.

**4.1.1 Lead State on behalf of WSCA:** Contractor shall provide quarterly to the WSCA Contract Administrator at Lead State on behalf of WSCA Volume Sales Reports and Noncompliance Reports for all use of the Master Price Agreement nationwide.

**4.1.2 Oregon Price Agreement:** For vehicle rentals to State, State Agencies, and other Oregon Participants, Contractor shall provide to the DAS SPO Contract Contact Person

quarterly Volume Sales Reports, monthly Noncompliance Reports and monthly Accident Reports. Contractor shall submit to State such additional custom reports State may reasonably request. For itself and as Lead State on behalf of WSCA, State reserves the right to request Contractor to modify reports or create ad-hoc reports as needed.

**4.1.3 Other Participating States:** For vehicle rentals to Participants in each Participating State other than Oregon, Contractor shall provide to the Contract Contact Person for a Participating State quarterly Volume Sales Reports, monthly Noncompliance Reports, and monthly Accident Reports, or as otherwise agreed by Contractor and Participating State in the applicable Participating Addendum. Contractor shall submit to Participating State such additional custom reports as Participating State may reasonably request. Participating State reserves the right to request Contractor to modify reports or create ad-hoc reports as needed.

## **4.2 VOLUME SALES REPORTS.**

**4.2.1 Reports to Lead State.** Contractor shall provide to the WSCA Contract Administrator at Lead State quarterly reports of all Services sold under the Price Agreement and Participating Addenda nationwide ("Volume Sales Report"). Contractor shall subtotal the Volume Sales Report by Participating State and shall include for each Participating State:

- Participating State Name
- Locations of rentals
- Dollar volume of Services by locations subtotaled by month
- Total dollar volume of Services.

**4.2.2 Reports to Oregon.** For vehicle rentals to the State, State Agencies, and other Oregon Participants, Contractor shall provide to the DAS SPO Contract Contact Person quarterly reports of all Services sold under the Price Agreement. ("Total Dollar Amount for Quarter") Contractor shall report for each transaction:

- Contractor transaction #
- Location of rental
- Vehicle size classification
- Date of rental
- Length of rental
- Miles driven on vehicle
- Unit price (rental rate) and extended total

Contractor shall compute the Total Dollar Amount for Quarter.

**4.2.3 Reports to Participating States.** For vehicle rentals to the Participating State other than Oregon and to other Participants in that Participating State, Contractor shall provide to the Contract Administrator named in the Participating Addendum quarterly reports of all Services sold under the Price Agreement and Participating Addendum. ("Total Dollar Amount for Quarter") Contractor shall report for each transaction:

- Contractor transaction #



Location of rental  
Vehicle size classification  
Date of rental  
Length of rental  
Miles driven on vehicle  
Unit price and extended total

Contractor shall compute the Total Dollar Amount for Quarter.

**4.2.4 Reportable Sales or Not.** Contractor shall submit a Volume Sales Report each quarter to the WSCA Contract Administrator and the DAS SPO Contract Contact Person, whether or not there are reportable sales of Services. Participating State may specify in its Participating Addendum whether or not it requires a report in a quarter with no reportable sales. The report must contain complete and accurate details of the Services sold for the quarter just ended and (ii) such other information as Participating State may informally request. For purposes of the Volume Sales Report and administrative fees based on the Services sold, Contractor shall report the dollar volume of all Goods and Services for which Contractor charges Participant including optional purchases by Traveler but excluding fuel. Contractor is not obligated to report or pay administrative fees on taxes, assessments, fees, surcharges, or other charges itemized on the invoice which Contractor is required by a third party to collect.

**4.3. NONCOMPLIANCE REPORTS:** Contractor shall timely submit a report documenting when vehicles or Services were delivered that didn't meet the specifications of the Price Agreement ("Noncompliance Report"). This report shall include such events as vehicles not delivered with a full tank of gas, vehicles delivered un-clean, vehicles reserved weren't available at the time of pick up, and other noncompliant Services. Reports will include the date of rental, location of rental, the noncompliant event, and Participating State's name. Contractor shall collect and report data by Participating State.

**4.4 ACCIDENT REPORTS.** Contractor shall timely submit a report documenting accidents involving vehicles rented to Participants. ("Accident Report") Contractor shall collect and report data by Participating State.

Contractor shall report for each accident involving a vehicle rented under this Price Agreement and Participating Addenda:

Traveler Name  
Participant Name  
Date of Rental  
Vehicle description  
Location of Rental  
Date of accident  
Location of accident  
Any police incident number and copy of any police report  
Any claims made against vehicle rented.  
Any action Contractor requests of the Participant or Traveler

#### **4.5 TERMS APPLICABLE TO ALL ADMINISTRATIVE AND CONTRACT MANAGEMENT REPORTS**

**4.5.1 Report Format.** Contractor shall provide the report in Microsoft Excel spreadsheet or other format agreed in advance to by Contractor and the WSCA Contract Administrator.

**4.5.2 Report Delivery.** Contractor shall provide reports electronically and send hard copies via regular mail. For electronic reports, Contractor shall either email reports to the applicable Contract Administrator, or provide reports on a diskette, CD, or other digital media.

**4.5.3** All reports shall identify the Master Price Agreement number.

**4.5.4 Report Receipt and Acceptance.** The receipt or acceptance of any of the reports furnished pursuant to this Price Agreement or any Participating Addendum, or any sums paid hereunder, shall not preclude the Lead State or a Participating State from challenging the validity thereof at any time.

**4.5.5 Compliance Audits.** During the term of this Price Agreement the WSCA Contract Administrator and DAS SPO will monitor the Contractor for compliance through the required monthly and quarterly reports. DAS SPO reserves the right to audit Contractor's Master Price Agreement and Contract files for purposes of determining compliance with the Master Price Agreement reporting requirements.

**4.5.6. Reporting Dates.** Contractor shall submit the monthly reports required by this Section 4 by the thirtieth (30th) day of the month following the reporting month. Contractor shall submit the quarterly reports required by this Section 4 by the thirtieth (30th) day of the month following the last month of the applicable reporting period. For the purposes of this Price Agreement, quarters end March 31, June 30, September 30, and December 31. LEAD STATE AND DAS SPO RESERVE THE RIGHT TO TERMINATE THE MASTER PRICE AGREEMENT IF CONTRACTOR DOES NOT SUBMIT ADMINISTRATIVE AND CONTRACT MANAGEMENT REPORTS AS SCHEDULED. A PARTICIPATING STATE MAY TERMINATE ITS ADDENDUM IF REPORTS ARE NOT RECEIVED AS SCHEDULED.

**4.6 ADMINISTRATIVE FEES.** On the sale of Services to Participants, Contractor shall pay administrative fees at the times and in the manner set forth in this Section 4.6. For purposes of this section 4.6, quarters end March 31, June 30, September 30, and December 31. Administrative payments will be calculated using Volume Sales Reports furnished by Contractor for the most recent quarter.

Contractor shall adjust the price accordingly to build in the administrative fee. Contractor shall not reflect or identify any administrative calculation or fee on any billing to a Participant that uses this Price Agreement.

**4.6.1 WSCA Administrative Fee.** The Contractor shall pay quarterly a WSCA administrative fee of 0.5% (0.005) of ALL sales under this Price Agreement on the schedule and using the method in Exhibit F. The WSCA administration fee is not negotiable. In addition to the WSCA administrative fee, some WSCA and non-WSCA member states may require that an additional fee be paid directly to the Participating State on purchases made by procuring entities within that Participating State. The Oregon administration fee is established in Section 4.6.2 below. For all other such state requests, the fee level, payment method and schedule for such reports and payments shall be as established in Section 4.6.3 or as otherwise incorporated in a Participating Addendum that is made a part of the Price Agreement. Contractor shall remit WSCA administration fee in immediately available funds to the person and address named in Exhibit F.

**4.6.2 Oregon Administrative Fee.**

**4.6.2.1** After the end of each quarter during the term of this Price Agreement, Contractor shall pay to State of Oregon, Department of Administrative Services (DAS) State Procurement Office (SPO), a Vendor Collected Administrative Fee (VCAF), in an amount equal to One Percent (1%) of Contractor's total sales made to Oregon Participants (State, State Agencies, ORCPP, other Oregon Participants) using this Price Agreement during the preceding quarter. DAS SPO will invoice Contractor for the VCAF based on the Volume Sales Report generated by the Contractor. Contractor is responsible for timely reporting and payment, regardless of entity that actually reports or makes VCAF payment to DAS SPO. This fee is in addition to the WSCA Administrative Fee.

**4.6.2.2 Payment of VCAF.** Upon receipt of the invoice from DAS SPO, Contractor shall remit payment to DAS SPO for the amount indicated on the invoice. Contract shall contact the DAS SPO Contract Contact Person if no invoice is received within thirty (30) days after Contractor sends its quarterly Volume Sales Report to DAS SPO. Failure to submit the Volume Sales Report does not release Contractor from the requirement to timely remit required VCAF.

**4.6.2.3 Remittance Address.** The VCAF fee shall be in the form of a check remitted to:

State of Oregon  
Department of Administrative Services/PFSS  
Attn: State Procurement Office  
1225 Ferry Street SE, U140  
Salem, Oregon 97301-4285

**4.6.2.4 Interest.** Any payments Contractor makes or causes to be made to DAS SPO after the due date as indicated on the invoice, shall accrue interest at a rate of 18% per annum or the maximum rate permitted by law, whichever is less, until such overdue amount shall have been paid in full. DAS SPO's right to interest on late payments

shall not preclude DAS SPO from exercising any of its other rights or remedies pursuant to this Price Agreement or otherwise with regards to Contractor's failure to make timely remittances.

**4.6.3 Participating State Administrative Rebate.** Except as otherwise agreed by Participating State and Contractor, Section 4.6.2 of this Exhibit A is incorporated by reference into any Participating Addendum under this Price Agreement. In incorporating Section 4.6.2, "Price Agreement" is deemed to mean "Participating Addendum"; "VCAF" is deemed to mean "Administrative Rebate"; "Oregon Participants" is deemed to mean "Participating State Participants" and "DAS SPO" is deemed to mean "Participating State" in all instances unless the context requires otherwise. Contractor shall remit the Administrative Rebate in the form of a check to the name and address identified in the Participating Addendum.

**NOTE:** The remit to address will be updated to reflect the Participating State entering into an Addendum.

## **5. OTHER TERMS AND CONDITIONS**

### **5.1 OREGON STATE AGENCIES AUTHORIZED FOR LONG TERM RENTAL:**

a) Except as provided in Section 5.1(b) and (c), Contractor may rent vehicles for a period exceeding 31 days under this Price Agreement only to the following State Agencies:

Department of Agriculture, Oregon Department of Fish & Wildlife, Oregon Department of Forestry, Department of Administrative Services, Department of Corrections, Oregon State Police, Oregon Department of Transportation, Oregon Department of Parks & Recreation.

b) Contractor may rent vehicles for a period exceeding 31 days under this Price Agreement to a State Agency not listed in Section 5.1(a) with approval for that State Agency in writing in advance from DAS, Statewide Fleet Administration, c/o the DAS SPO Contract Contact Person. DAS, Statewide Fleet Administration may issue the written approval via facsimile, email, or hard-copy; the approval may be for a single transaction or for all transactions during a named period of time.

c) Contractor may rent vehicles for 31 or more days to any participating ORCPP member.

**5.2 PARTICIPANT CONTACTS:** The Contractor shall develop and maintain a list of Participant contracts and designated billing office contacts. The Participant shall provide its designated Authorized Officer(s) and designated billing office

contact(s). The Contractor shall add this information to the list upon receipt from the Participant.

**5.3 TRAINING REQUIREMENTS:** Contractor shall provide multi-Participant sales/training seminars including webinars for the purpose of acquainting Participants with the vehicle rental program including benefits, use of management information reports, optional program features, etc. These seminars shall be conducted at locations approved by the State at no cost to the States or Participants.

**5.4 DEDICATED WEB PAGE:** Contractor shall provide a dedicated webpage for each Participating State. The web page should contain the rates for that Participating State, local contact information, location information, guideline for setting up accounts and any other information reasonably suggested by Participating State that is needed or would be helpful in renting vehicles from the Contractor.

## **6. CONTRACT FORMATION.**

**6.1** A Contract under this Price Agreement is effective when Participant requests one or more vehicles, whether that request is made by telephone or by facsimile or through electronic communication (e-mail or on-line booking) and when the Contractor delivers the requested vehicle(s) to Participant and Participant accepts the vehicle(s). Each Contract consists of the terms and conditions shown in the Price Agreement (including Exhibits), any applicable Participating Addendum, and the Standard Rental Form and addendums. Each such Contract is separate between the parties, enforceable in accordance with the terms thereof and independent of all such other contracts.

**6.2 USING STANDARD RENTAL FORM.** In lieu of a State purchase order form, Contractor will use a then-Standard Rental Form in the jurisdiction in which the vehicle rental occurs for each vehicle rental. Operative provisions in the Standard Rental Form will include designation of Participant and its Traveler; Services and products purchased under the terms of the Price Agreement (including invoicing details such as license plate number, delivery date and time, odometer at time of delivery and time of return, return date and time, reservation number, and invoicing address), disclosures and other language required in a vehicle rental agreement by the jurisdiction in which the vehicle rental occurs, and any terms and conditions that do not conflict with the terms and conditions of the Master Agreement. Contractor and SPO acknowledge and agree that any terms and conditions located in or incorporated by reference into the Standard Rental Form that directly conflict with the terms of the Price Agreement or a Participating Addendum, including, but not limited to, any section regarding choice of law, venue, warranty disclaimer or exclusion, indemnification or limitation of liability are not binding on the parties and have no force or effect and are null and void with regard to vehicles delivered pursuant to the terms of this Price Agreement; The terms of the Price Agreement take precedence over and supersede all other conflicting terms and conditions, express or implied.

**6.3 ORDER OF PRECEDENCE.** In the event of any conflict or inconsistencies among Contract documents, the following order of precedence shall apply:

- A. the terms and condition of the Price Agreement;
- B. exhibits to the Price Agreement;
- C. the Standard Rental Form.

The precedence of Participating Addenda that may be issued in relation to the Master Price Agreement is addressed in Section 3.2.4.

Note: Exhibit G contains terms and conditions published by WSCA. In the event of inconsistencies or contradictions between the WSCA terms and conditions and those of the Price Agreement or any individual Participating Addendum, the terms and conditions of the Price Agreement and the Participating Addendum control over those contained in Exhibit G, regardless of any statement to the contrary in Exhibit G.

## **EXHIBIT B**

### **INVOICING AND PAYMENT OF ACCOUNT CHARGES**

**1. PAYMENTS.** All payments under this Price Agreement are subject to the provisions in this Exhibit B. Participant's payment obligation begins the day of delivery and acceptance of the rental vehicle and ends on the last day of the rental period or at the end of the day the vehicle is returned to the Contractor, whichever is later.

**2. METHODS OF PAYMENT** As payment for Services provided to State, State Agencies, ORCPP members and Oregon Participants authorized by the DAS SPO Contract Contact Person, Contractor shall accept credit card payments and shall bill Participant directly for Services not paid by credit card. Participating States and other Participants will choose whether to establish direct billing at the time of making the Participating Addendum between the Participant and the Contractor.

**2.1.1 STATE AUTHORIZED CORPORATE CARD PROGRAM** Contractor shall accept the Participant sponsored travel charge card for payment of rental charges. Frequent Travelers identified as such by their agency director may be issued a Participant sponsored travel charge card for business travel expenses.

**2.1.2 MAJOR CREDIT CARDS** Contractor shall accept Visa, MasterCard, Discover, and American Express. Contractor shall not assess any additional fees or charges to Travelers or Participants when accepting these cards for payment. Contractor shall only post charges on the cards at the conclusion of the rental period. Any pre-charging of cards with estimated rental charges or changing the form of payment is strictly prohibited. When a credit card on file is authorized by Participant, Contractor may bill vehicle rental transactions directly to Participant's existing Visa or MasterCard ("ghost card on file").

### **2.2 CENTRALIZED CONSOLIDATED MONTHLY BILLING**

**2.2.1 ACCOUNTS.** Contractor shall establish a procedure by which Participant may open an account for the purpose of direct billing for Services purchased under this Price Agreement. Contractor shall keep any billing account opened under this Price Agreement separate from any other account maintained by Contractor for the Participant. Contractor agrees to look only to the Participant for payment of account charges.

**2.2.2 INVOICES.** For Participants with direct billing, Contractor shall provide invoices to each billing address indicated by the Participant during the account set up process. Contractor shall invoice Participant for Services at the rates specified in Exhibit E. Contractor shall invoice not more frequently than monthly. Contractor shall invoice Participant for Services within 5 days of month end. The invoice shall

include all transactions and adjustments completed during the billing cycle. Invoices shall contain at a minimum the following transaction information:

- license plate #
- delivery date and time
- odometer at time of delivery
- return date and time
- odometer at time of return
- reservation number

Contractor shall provide electronic invoicing at the Participant's request. Electronic invoices will be considered received at the time the Participant retrieves their invoice or a Participant's computer invokes a preset transmittal request (auto/dial feature) in its electronic mailbox or 24-hours after the Contractor submits the invoice to the electronic mailbox, whichever is earlier.

**2.2.3 CHANGES TO ACCOUNT.** Contractor shall send a written request to the Participant's Authorized Officer regarding any proposed changes to the Participant's account. Participant shall reply in writing approving or rejecting the account modification.

**2.2.4 PAYMENT OPTIONS.** Participants with direct billing shall have the option of payment by check, warrant, credit card or Electronic Funds Transfer (EFT). Participant shall submit payments to the Contractor at the address shown on the invoice.

**2.2.5 OVERDUE ACCOUNT CHARGES.** Contractor shall not charge Participants any annual fees, transaction fees, processing fees, report fees or any other fees for the administration of the direct billing account. Payment is due by Participant no later than 45 days from date of invoice. Payment will not be considered late if a check or warrant is post marked within that time. At Contractor's option, it may assess overdue account charges, in accordance with the provisions of ORS 293.462(3), up to a maximum rate of two-thirds of one percent per month (8% per annum) in accordance with the provision of ORS 293.462(4).

**2.2.6 EFT TRANSACTION PROCEDURES.** Contractor and Participant shall establish procedures for EFT transactions at the time of account setup for each Participant. In order to take advantage of any prompt payment incentives, Participants shall be encouraged to receive invoices electronically and make payments via EFT. In the event the Contractor, during the Contract term, elects to designate a different financial institution for the receipt of any payment made using EFT procedures, notification of such change and required information specified above must be received by DAS SPO and each Participant's Contract Administrator at a minimum of thirty (30) days prior to the effective date of change. Contractor's failure to provide accurate information in a timely manner may delay payment of amounts otherwise properly due.



**2.3 CRBTA.** Contractor shall accept the American Express Car Rental Business Travel Agreement (CRBTA).

**2.4. RESOLUTION OF DISPUTES.** The Contractor shall provide resolutions of disputed amounts and shall make appropriate adjustments to Participants accounts. The Contractor shall provide the Participant Contract Administrator with a copy of all Contractor correspondence relating to disputed transactions.

## **EXHIBIT C**

### **SCHEDULE OF INSURANCE**

#### **1. General Requirements**

During the term of the Contract, Contractor shall maintain in full force and at its own expense each insurance coverage or policy noted below, from insurance companies that are authorized to transact insurance and issue coverage in the State of Oregon and are acceptable to State, evidence of Contractors self insurance program authorized by the State of Oregon Department of Consumer and Business services or a combination of both. Contractor shall maintain the same for each Participating State, as set forth in each respective Participating Addendum. The Contractor shall pay for all deductibles, self-insured retention and self-insurance included thereunder. If the Contractor is self-insured for any of the below required insurance coverage, the Contractor must provide proof of their organization's self-insurance program in the form and substance requested by DAS SPO.

#### **2. Commercial General Liability**

Contractor shall obtain, at its expense, and keep in effect during the term of this Contract, Commercial General Liability Insurance covering bodily injury and property damage in a form and with coverage that is satisfactory to State. This insurance shall include personal injury liability, products and completed operations, and contractual liability coverage for the indemnity provided under this Contract, and is made on an occurrence basis. Combined single limit per occurrence shall not be less than \$1,000,000. Each annual aggregate limit shall not be less than \$1,000,000.

#### **3. Automobile Liability Insurance: Automobile Liability**

Contractor shall obtain, at its expense, and keep in effect during the term of this Contract, Automobile Liability Insurance covering all owned, non-owned, or hired vehicles. This coverage may be written in combination with the Commercial General Liability Insurance. Combined single limit per occurrence shall not be less than \$1,000,000. Contractor may self-insure automobile liability insurance.

#### **4. Workers' Compensation**

All employers, including Contractor, that employ subject workers who work under this contract in the State of Oregon shall comply with ORS 656.017 and provide the required Workers' Compensation coverage, unless such employers are exempt under ORS 656.126. Contractor shall ensure that each of its subcontractors complies with these requirements.

#### **5. Additional Insured**

The liability insurance coverage, except Workers' Compensation, required for performance of the Contract shall include the Participant, and its departments, divisions,

commissions, branches, officers and employees as Additional Insured but only with respect to the Contractor's activities to be performed under this Contract. Coverage shall be primary and non-contributory with any other insurance and self-insurance.

**6. "Tail" Coverage**

If any of the required liability insurance is on a "claims-made" basis, "tail" coverage will be required at the completion of this Contract for the duration of twenty-four (24) months, or the maximum time period reasonably available in the marketplace. Contractor shall furnish certification of "tail" coverage as described or continuous "claims-made" liability coverage for twenty-four (24) months following Contract completion. Continuous "claims-made" coverage will be acceptable in lieu of "tail" coverage provided its retroactive date is on or before the effective date of this Contract. If continuous "claims-made" coverage is used, Contractor shall be required to keep the coverage in effect for a duration of not less than twenty-four (24) months from the end of the Contract. This will be a condition of the final acceptance of work or services.

**7. Notice of Cancellation or Change**

There shall be no cancellation, material change, potential exhaustion of aggregate limits or non-renewal of insurance coverage(s) without sixty (30) days' written notice from the Contractor or its insurer(s) to Participant. Any failure to comply with the reporting provisions of this clause shall constitute a material breach of Contract and shall be grounds for immediate termination of this Contract by the Participant.

**8. Certificate(s) of Insurance**

Prior to performing under the Contract, as evidence of the insurance coverage required by this Contract, the Contractor shall furnish Certificate(s) of Insurance for all required insurance to Participant prior to its commencement of work under this Contract. Contractor's failure to present the required documents shall result in immediate Contract termination. The Certificate(s) will specify all of the parties who are endorsed on the policy as Additional Insured (or Loss Payees).

**EXHIBIT D - RESERVED**

## Exhibit E Pricing Sheet

### WSCA PRICING

Vehicle Type	Hourly *	Daily	Weekly	30 days	Long Term Rentals Daily Charge		
					31-90 days	91-160 days	161+ days
<b>Sedans</b>							
Compact	\$9.00	\$29.73	\$148.65	\$594.60	\$19.82	\$18.83	\$18.23
Standard / Intermediate	\$9.50	\$31.33	\$156.65	\$626.60	\$20.89	\$19.84	\$19.22
Full Size	\$10.10	\$34.34	\$171.7	\$686.80	\$22.90	\$21.75	\$21.06
<b>Passenger Vans</b>							
Mini-Van	\$13.00	\$49.00	\$245.00	\$980.00	\$32.67	\$31.03	\$30.05
12 Passenger Van	\$23.00	\$94.00	\$470.00	\$1,880.00	\$62.67	\$59.53	\$57.65
<b>SUV's</b>							
Sm. SUV (5 Passenger)	\$13.00	\$50.00	\$250.00	\$1,000.00	\$33.33	\$31.67	\$30.67
Lg. SUV (7-8 Passenger)	N/A	\$79.00	\$395.00	\$1,580.00	\$52.67	\$50.03	\$48.45
<b>Specialty</b>							
Luxury/Premium	N/A	\$55.00	\$275.00	\$1,100.00	\$36.67	\$34.83	\$33.73
Jeep	N/A	\$65.00	\$325.00	\$1,300.00	\$43.33	\$41.17	\$39.87
Convertible	N/A	\$65.00	\$325.00	\$1,300.00	\$43.33	\$41.17	\$39.87
<b>Green Vehicles</b>							
Hybrid	\$9.50	\$45.00	\$225.00	\$900.00	\$30.00	\$28.50	\$27.67
Alternative Fuel	\$9.50	\$45.00	\$225.00	\$900.00	\$30.00	\$28.50	\$27.67
<b>Pick-Ups / Cargo</b>							
Small Pick-Up	N/A	\$45.00	\$225.00	\$900.00	\$30.00	\$28.50	\$27.60
Large Pick-Up	N/A	\$49.00	\$245.00	\$980.00	\$32.67	\$31.03	\$30.05
Cargo Van	N/A	\$39.00	\$195.00	\$780.00	\$26.00	\$24.70	\$23.92

\* For WeCar/Hourly rentals: Individual Membership and application fees may apply

### International Locations

Discount

### Other Charges

Tire Chains

N/A

Road Side Assistance Fee

Lost Key Varies  
Lock Out \$61.00

Varies by make/models. Includes replacement keys, locks and transponder

Fuel \$61.00  
 Tires \$61.00  
 Jump  
 Start \$61.00

Smoking damage/cleaning Actual Cost (no markup)  
 GPS Rental \$ 11.95/day  
 \$ 12.95/day in Canada  
 Towing Packages \$ Not Available

One Way Daily Differential Fee \$ 65.00 per day for all 1 way rentals over 500 miles.

Daily Loss of Use Fee (Total Labor Hours Divided by 4) multiplied by the daily rate on the rental agreement.  
 (extraordinary charge – see Section 1.9)

City or State surcharge or differential rates: See Section 1.16.3	City	Daily Differential or Surcharge Rate
<b>Vermont</b>	Burlington Metro	\$7.00
<b>Alaska</b>	Fairbanks, AK	\$10.00
	Anchorage, AK	\$10.00
	Juneau , AK	\$10.00
<b>California</b>	Los Angeles Metro	\$6.00
	San Diego Metro	\$6.00
	San Francisco Metro	\$6.00
	Oakland Metro	\$6.00
	Sacramento Metro	\$6.00
	Riverside Metro	\$6.00
	San Bernardino Metro	\$6.00
<b>Texas</b>	Midland Metro	\$6.00
	Lubbock Metro	\$6.00
	Austin Metro	\$6.00
	College Station Metro	\$6.00
	Houston Metro	\$6.00
	Dallas/Ft Worth Metro	\$6.00
	San Antonio Metro	\$6.00
	Brownsville/Corpus Chrisit Metro	\$6.00
<b>New York</b>	New York City Metro	\$23.00
	Albany Metro	\$7.00
	Long Island Metro	\$15.00
	Westchester Metro	\$15.00
	Newark Metro	\$15.00

The following National locations may have a seasonal daily surcharge from \$2.00 to up to \$6.00 per day.

State	Location Description
AL	DOTHAN ARPT
AR	Fort Smith ARPT
AR	NORTHWEST ARKANSAS REGIONAL AIRPORT
CA	EUREKA - ARCATA AIRPORT
CO	VAIL/EAGLE COUNTY/GYPSUM
CO	VAIL/EAGLE COUNTY/GYPSUM
GA	COLUMBUS METRO ARPT
GA	Macon ARPT
IA	SIOUX CITY ARPT
ID	IDAHO FALLS ARPT
ID	TWIN FALLS APT
IL	BLOOMINGTON ARPT
IL	Champaign INTOWN
IL	Champaign APRT
IL	PEORIA ARPT
IL	Rockford ARPT
IN	ANDERSON - E 53RD ST
IN	FWAC49 - WALKUP ONLY
IN	FT WAYNE INTL ARPT
IN	TERRE HAUTE - S 3RD ST
IN	Lafayette INTOWN
KS	WICHITA MID-CONTINENT ARPT
LA	ALEXANDRIA ARPT
LA	BATON ROUGE ARPT
LA	Lake Charles ARPT
LA	MONROE ARPT
LA	SHREVEPORT ARPT
MI	FLINT ARPT
MI	Muskegon ARPT
MI	Traverse City ARPT

MN	BRAINERD ARPT
MT	BILLINGS ARPT
MT	BOZEMAN ARPT
MT	KALLISPEL AIRPORT
MT	GREAT FALLS INTL ARPT
MT	HELENA REGIONAL ARPT
MT	MISSOULA
MT	MISSOULA ARPT
ND	GRAND FORKS ARPT
ND	MINOT ARPT
NE	NORTH PLATTE ARPT
PA	ALLENTOWN ARPT
PA	SCRANTON INTL ARPT
PA	Erie ARPT
PA	STATE COLLEGE - HIGH TECH ROAD
PA	STATE COLLEGE ARPT
SD	SIOUX FALLS - S LOUISE AVE
SD	SIOUX FALLS ARPT
SD	RAPID CITY ARPT
TX	CORPUS CHRISTI ARPT
TX	Tyler ARPT
VA	ROANOKE - COULTER DR.
VA	ROANOKE REGIONAL ARPT
VT	BURLINGTON ARPT
WI	APPLETON ARPT
WI	MOSINEE ARPT
WI	GREEN BAY ARPT
WI	LA CROSSE MUNICIPAL ARPT
WI	RHINELANDER ARPT
WV	CHARLESTON ARPT
WV	LEWISBURG
WY	JACKSON HOLE DOWNTOWN
WY	JACKSON HOLE AIRPORT



**WeCar membership rates and charges.**

Application Fee	\$20.00	
	Annual Member Fee	\$50.00

**Exhibit E - 1  
Pricing Sheet**

**OREGON PRICING**

Vehicle Type	Hourly *	Daily	Weekly	30 days	Long Term Rentals Daily Charge		
					31-90 days	91-160 days	161 + days
<b>Sedans</b>							
Compact	\$9.09	\$30.03	\$150.14	\$600.55	\$20.02	\$19.02	\$18.41
Standard / Intermediate	\$9.60	\$31.64	\$158.22	\$632.87	\$21.10	\$20.04	\$19.41
Full Size	\$10.10	\$34.00	\$170.00	\$680.00	\$22.67	\$21.53	\$20.85
<b>Passenger Vans</b>							
Mini-Van	\$13.13	\$49.49	\$247.45	\$989.8	\$32.40	\$31.34	\$30.35
12 Passenger Van	\$23.23	\$94.94	\$474.70	\$1,898.80	\$63.30	\$60.13	\$58.23
<b>SUV's</b>							
Sm. SUV (5 Passenger)	\$13.13	\$50.50	\$252.50	\$1,010.00	\$33.66	\$31.99	\$30.98
Lg. SUV (7-8 Passenger)	N/A	\$79.79	\$398.95	\$1,595.80	\$53.20	\$50.53	\$48.93
<b>Specialty</b>							
Luxury/Premium	N/A	\$55.55	\$277.75	\$1,111.00	\$37.04	\$35.18	\$34.07
Jeep	N/A	\$65.65	\$328.25	\$1,313.00	\$43.76	\$41.58	\$40.27
Convertible	N/A	\$65.65	\$328.25	\$1,313.00	\$43.76	\$42.00	\$40.27
<b>Green Vehicles</b>							
Hybrid	\$9.60	\$45.45	\$227.25	\$909.00	\$30.30	\$28.79	\$27.88
Alternative Fuel	\$9.60	\$45.45	\$227.25	\$909.00	\$30.30	\$28.79	\$27.88
<b>Pick-Ups / Cargo</b>							
Small Pick-Up	N/A	\$45.45	\$227.50	\$909.00	\$30.30	\$28.79	\$27.88
Large Pick-Up	N/A	\$49.49	\$247.45	\$989.80	\$33.00	\$31.34	\$30.45
Cargo Van	N/A	\$39.39	\$196.95	\$787.80	\$26.26	\$24.95	\$24.16

\* For WeCar/Hourly rentals: Individual Membership and application fees may apply

**International Locations**

**Discount**

**Other Charges**

Tire Chains

N/A

Road Side Assistance Fee

Lost Key   Varies  
Lock Out   \$61.00  
Fuel       \$61.00  
Tires       \$61.00  
Jump       \$61.00  
Start       \$61.00

Varies by make/models. Includes replacement keys, locks and transponder

Smoking damage/cleaning	Actual Cost (no markup)
GPS Rental	\$ 11.95/day
Towing Packages	\$ Not Available

One Way Daily Differential Fee \$ 65.65 per day for all 1 way rentals over 500 miles.

Daily Loss of Use Fee (Total Labor Hours Divided by 4) multiplied by the daily rate on the rental agreement.  
(extraordinary charge – see Section 1.9)

<b>City or State surcharge or differential rates:</b> See Section 1.16.3	<b>City</b>	<b>Daily Differential or Surcharge Rate</b>
	<b>Vermont</b> Burlington Metro	\$7.07
	<b>Alaska</b> Fairbanks, AK	\$10.10
	Anchorage, AK	\$10.10
	Juneau , AK	\$10.10
	<b>California</b> Los Angeles Metro	\$6.06
	San Diego Metro	\$6.06
	San Francisco Metro	\$6.06
	Oakland Metro	\$6.06
	Sacramento Metro	\$6.06
	Riverside Metro	\$6.06
	San Bernardino Metro	\$6.06
	<b>Texas</b> Midland Metro	\$6.06
	Lubbock Metro	\$6.06
	Austin Metro	\$6.06
	College Station Metro	\$6.06
	Houston Metro	\$6.06
	Dallas/Ft Worth Metro	\$6.06
	San Antonio Metro	\$6.06
	Brownsville/Corpus Christ Metro	\$6.06
	<b>New York</b> New York City Metro	\$23.23
	Albany Metro	\$7.07
	Long Island Metro	\$15.15
	Westchester Metro	\$15.15
	Newark Metro	\$15.15

The following National locations may have a seasonal daily surcharge from \$2.02 to up to \$6.06 per day.

State	Location Description
AL	DOTHAN ARPT
AR	Fort Smith ARPT
AR	NORTHWEST ARKANSAS REGIONAL AIRPORT
CA	EUREKA - ARCATA AIRPORT
CO	VAIL/EAGLE COUNTY/GYPSUM
CO	VAIL/EAGLE COUNTY/GYPSUM
GA	COLUMBUS METRO ARPT
GA	Macon ARPT
IA	SIOUX CITY ARPT
ID	IDAHO FALLS ARPT
ID	TWIN FALLS APT
IL	BLOOMINGTON ARPT
IL	Champaign INTOWN
IL	Champaign APRT
IL	PEORIA ARPT
IL	Rockford ARPT
IN	ANDERSON - E 53RD ST
IN	FWAC49 - WALKUP ONLY
IN	FT WAYNE INTL ARPT
IN	TERRE HAUTE - S 3RD ST
IN	Lafayette INTOWN
KS	WICHITA MID-CONTINENT ARPT
LA	ALEXANDRIA ARPT
LA	BATON ROUGE ARPT
LA	Lake Charles ARPT
LA	MONROE ARPT
LA	SHREVEPORT ARPT
MI	FLINT ARPT
MI	Muskegon ARPT
MI	Traverse City ARPT
MN	BRAINERD ARPT
MT	BILLINGS ARPT

MT	BOZEMAN ARPT
MT	KALLISPEL AIRPORT
MT	GREAT FALLS INTL ARPT
MT	HELENA REGIONAL ARPT
MT	MISSOULA
MT	MISSOULA ARPT
ND	GRAND FORKS ARPT
ND	MINOT ARPT
NE	NORTH PLATTE ARPT
PA	ALLENTOWN ARPT
PA	SCRANTON INTL ARPT
PA	Erie ARPT
PA	STATE COLLEGE - HIGH TECH ROAD
PA	STATE COLLEGE ARPT
SD	SIOUX FALLS - S LOUISE AVE
SD	SIOUX FALLS ARPT
SD	RAPID CITY ARPT
TX	CORPUS CHRISTI ARPT
TX	Tyler ARPT
VA	ROANOKE - COULTER DR.
VA	ROANOKE REGIONAL ARPT
VT	BURLINGTON ARPT
WI	APPLETON ARPT
WI	MOSINEE ARPT
WI	GREEN BAY ARPT
WI	LA CROSSE MUNICIPAL ARPT
WI	RHINELANDER ARPT
WV	CHARLESTON ARPT
WV	LEWISBURG
WY	JACKSON HOLE DOWNTOWN
WY	JACKSON HOLE AIRPORT

**WeCar membership rates and charges.**

Application Fee      \$20.00

Annual Member Fee \$50.00

**Exhibit E - 2  
Pricing Sheet**

**INTERNATIONAL PRICING**

International pricing from Asian-Pacific, European-Middle East- Africa and Latin America pricing from Enterprise / National's proposal inserted here.

**Exhibit F**

**WSCA XYZ CONTRACT 2007- 2-  
Master Price Agreement #  
Contract Quarterly Administrative Fee and Sales  
Report**

Contractor is required to pay quarterly an administrative fee of 0.5% (0.005) of ALL sales under this Master Price Agreement on the following schedule:

<u>Calendar Quarter Ending</u>	<u>Payment Due</u>
March 31 (Jan, Feb and Mar)	April 30
June 30 (Apr, May and Jun)	July 31
September 30 (Jul, Aug and Sep)	October 31
December 31 (Oct, Nov and Dec)	January 31

Contractor will submit a copy of this form, completed and signed with each check.

Submit check payable to NASPO; include Master Price Agreement number # \_\_\_\_\_ to:

WSCA/NASPO  
c/o AMR Management Services  
Attn: Program Manager  
201 East Main Street, Suite 1405  
Lexington, KY 40507

*All sales made during a calendar quarter should be reported and paid in that quarter. Failure to make payments and provide data is a violation of the terms of the contract you have signed and may result in default actions.*

**Section A (summary of sales by contractor)**

Contract No: \_\_\_\_\_ Contract Title: \_\_\_\_\_

Contractor Name: \_\_\_\_\_ Contact person: \_\_\_\_\_

Contract Term: \_\_\_\_\_ Contractor Signature: \_\_\_\_\_

Reporting Period (please circle one):  
one):

Calendar Year (please circle

QTR1	QTR2	2007	2008	2009	2010
------	------	------	------	------	------

QTR3	QTR4	2011	2012	2013	2014
------	------	------	------	------	------

Total Sales This Quarter: \$  
                                  x 0.5% (0.005)  
                                  = \$



Check here if sales are less than zero this quarter

**Section B (state breakdown)**

Please provide total sales and breakdown of amount paid by states.

State	Dollar Amount	State	Dollar Amount	State	Dollar Amount
Alabama	\$	Kentucky	\$	North Dakota	\$
Alaska		Louisiana		Ohio	
Arizona		Maine		Oklahoma	
Arkansas		Maryland		Oregon	
California		Massachusetts		Pennsylvania	
Colorado		Michigan		Rhode Island	
Connecticut		Minnesota		South Carolina	
Delaware		Mississippi		South Dakota	
District Columbia		Missouri		Tennessee	
Florida		Montana		Texas	
Georgia		Nebraska		Utah	
Hawaii		Nevada		Vermont	
Idaho		New Hampshire		Virginia	
Illinois		New Jersey		Washington	
Indiana		New Mexico		West Virginia	
Iowa		New York		Wisconsin	
Kansas		North Carolina		Wyoming	

*Should equal total sales reported in Section A*

## Exhibit G

### Standard Contract Terms and Conditions Western States Contracting Alliance

**PARTICIPANTS:** Western States Contracting Alliance (herein WSCA) is a cooperative group contracting consortium for state government departments, institutions, agencies and political subdivisions (i.e., colleges, school districts, counties, cities, etc.) for the states of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington, Wisconsin and Wyoming.

**QUANTITY ESTIMATES:** WSCA does not guarantee to purchase any amount under the contract to be awarded. Estimated quantities are for bidding purposes only and are not to be construed as a guarantee to purchase any amount.

**SPECIFICATIONS:** Any deviation from specifications must be clearly indicated by bidder, otherwise, it will be considered that the bid is in strict compliance. When BRAND NAMES or manufacturers' numbers are stated in the specifications they are intended to establish a standard only and are not restrictive unless the bid states "No substitute". Bids will be considered on other makes, models or brands having comparable quality, style, workmanship and performance characteristics. Alternate bids offering lower quality or inferior performance will not be considered.

**ACCEPTANCE OR REJECTION OF BIDS:** WSCA reserves the right to accept or reject any or all bids or parts of bids, and to waive informalities therein.

**BID SAMPLES:** Generally, when required, samples will be specifically requested in the bid invitation. Samples, when required, are to be furnished free of charge. Except for those samples destroyed or mutilated in testing, samples will be returned at a bidder's request, transportation collect.

**CASH DISCOUNT TERMS:** Bidder may quote a cash discount based upon early payment; however, discounts offered for less than 30 days will not be considered in making the award. The date from which discount time is calculated shall be the date a correct invoice is received or receipt of shipment, whichever is later; except that if testing is performed, the date shall be the date of acceptance of the merchandise.

**TAXES:** Bid prices shall be exclusive of state sales and federal excise taxes. Where the state government entities are not exempt from sales taxes on sales within their state, the contractor shall add the sales taxes on the billing invoice as a separate entry.

**MODIFICATION OR WITHDRAWAL OF BIDS:** Bids may be modified or withdrawn prior to the time set for the opening of bids. After the time set for the opening of bids no bid may be modified or withdrawn.

**PATENTS, COPYRIGHTS, ETC.:** The Contractor shall release, indemnify and hold the Buyer, its officers, agents and employees harmless from liability of any kind or nature, including the Contractor's use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of this contract.

**AWARD:** The award will be made to the lowest responsive and responsible bidder meeting specifications and all bid terms and conditions. Unless stated in the bid requirements or special terms and conditions, WSCA reserves the right to award items separately or by grouping items, or by total lot.

**NON-COLLUSION:** By signing the bid the bidder certifies that the bid submitted, has been arrived at independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the invitation to bid, designed to limit independent bidding or competition.

**CANCELLATION:** Unless otherwise stated in the special terms and conditions, any contract entered into as a result of this bid may be canceled by either party upon 60 days notice, in writing, prior to the effective date of the cancellation. Cancellation may be in whole or in part.

**DEFAULT AND REMEDIES:** Any of the following events shall constitute cause for WSCA to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements; 2. A material breach of any term or condition of this contract WSCA shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. Time allowed for cure shall not diminish or eliminate Contractor's liability for liquidated or other damages. If the default remains, after Contractor has been provided the opportunity to cure, WSCA may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions thereof; 3. Impose liquidated damages; 4. Suspend contractor from receiving future bid solicitations.

**LAWS AND REGULATIONS:** Any and all supplies, services and equipment bid and furnished shall comply fully with all applicable Federal and State laws and regulations.

**CONFLICT OF TERMS:** In the event of any conflict between these standard terms and conditions and any special terms and conditions which follow; the special terms and conditions shall govern.

**REPORTS:** The contractor shall submit quarterly reports to the WSCA Contract Administrator showing the quantities and dollar volume of purchases by each agency.

**HOLD HARMLESS:** The contractor shall release, protect, indemnify and hold WSCA and the respective states and their officers, agencies, employees, harmless from and against any damage, cost or liability, including reasonable attorney's fees for any or all injuries to persons, property or claims for money damages arising from acts or omissions of the contractor, his employees or subcontractors or volunteers.

**ORDER NUMBERS:** Contract order and purchase order numbers shall be clearly shown on all acknowledgements, shipping labels, packing slips, invoices, and on all correspondence.

**GOVERNING LAW:** This procurement and the resulting agreement shall be governed by and construed in accordance with the laws of the state sponsoring and administering the procurement.

**DELIVERY:** The process bid shall be the delivered price to any WSCA state agency or political subdivision. All deliveries shall be F.O.B. destination with all transportation and handling charges paid by the contractor. Responsibility and liability for loss or damage shall remain the Contractor until final inspection and acceptance when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.

**AMENDMENTS:** The terms of this contract shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the WSCA Contract Administrator.

**ASSIGNMENT/SUBCONTRACT:** Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this contract, in whole or in part, without the prior written approval of the WSCA Contract Administrator.

**NONDISCRIMINATION:** The bidder agrees to abide by the provisions of Title VI and Title VII of the Civil Rights Act of 1964 (42 USC 2000e), which prohibit discrimination against any employee or applicant for employment, or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to abide by Executive Order No. 11246, as amended, which prohibits discrimination on basis of sex; 45 CFR 90 which prohibits discrimination on the basis of age, and Section 504 of the

Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. The bidder further agrees to furnish information and reports to requesting State(s), upon request, for the purpose of determining compliance with these statutes. Bidder agrees to comply with each individual state's certification requirements, if any, as stated in the special terms and conditions. This contract may be canceled if the bidder fails to comply with the provisions of these laws and regulations. The bidder must include this provision in every subcontract relating to purchases by the States to insure that subcontractors and vendors are bound by this provision.

**SEVERABILITY:** If any provision of this contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected; and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular provision held to be invalid.

**INSPECTIONS:** Goods furnished under this contract shall be subject to inspection and test by the Buyer at times and places determined by the Buyer. If the Buyer finds goods furnished to be incomplete or in compliance with bid specifications, the Buyer may reject the goods and require Contractor to either correct them without charge or deliver them at a reduced price, which is equitable under the circumstances. If Contractor is unable or refuses to correct such goods within a time deemed reasonable by the Buyer, the Buyer may cancel the order in whole or in part. Nothing in this paragraph shall adversely affect the Buyer's rights including the rights and remedies associated with revocation of acceptance under the Uniform Commercial Code.

**PAYMENT:** Payment for completion of a contract is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance.

**FORCE MAJEURE:** Neither party to this contract shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. WSCA may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.

**HAZARDOUS CHEMICAL INFORMATION:** The Contractor will provide one set of the appropriate material safety data sheet(s) and container label(s) upon delivery of a hazardous material to the user agency. All safety data sheets and labels will be in accordance with each participating state's requirements.

**FIRM PRICE:** Unless otherwise stated in the special terms and conditions, for the purpose of award, offers made in accordance with this solicitation must be good and firm for a period of ninety (90) days from the date of bid opening. Bid prices must remain firm for the full term of the contract.

**EXTENSION OF PRICES:** In the case of error in the extension of prices in the bid, the unit prices will govern.

**BID PREPARATION COSTS:** WSCA is not liable for any costs incurred by the bidder in bid preparation.

**CONFLICT OF INTEREST:** Contractor certifies that it has not offered or given any gift or compensation prohibited by the state laws of any WSCA participants to any officer or employee of WSCA or participating states to secure favorable treatment with respect to being awarded this contract.

**INDEPENDENT CONTRACTOR:** Contractor shall be an independent contractor, and as such shall have no authorization, express or implied to bind WSCA or the respective states to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for WSCA or the states, except as expressly set forth herein.

**POLITICAL SUBDIVISION PARTICIPATION:** Participation under this contract by political subdivisions (i.e., colleges, school districts, counties, cities, etc.) of the WSCA participating states shall be voluntarily determined by the political subdivision. The contractor agrees to supply the political subdivisions based upon the same terms, conditions and prices.

Revision date: June 1994

## Exhibit H

### PARTICIPATING ADDENDUM

*NAME OF CONTRACT*

MASTER PRICE AGREEMENT

Vendor Name Here

Contract Number A633xx

(Participating Entity Name)

**1. Scope**

(Briefly describe the jurisdiction of the governmental entity. If the jurisdiction includes all the governmental entities within an entire state, a statement to that effect will suffice)

**2. Changes:**

(Insert specific changes or a statement that no changes are required)

**3. Primary Contact:**

The primary participating entity contact for this Participating Addendum is as follows:

**Name:**

**Participating Entity Name:**

**Address:**

**Telephone:**

**Fax:**

**E-mail:**

The primary Contractor contact for this Participating Addendum is as follows:

**Name:**

**Contractor:**

**Address:**

**Telephone:**

**Fax:**

**E-mail:**

**4. Master Price Agreement Number:**

All order documents issued by procuring agencies within the jurisdiction of the Participating Addendum shall include the following price agreement number: A633xx (insert proper number as necessary).

**The Master Price Agreement Number MUST be shown on all order documents issued against this Agreement.**

This Addendum and the Price Agreement together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter



of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

*Signed by governmental entity or state and contractor*

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by Contractor below.

**Signatures as required by State Statutes, Rules or Policies**

***Note to participating entity:*** See Price Agreement Exhibit B re election for direct billing

## EXHIBIT I

<b>National Car Rental - Local Rate Zones</b>			
National Charges the local daily corporate rate and does not charge an additional drop-off fee for one-way rentals booked in our local rate zones in the U.S. Your travelers can go their own way, even if it's one-way!			
RENTAL CITY	LOCATION	CODE	CARS MAY BE RETURNED TO:
<b>ALABAMA</b>			
Mobile	Mobile Regional Airport	MOBT01	Gulfport, MS Airport (GPTT01)
<b>ALASKA</b>			
Fairbanks	Airport	FAIT01	In town (FAIC02)
Fairbanks	In town	FAIC02	Airport (FAIT01)
<b>ARIZONA</b>			
Phoenix	Sky Harbor Airport	PHXT01	West Greenway Road (PHXN03) Scottsdale Airport (SCFT01)
Phoenix	West Greenway Road	PHXN03	Sky Harbor Airport (PHXT01) Scottsdale Airport (SCFT01)
Scottsdale	Airport	SCFT01	Sky Harbor Airport (PHXT01) West Greenway Road (PHXN03)
<b>CALIFORNIA</b>			
Anaheim	West Katella	ANAC02	Burbank - Airport (BURT01)
Bakersfield	Meadows Field-Kern Airport	BFLT01	Fresno - Airport (FATT01)
Burbank	Hollywood Burbank Airport	BURT01	Anaheim - West Katella (ANAC02)
			Long Beach - Airport (LGBT01)
			Los Angeles - International Airport (LAXT01)
			Ontario - International Airport (ONTT01)
			Palm Springs - Airport (PSPT01)
Concord	Buchanan Airfield	OAKN04	Santa Ana - Orange County Airport (SNAT01)
			Palo Alto - El Camino Real (SFOS06)
			San Francisco - Mission St. (SF0C07)
Del Mar	Hwy 101	SANN04	San Rafael - Bellham Blvd. (SFON05)
			Escondido - West 4th Avenue (SANN03)
Escondido	West 4th Avenue	SANN03	San Diego - Lindbergh Field (SANO01)
			Del Mar/Solana Beach - Hwy 101 (SANN04)
Fresno	Airport	FATT01	San Diego - Lindbergh Field (SANO01)
Livermore	East Avenue	LVKC24	Bakersfield - Meadows Field-Kern Airport (BFLT01)
			Concord - Buchanan Airfield (OAKN04)
			Monterey - Airport (MRYT01)
			Oakland - Airport (OAKT01)
			Palo Alto - El Camino Real (SFOS06)
			Sacramento - Airport (SMFT01)
			San Francisco - Airport (SFOT01)
			San Francisco - Mission St. (SF0C07)
			San Jose - Airport (SJCT01)
			San Rafael - Bellham Blvd. (SFON05)
Long Beach	Airport	LGBT01	Anaheim - West Katella (ANAC02)
			Burbank - Airport (BURT01)
			Long Beach - Airport (LGBT01)
			Los Angeles - International Airport (LAXT01)
			Ontario - International Airport (ONTT01)
Los Angeles	International Airport	LAXT01	Palm Springs - Airport (PSPT01)
			Santa Ana - Orange County Airport (SNAT01)
			Anaheim - West Katella (ANAC02)
			Burbank - Airport (BURT01)
			Long Beach - Airport (LGBT01)
			Ontario - International Airport (ONTT01)

			Palm Springs – Airport (PSPT01)
			Santa Ana – Orange County Airport (SNAT01)
Monterey	Airport	MRYT01	Livermore – East Avenue (LVKC24)
			Oakland – Airport (OAKT01)
			Sacramento – Airport (SMFT01)
			San Francisco – Airport (SFOT01)
			San Jose – Airport (SJCT01)
Oakland	Airport	OAKT01	Concord - Buchanon Airfield (OAKN04)
			Livermore – East Avenue (LVKC24)
			Monterey – Airport (MRYT01)
			Palo Alto – El Camino Real (SFOS06)
			Sacramento – Airport (SMFT01)
			San Francisco – Airport (SFOT01)
			San Francisco – Mission St. (SFOC07)
			San Jose – Airport (SJCT01)
			San Rafael – Bellham Blvd. (SPON05)
			Concord - Buchanon Airfield (OAKN04)
Oakland	Berkeley	OAKW02	Palo Alto – El Camino Real (SFOS06)
			San Francisco – Mission St. (SFOC07)
			San Rafael – Bellham Blvd. (SPON05)
			Palo Alto – El Camino Real (SFOS06)
Oakland	Concord	OAKN04	San Francisco – Mission St. (SFOC07)
			San Rafael – Bellham Blvd. (SPON05)
			Anaheim - West Katella (ANAC02)
Ontario	International Airport	ONTT01	Burbank – Airport (BURT01)
			Long Beach – Airport (LGBT01)
			Los Angeles – International Airport (LAXT01)
			Palm Springs – Airport (PSPT01)
			Santa Ana – Orange County Airport (SNAT01)
			Anaheim - West Katella (ANAC02)
Palm Springs	Airport	PSPT01	Burbank – Airport (BURT01)
			Long Beach – Airport (LGBT01)
			Los Angeles – International Airport (LAXT01)
			Ontario - International Airport (ONTT01)
			Santa Ana – Orange County Airport (SNAT01)
			Oakland – Concord (OAKN04)
Palo Alto	El Camino Real	SFOS06	San Francisco – Mission St. (SFOC07)
			San Rafael – Bellham Blvd. (SPON05)
			Livermore – East Avenue (LVKC24)
Sacramento	Airport	SMFT01	Monterey – Airport (MRYT01)
			Oakland – Airport (OAKT01)
			San Francisco – Airport (SFOT01)
			San Jose – Airport (SJCT01)
San Diego	Lindbergh Field Airport	SANO01	Del Mar/Solana Beach – Hwy 101 (SANN04)
			Escondido - West 4th Avenue (SANN03)
San Francisco	Airport	SFOT01	Livermore – East Avenue (LVKC24)
			Monterey – Airport (MRYT01)
			Oakland – Airport (OAKT01)
			Sacramento – Airport (SMFT01)
San Francisco	Mission St.	SFOC07	Concord - Buchanon Airfield (OAKN04)
			Livermore – East Avenue (LVKC24)
			Oakland – Airport (OAKT01)
San Jose	Airport	SJCT01	Livermore – East Avenue (LVKC24)
			Monterey – Airport (MRYT01)
			Oakland – Airport (OAKT01)
			Sacramento – Airport (SMFT01)

San Rafael	Bellham Blvd	SFON05	Concord - Buchanon Airfield (OAKN04)
			Livermore - East Avenue (LVKC24)
			Oakland - Airport (SFOT01)
			Palo Alto - El Camino Real (SFOS06)
Santa Ana	Orange County Airport	SNAT01	Burbank - Airport (BURT01)
			Long Beach - Airport (LGBT01)
			Los Angeles - International Airport (LAXT01)
			Ontario - International Airport (ONTT01)
			Palm Springs - Airport (PSPT01)
<b>COLORADO</b>			
Colorado Springs	Airport	COST01	Denver - Airport (DENT01)
Denver	Airport	DENT01	Colorado Springs - Airport (COST01)
<b>CONNECTICUT</b>			
Stamford	Main St. Holiday Inn	HPNE03	East Elmhurst, NY - LaGuardia Airport (LGAT02)
			Islip, NY - Veteran's Highway (ISPO01)
			Jamaica, NY - JFK International Airport (JFKT01)
			Manhattan, NY - All Locations
			Newark, NJ - Airport (EWRT01)
<b>DISTRICT OF COLUMBIA</b>			
Washington	Union Station	WASC08	Washington Reagan Airport (DCAT01)
			Baltimore, MD - Airport (BWTT01)
			Dulles, VA - Washington Dulles Airport (IADT02)
Washington	Washington Reagan Airport	DCAT01	Baltimore, MD - Airport (BWTT01)
			Dulles, VA - Washington Dulles Airport (IADT02)
			Washington DC - Union Station (WASC08)
<b>DELAWARE</b>			
New Castle	Wilmington Airport	ILGT01	Cherry Hill, NJ - Route 70 (PHLE06)
			King of Prussia, PA - Henderson Rd. (KPDC08)
			Philadelphia, PA - Airport (PHLT01)
			Philadelphia, PA - 30 <sup>th</sup> St. (PHLC08)
			Philadelphia, PA - S. 19 <sup>th</sup> & Ludlow (PHLC01)
<b>FLORIDA</b>			
All National® locations within the State of Florida are included in the local rate zone. For the rental to be considered a local rate zone rental, the rental must originate and terminate within the State of Florida.			
<b>HAWAII</b>			
Hilo	Airport	ITOT01	Kona - Keohole Airport (KOAT01)
Honolulu	Airport	HNLT01	Honolulu - Ala Moana Blvd. (HNLC01)
Honolulu	Ala Moana Blvd.	HNLC01	Honolulu - Airport (HNLT01)
			Honolulu - Kahala Ave. (HNLR07)
Kaanapali	Transportation Center	JHMO01	Kahului - (OGGT01)
Kahului		OGGT01	Kaanapali - Transportation Center (JHMO01)
Kona	Keohole Airport	KOAT01	Hilo - Airport (ITOT01)
<b>ILLINOIS</b>			
Champaign	Airport	CMIT01	Champaign - W. Kirby Ave. (CMIC02)
Champaign	W. Kirby Avenue	CMIC02	Champaign - Airport (CMIT01)
Chicago	Midway Airport	MDWT01	Chicago - North LaSalle/The Concourse (CHIC02)
			Chicago - O'Hare Airport (ORDT01)
			Harvey - South Halsted (CHIS04)
Chicago	North LaSalle/The Concourse	CHIC02	Chicago - Midway Airport (MDWT01)
			Chicago - O'Hare Airport (ORDT01)
			Harvey - South Halsted (CHIS04)
Chicago	O'Hare Airport	ORDT01	Chicago - Midway Airport (MDWT01)
			Chicago - North LaSalle/The Concourse (CHIC02)
			Harvey - South Halsted (CHIS04)
Harvey	South Halsted	CHIS04	Chicago - Midway Airport (MDWT01)
			Chicago - North LaSalle/The Concourse (CHIC02)

			Chicago – O'Hare Airport (ORDT01)
<b>INDIANA</b>			
Evansville	Airport	EVVT01	Evansville - Tri State Aero (EVVC02)
Evansville	Tri State Aero	EVVC02	Evansville – Airport (EVVT01)
Indianapolis	Airport	INDT01	Indianapolis - Carmel – E 16 <sup>th</sup> St (INDN01)
Indianapolis	W. Washington St.	INDW06	Indianapolis - W. Washington St. (INDW06)
			Indianapolis – Airport (INDT01)
Indianapolis	W. Washington St.	INDW06	Indianapolis - Carmel – E 16 <sup>th</sup> St (INDN01)
			Indianapolis – Airport (INDT01)
Muncie	Airport	MIET01	Muncie – Muncie Aviation (MIEC02)
Muncie	Muncie Aviation	MIEC02	Muncie – Airport (MIET01)
<b>MARYLAND</b>			
Baltimore	Airport	BWIT01	Dulles, VA – Washington Dulles Airport (IADT02)
			Washington DC – Union Station (WASC08)
			Washington Reagan Airport (DCAT01)
<b>MICHIGAN</b>			
Ann Arbor	Airport	ARBT01	Detroit – Metro Airport (DTWT01)
			Toledo, OH – Airport (TOLT01)
Detroit	Metro Airport	DTWT01	Ann Arbor – Airport (ARBT01)
			Toledo, OH – Airport (TOLT01)
<b>MINNESOTA</b>			
Minneapolis	Airport	MSPT01	Hubert Humphrey Charter Terminal (MSPC01)
Minneapolis	Hubert Humphrey Terminal	MSPC01	Minneapolis – Airport (MSPC01)
<b>MISSISSIPPI</b>			
Gulfport	Airport	GPTT01	Mobile, AL – Mobile Regional Airport (MOBT01)
<b>NEBRASKA</b>			
Lincoln	Airport	LNKT01	Omaha – Airport (OMAT01)
Omaha	Airport	OMAT01	Lincoln – Airport (LNKT01)
<b>NEW JERSEY</b>			
Newark	Airport	EWRT01	Islip, NY – Veteran's Highway (ISPO01)
			Jamaica, NY – JFK International Airport (JFKT01)
			Manhattan, NY – All Locations
			Stamford, CT – Main St. Holiday Inn (HPNE03)
<b>NEW YORK</b>			
Albany	Airport	ALBT01	Latham – Shaker Rd. (ALBN02)
Elmira	Airport	ELMT01	Rochester – Monroe County Airport (ROCT01)
Ithaca	West State St.	ITHC03	Syracuse – Airport (SYRT01)
Jamaica	JFK Int'l Airport	JFKT01	Islip – Veteran's Highway (ISPO01)
			Manhattan – All Locations
Rochester	Monroe County Airport	ROCT01	Elmira – Airport (ELMT01)
Syracuse	Airport	SYRT01	Ithaca – West State St. (ITHC03)
White Plains	Westchester Country Airport	HPNT01	Islip – Veteran's Highway (ISPO01)
			Jamaica – JFK International Airport (JFKT01)
			Manhattan – All Locations
			Newark, NJ – Airport (EWRT01)
			Stamford, CT – Main St. Holiday Inn (HPNE03)
<b>PENNSYLVANIA</b>			
Allentown	Airport	ABET01	Allentown – Sumner Ave. (ABEC02)
Allentown	Sumner Avenue	ABEC02	Allentown – Airport (ABET01)
Harrisburg	Airport	MDTT01	Harrisburg – Downtown (MDTC48)
Philadelphia	30 <sup>th</sup> St.	PHLC08	Cherry Hill, NJ – Route 70 (PHLE06)
			New Castle, DE – Wilmington Airport (ILGT01)
			Philadelphia – Airport (PHLT01)
Philadelphia	Airport	PHLT01	Philadelphia – S. 19 <sup>th</sup> & Ludlow (PHLC01)
			Cherry Hill, NJ – Route 70 (PHLE06)
			New Castle, DE – Wilmington Airport (ILGT01)
			Philadelphia – 30 <sup>th</sup> St. (PHLC08)

TEXAS			Philadelphia – S. 19 <sup>th</sup> & Ludlow (PHLC01)
Dallas	Dallas/Ft. Worth Airport	DFWT01	Dallas – Love Field (DALT02) Plano – Beltline (DFWN01)
Dallas	Love Field	DALT02	Dallas – Dallas/Ft. Worth Airport (DFWT01) Plano – Beltline (DFWN01)
Durango	Airport	DROT01	Durango – Camino Del Rio (DROC02)
Durango	Camino del Rio	DROC02	Durango – Airport (DROT01)
Harlingen	Valley International Airport	HRLT01	McAllen – Miller International Airport (MFET01)
Houston	Conoco Gas/Convenience	HOUW05	Angleton – Brazoria Airport (BZTT01)
			Houston - Double Tree Guest Suites (HOUW05)
			Houston – Hobby Airport (HOUT02)
			Houston – International Airport (IAHT01)
Houston	Double Tree Guest Suites	HOUS13	Angleton – Brazoria Airport (BZTT01)
			Houston - Conoco Gas/Convenience (HOUW05)
			Houston – Hobby Airport (HOUT02)
			Houston – International Airport (IAHT01)
Houston	Hobby Airport	HOUT02	Angleton – Brazoria Airport (BZTT01)
			Houston - Conoco Gas/Convenience (HOUW05)
			Houston - Double Tree Guest Suites (HOUS13)
			Houston – International Airport (IAHT01)
Houston	International Airport	IAHT01	Angleton – Brazoria Airport (BZTT01)
			Houston - Conoco Gas/Convenience (HOUW05)
			Houston - Double Tree Guest Suites (HOUS13)
			Houston – Hobby Airport (HOUT02)
McAllen	Miller International Airport	MFET01	Harlingen – Valley International Airport (HRLT01)
Plano	Beltline	DFWN01	Dallas – Dallas/Ft. Worth Airport (DFWT01)
Tyler	Airport	TYRT01	Long View – Gregg County Airport (GGGT01)
VIRGINIA			
Charlottesville	Airport	CHOT01	Charlottesville – Crenshaw Service (CHON02) Richmond – International Airport (RICT01)
Dulles	Washington Dulles International Airport	IADT02	Baltimore, MD – Airport (BWTT01)
			DC - Washington Reagan Airport (DCAT01)
			DC – Union Station (WASC08)
Newport News	Williamsburg International Airport	PHFT01	Norfolk – International Airport
Norfolk	International Airport	ORFT01	Newport News – Williamsburg Int'l Airport (PHFT01)
Richmond	International Airport	RICT01	Charlottesville – Crenshaw Service (CHON02)
			Charlottesville – Airport (CHOT01)
Virginia Beach	see Norfolk, VA		Newport News – Williamsburg Int'l Airpt (PHFT01) Norfolk – International Airport (ORFT01)
Williamsburg	see Newport News, VA		Newport News – Williamsburg Int'l Airpt (PHFT01) Norfolk – International Airport (ORFT01)
WISCONSIN			
Appleton	Airport	ATWT01	Kaukauna – Delanglade St. (ATWE02)
Kaukauna	Delanglade St	ATWE02	Appleton – Airport (ATWT01)

## EXHIBIT J

### **For Your National Travelers The Emerald Club**



For over 20 years, The Emerald Club has been synonymous with offering members speed, choice, and convenience. With The Emerald Club, you receive the services and benefits that you have come to expect from a premier car rental company. National will extend a complimentary membership to all Participant Travelers under this pricing agreement. As part of this program, Contractor recognizes and rewards frequent business renters with three tiers of membership: Emerald Club, Emerald Club Executive, and Emerald Club Executive Elite.

#### Emerald Club Aisle Service

At most major airport locations in the United States, members can reserve a midsize car, bypass the rental counter, and proceed to the Emerald Club Aisle. On the Aisle, they are met by a Greeter who will assist with car selection or allow them to personally choose from any vehicle on the Aisle. When available, vehicles larger than midsize will be offered. Regardless of the vehicle selected from the Emerald Aisle, the member will pay only the midsize rate, resulting in an automatic, complimentary, coupon-less upgrade. After a brief stop at the exit booth, members are on their way.

#### Emerald Club Reserve Service

Similar to the Emerald Aisle, Emerald Reserve is another exclusive program for Emerald Club members. Designed to accommodate renters who require a specific vehicle class other than midsize, travelers bypass the counter and go directly to the Emerald Reserve area. There they choose from any vehicle in the row of the car class reserved and drive away. This service is available at most major airport locations in the United States.

#### Reward Choices

Emerald Club allows members to choose the rewards they wish to earn, electing to receive either free rental days or frequent flyer miles through any of Emerald Club's travel affiliates. Members who elect to earn free rental days accrue rental credits with every National rental, while members selecting frequent flyer miles receive miles for all qualifying rentals. Both rental credits and frequent flyer miles are automatically credited to accounts at the time of rental through a paperless process requiring no coupons or statements. For your convenience, electronic member accounts are accessible 24 hours a day online.

#### Personal Profile Management

Members can view their past rental history and electronic reward accounts online. Members can also update their profiles and elect to receive their receipts at the counter, via handheld device, fax, mail, or email. When the email option is selected, members will receive a rental receipt 24 hours after each car is returned.

#### Optional Email Receipts

Keeping tabs on travel expenses and receipts can be a challenge for the most seasoned of travelers. The Emerald Club E-receipt service simplifies this process. Emerald Club members can opt to have rental receipts emailed directly to their desk after each rental so that when they arrive back at the office, the rental receipt is waiting. When this option is selected on a member's profile, National will automatically email a rental receipt within 24 hours of the return of the vehicle.

Additional Benefits

A dedicated toll-free reservation and member services hotline is available to all Emerald Club members.



## Emerald Club Executive



Emerald Club Executive is the next membership level available. Members with this membership status have completed 12-24 rentals or 40-84 rental days in a calendar year. Benefits for these members include all of those detailed in Emerald Club membership as well as the following:

### Executive Selection

The Executive Selection area of the National lot features full-size and larger class vehicles. The vehicles in the Emerald Club Executive Selection area are the newest cars available at the location. To access this area, members bypass the counter, choose their vehicle, and pay the midsize rate.

### Guaranteed Upgrades - An Industry Exclusive!

Emerald Club members at the Executive level and above can reserve and confirm their upgrade. At Executive Selection, reservations for full-size will be confirmed at the midsize rate. At all other U.S. and Canadian locations reservations for full-size, premium or luxury will be confirmed at a rate equal to one car class below the car reserved.

If Contractor fails to deliver upon the Emerald Club Guaranteed Upgrade, we'll apply a Free Rental Day to the member's electronic account. If Emerald Club member reserves a midsize vehicle, due to company travel policy or other reason, Contractor guarantees the customer will be upgraded. The service level triggers the upgrade, not the reservation. The Guaranteed Upgrade is an Industry Exclusive and is available at all U.S and Canadian locations, both corporate and licensee. Reserve the car you want to drive and we'll charge you one car class below!

### Additional Benefits

If an Emerald Club Executive member has selected the rental credit reward option, their Executive level membership allows them to earn a free rental day with fewer credits than an Emerald Club level member. Once earned, the free rental day carries fewer restrictions for redemption.

### Automatic Member Level Upgrade

An Emerald Club Executive membership provides an enhanced level of service and value-added benefits, including the ability to automatically upgrade to the Emerald Club Executive Elite level of service. Once an Emerald Club or Emerald Club Executive member has completed 24 or more rentals or had 85 or more rental days in a twelve-month period, Contractor will immediately upgrade the member service level to Emerald Club Executive Elite. Once upgraded to a higher service level, members are guaranteed to remain in that service level for a minimum of 12 months.

### Frequent Flyer Miles

Through partnerships with many leading airlines, hotels, business, sporting, and professional travel associations, National delivers added value with bonus mileage/points and exclusive, travel-related offers that provide Emerald Club business renters with a truly rewarding travel experience. National Car Rental is pleased to inform WSCA that Contractor can block frequent flyer miles upon request, saving Participant an additional expense and enabling travelers to accrue free rental days. Members who elect to earn free rental days accrue rental credits with every National rental.

### **Emerald Club Executive Elite**



Emerald Club Executive Elite membership is the highest earned membership level available in the Emerald Club frequent renter program and provides the most frequent traveler with the special services required of a busy professional. This level also includes select, "by invitation members" who need not meet the rental frequency qualifier. Eamed members with this status have completed

25+ rentals or 85+ rental days within a calendar year. The benefits for this membership include all those of Emerald Club and Emerald Club Executive levels, plus:

#### **Delivery to Private Airports**

With at least 12 hours advance notice, a National employee will deliver a vehicle in the class requested, to any fixed base operator terminal (FBO) in an airport within 50 miles of a National location, so it's there when Participant traveler arrives. While delivery and pick-up fees may apply, the renter is charged for one car class below that driven on full-size through luxury rentals.

#### **Guaranteed Car**

Regardless of the status of Contractor's inventory, a car will always be available for Emerald Club Executive Elite members. With any reservation placed at least 24 hours in advance, National will guarantee a vehicle (up to full-size) available when your traveler arrives.

### **For Enterprise Travelers**

#### **Enterprise ePlus**



Enterprise Plus™ is the Enterprise member program. As a member of ePlus™ you will enjoy faster reservations (online, on the phone, with a travel agent, and at participating North American Enterprise locations), faster rentals, special members' line at major North American airport locations, and member discounts. Enrollment is available on-line, at select off airport locations, and at airport rental counters. ePlus also allows administrative assistants to create traveler profiles, further expediting the reservation process for repeat renters.

**Exhibit K:  
Locations that Hybrids are available.**

Current *National locations* where hybrids may be found. List subject to change.

<p><b>California</b> Anaheim Bakersfield Burbank Fresno Goleta Inglewood Long Beach McKinleyville Oakland Ontario Palm Springs Sacramento San Diego San Francisco San Jose</p> <p><b>Colorado</b> Denver</p> <p><b>Connecticut</b> Windsor Lock</p> <p><b>Florida</b> Miami Miami Beach Orlando Tampa</p> <p><b>Georgia</b> Atlanta</p> <p><b>Illinois</b> Chicago</p>	<p><b>Indiana</b> Columbus</p> <p><b>Kentucky</b> Erlanger Louisville</p> <p><b>Massachusetts</b> Boston</p> <p><b>Maine</b> Portland</p> <p><b>Michigan</b> Detroit</p> <p><b>Minnesota</b> Minneapolis</p> <p><b>Nebraska</b> Lincoln</p> <p><b>New Hampshire</b> Manchester</p> <p><b>New Jersey</b> Newark</p> <p><b>New Mexico</b> Albuquerque</p> <p><b>Nevada</b> Las Vegas Reno</p> <p><b>Oklahoma</b> Tulsa</p>	<p><b>Oregon</b> Medford Portland</p> <p><b>Pennsylvania</b> Pittsburgh</p> <p><b>Rhode Island</b> Warwick</p> <p><b>South Carolina</b> Myrtle Beach Raleigh</p> <p><b>South Dakota</b> Rapid City</p> <p><b>Tennessee</b> Memphis</p> <p><b>Texas</b> Amarillo Dallas Euless</p> <p><b>Utah</b> Salt Lake City</p> <p><b>Virginia</b> Norfolk</p> <p><b>Washington</b> Pasco Seattle Spokane</p> <p><b>Washington DC</b> Arlington</p>
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Current *Enterprise locations* where hybrids may be found. List subject to change.

Participants can reserve a specific hybrid vehicle, including the Toyota Prius, at certain locations in the following areas:

Albany, NY Atlanta, GA Austin, TX Boston, MA Charlotte, NC Chicago, IL Dallas, TX Denver, CO Detroit, MI Hoboken, NJ Houston, TX	JFK Airport, New York, NY LGA Airport, New York, NY Los Angeles, CA Minneapolis, MN Newark Airport, NJ New York State Portland, OR PDX Airport, Portland, OR Eugene, OR Orlando, FL Philadelphia, PA	Raleigh, NC St. Louis, MO San Diego, CA San Francisco, CA Seattle, WA Tampa, FL Washington, DC
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