

Class: SUV 4x4 Body Code: K7 PASS UTIL LARGE 4X4 PATROL
Representative Models: 1: CHEVROLET TAHOE 2: FORD EXPEDITION
3: 4:

MAKE: FORD MODEL: EXPEDITION OEM MODEL #: U1G TRIM LEVEL: XI OEM CODE: 102A

| STANDARD SPECIFICATIONS: | OEM CODE | INDICATE ACTUAL DEALER SPECIFICATIONS |
|---------------------------------------|----------|--|
| 103 PASS: 5 PERSONS MIN | STD | FIVE PERSON MIN |
| 111 DOORS 4 FULL SIZE SIDE DOORS | STD | FOUR FULL SIZE DOORS |
| 415 FOUR-WHEEL DRIVE | U1G | FOUR WHEEL DRIVE |
| 479 PKG: POLICE 4WD UTILITY(attachmt) | 479 | POLICE 4WD UTILITY PACKAGE |
| 910 PRIMARY FUEL: UNLEADED | STD | PRIMARY FUEL - UNLEADED |
| 991 STD WNTY - BUMPER TO BUMPER 3/36 | STD | WARRANTY- BUMPER-BUMPER 3YRS, 36,000 MILES |

STANDARD VEHICLE BASE PRICE \$ 44,028

| AVAILABLE OPTIONS: | OEM CODE | ACTUAL / COMMENTS | PRICE |
|---|----------|---|-----------|
| 141 TIRES: ALL-TERRAIN, LIST SIZE: | 141 | 275/65R18 OWL STANDARD | NO CHARGE |
| 216 NON-STD ENGINE OPTION A: | 216 | NOT AVAILABLE | 0 |
| 252 CNG PREP PACKAGE | 252 | NOT AVAILABLE | 0 |
| 254 ALT FUEL - OEM BI FUEL SPECIFY TANK LOC | 254 | NOT AVAILABLE | 0 |
| 255 ALT FUEL - OEM DEDICATED SPEC TANK LOC | 255 | NOT AVAILABLE | 0 |
| 256 E85 - OEM BI FUEL | 256 | NOT AVAILABLE | 0 |
| 286 PUSH BUMPER PB400 | PB400 | PUSH BUMPER 400 | 446 |
| 287 PUSH BUMP PB400 W/PB5 FENDER PROTECTC | PB5 | PUSH BUMPER W /PB5 FENDER PROTECT | 996 |
| 289 DELETE PKG #479 | U1G | DELETE PKG #479 OEM CODE- 100A | (-6265) |
| 311 SEATS: VINYL SEATS | 311 | FRONT - CLOTH REAR- VINYL STD | NO CHARGE |
| 315 SEAT:EXTRA 3RD ROW SEAT | 87P | POWERFOLD THIRD ROW SEAT | 815 |
| 321 FLOORING: RUBBER | 321 | RUBBER FLOORING | NO CHARGE |
| 430 PKG:TOWING/RCVR HITCH(Attachmt) | 536 | TRAILER TOW PACKAGE W/18" Machined Alum. Rims | 1570 |
| 444 ENGINE BLOCK HEATER | 41H | ENGINE BLOCK HEATER | 35 |
| 472 EPACT AFV CREDIT: Specdy | 472 | NOT AVAILABLE | 0 |
| 477 DELETE TOW PKG IN PKG #479 | D536 | DELETE TOW PACKAGE IN PKG # 479 | (-1492) |
| 497 PKG:POLICE 2WD UTL (Attachmt) | UIF | 2WD EXPEDITION | (-2668) |
| 505 RIGHT SPOTLIGHT WITH A RED LENS | 505 | RIGHT SPOTLIGHT W/RED LENS | 449 |
| 507 RIGHT SPOTLIGHT WITH A CLEAR LENS | 507 | RIGHT SPOTLIGHT W/ CLEAR LENS | 433 |
| 528 PACKAGE: LIGHT BAR (attachmt not installed) | 528 | SEE ATTACHMENT | 1588 |
| 533 WIRING, ROOF LIGHTING WITH HOLE | 533 | WIRING ROOF LIGHTING | 188 |
| 541 DELETE DAYTIME/AUTO HEADLIGHTS | 942 | DELETE DAYTIME RUNNING LIGHTS | NO CHARGE |
| 550 DELETE | NA | NA | NA |

Colorado State Fleet Management
2018 VEHICLE SPECIFICATIONS

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Dealers Invitation to Bid

7/31/2017

Class: SUV 4x4

Body Code: K7

PASS UTIL LARGE 4X4 PATROL

Representative Models: 1: CHEVROLET TAHOE
3:

2: FORD EXPEDITION
4:

MAKE: FORD MODEL: EXPEDITION OEM MODEL #: UJG TRIM LEVEL: XI OEM CODE: 102A

| AVAILABLE OPTIONS: | OEM CODE | ACTUAL / COMMENTS | PRICE |
|--|----------|--|-----------|
| 604 PUSH BUMPER SETINA 16" | 604 | PUSH BUMPER SETINA 16" | 386 |
| 608 HYBRID GAS/ELECTRIC | 608 | NOT AVAILABLE | 0 |
| 658 EXTRA KEYS & REMOTES | 658 | EXTRA KEY AND REMOTE | 250 |
| 663 UNDERCOVER LIGHT PKG K7 & K8 (altchrn) | 663 | SEE ATTACHMENT | 2423 |
| 678 CONSOLE | 678 | NOT AVAILABLE ON 102A TRIM, SDT ON ALL OTHER TRIM LEVELS | NO CHARGE |
| 683 LIGHTBAR INSTALL | 683 | LIGHTBAR INSTALL | 257 |
| 763 PHEV (PLUG IN HYBRID ELEC VEH) | 763 | NOT AVAIL ARLE | 0 |
| 784 DELETE LEFT SPOTLIGHT | 784 | DELETE LEFT SPOTLIGHT | (-135) |
| 795 CLOTH MIDDLE SEAT | 21B | CLOTH MIDDLE SEATS | 110 |
| 800 FLOOR MATS FRONT AND REAR | 800 | WEATHER TECH FRONT AND REAR | 250 |
| 825 REVERSE SENSING SYSTEM | 50C | FLEET CONVENIENCE PACK | 370 |
| 826 CONSOLE BTWN BUCKET SEATS FORD ONLY | 101A | CONSOLE BTWN BUCKET SEATS | 2910 |
| 827 CENTER CONSOLE INSTALL | 101A | CENTER CONSOLE INSTALLED | 2910 |
| 828 PA SYSTEM W/SIREN SPEAKER | 828 | PA SYSTEM W/ SIREN SPEAKER | 486 |
| 829 PROGRAM & INSTALL LIGHTING CONTROLLER | 829 | PROGRAM & INSTALL LIGHTING CONTR | 1312 |
| 877 IGNITION SECURITY SYSTEM | 877 | IGNITION SECURITY SYSTEM STANDARD | 0 |
| 887 BEV (BATTER/ELECTRIC) | 887 | NA | NA |
| 891 DRIVER ALERT PACKAGE (TAHOE ONLY) | NA | NA | NA |
| 982 EXT WARRANTY - POWER TRAIN 5/100,000 | 982 | EXT. POWERTRAIN WARRENTY 5YRS, 100,000 MILES NEW MODEL - WARRANTY INFORMATION NOT AVAILABLE YET. CALL ME. I SHOULD HAVE THE INFORMATION BY OCT., NOV. | |

Colorado State Purchasing Office (per SFM)
**LIST AND EXPLANATIONS OF VEHICLE PACKAGES
 FOR THE 2018 MODEL YEAR FLEET VEHICLE PROPOSALS**

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#479 - PACKAGE: POLICE 4WD UTILTIY

MINIMUM SPECIFICATIONS FOR 2018 MODEL YEAR "K7" FULL-SIZE, 4 DR, 4WD, UTILTIY PATROL VEHICLES

2018 V-8, full-size, 4-door, 4 Wheel drive, utility type Special Service OEM Special Service patrol vehicle: Ford Expedition U1G 102A:

SPECIFICATIONS

Comply (circle Y or N)

| | | | |
|-------------------------|------------------------------------|---|--|
| Air Bags: | <input checked="" type="radio"/> Y | N | Driver & passenger passive restraint. Side curtain airbags. |
| Air Conditioning: | <input checked="" type="radio"/> Y | N | Factory-installed air conditioning - Manual with rear AC and heat. |
| Alternator System: | <input checked="" type="radio"/> Y | N | 150 amps heavy-duty alternator and regulator system. |
| Backup Camera: | <input checked="" type="radio"/> Y | N | Factory installed rear view camera. |
| Battery: | <input checked="" type="radio"/> Y | N | Heavy duty maintenance free battery 650 CCA with battery saver. |
| Bluetooth | <input checked="" type="radio"/> Y | N | SYNC with Voice Activated commands. |
| Brakes: | <input checked="" type="radio"/> Y | N | Power four-wheel disc anti-lock brake system. |
| Console: | <input checked="" type="radio"/> Y | N | Delete OEM center console include a 24" Havis console that is manufactured to precisely fit OEM dash trim. Includes cup holder. Includes brackets to accommodate a Motorola APEX 6500 VHF & DTR and lighting controller. |
| Cooler, Engine Oil | <input checked="" type="radio"/> Y | N | Auxiliary engine oil cooler. |
| Cooler, Transmission: | <input checked="" type="radio"/> Y | N | Heavy duty external transmission oil cooler. |
| Cooling System: | <input checked="" type="radio"/> Y | N | Heavy Duty radiator and cooling system. |
| Cruise Control: | <input checked="" type="radio"/> Y | N | Cruise control system with tilt steering wheel. |
| Defroster, Rear Window: | <input checked="" type="radio"/> Y | N | Electric rear window defroster / defogger. |
| Differential: | <input checked="" type="radio"/> Y | N | 3.73 Limited slip rear axle |
| Door, Rear: | <input checked="" type="radio"/> Y | N | Full lift up door with lift up glass. |
| Engine: | <input checked="" type="radio"/> Y | N | 3.5L V6 Eco Boost |
| Flasher, Headlight: | <input checked="" type="radio"/> Y | N | Sound Off, INC "Power Pulse" headlight flasher system or approved equivalent. Power wires to be identified and taped, no switch to be installed. 24" pigtail to be supplied for buyer's installation. Equipment to be delivered NOT INSTALLED . |
| Flasher, Taillight: | <input checked="" type="radio"/> Y | N | Sound Off, Inc., "Flash Back" 100% solid-state taillight / backup light flasher system or equivalent. Equipment to be delivered with vehicle, NOT INSTALLED . |
| Flooring: | <input checked="" type="radio"/> Y | N | Black Vinyl Floor Covering. |
| Gauges: | <input checked="" type="radio"/> Y | N | Tachometer, oil pressure, and water temperature and fuel gauges mounted in dash in normal positions. |
| Grille Lights: | <input checked="" type="radio"/> Y | N | 1-IONR-Whelen ION Series Super-LED, RED installed on the drivers side and 1-IONB-Whelen ION Series Super-LED, BLUE installed in the passenger side. |
| Headlight System: | <input checked="" type="radio"/> Y | N | Halogen headlight system. If equipped with daytime running lights |

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| | | | |
|--------------------------------|-----|---|---|
| | | | system must be able to be de-activated. |
| Headlight and tail light LED's | (Y) | N | 2-VTX609C- Whelen Vertex Series Universal LED Hide-Away, WHITE- installed in the front headlights. 2-VTX609C- Whelen Vertex Series Universal LED Hide-Away, WHITE-installed in the reverse lights. |
| Heater, Defroster: | (Y) | N | Heavy duty fresh air heater and dual defroster. |
| Lighting Controller | (Y) | N | Whelen CanTrol siren and lighting control system. System to include a remote mounted photo cell that will be direct wired to the CanTrol inputs as per CSP/Whelen specs. CanTrol system to have interface cable pre wired from the rear of the vehicle to the console area for the CANCTL1 control head to be attached. Part number CanTrol CANWC1 w/ Control Head #CANCTL1, Photo Cell part numberCANLITEB |
| Locking System: | (Y) | N | Single key locking system (different key for each vehicle). Remote keyless entry. |
| Locks, Power: | (Y) | N | Power door locks controlled from driver's and passenger position, rear door handles to remain operational. |
| Mirrors, Outside Heated: | (Y) | N | Heated left and right outside mirrors, adjustable with remote control. |
| Mirror lights (Side mirrors) | (Y) | N | 1 LINSV2R-Whelen Linear V-Series Under Side View Exterior Mirror Light, RED, Drivers Side. 1 LINSV2B-Whelen Linear V-Series Under Side View Exterior Mirror Light, BLUE, Passenger Side. |
| Running Boards | (Y) | N | Factory running boards (18B) |
| Seats: | (Y) | N | Heavy duty power front cloth bucket seats (45/45). The 2 nd row seat to be made of vinyl. Third row seat deleted |
| Side lights | (Y) | N | 1 IONR- Whelen ION Series Super-LED, RED, Mounted behind the glass, Drivers Side. 1 IONB-Whelen ION Series Super-LED, BLUE, Mounted behind the glass, Passenger Side. |
| Siren Speaker | (Y) | N | 1-SA315P-Whelen 100 Watt Siren Speaker, 1-SAK23 Whelen SA315 Siren Speaker Bracket Kit. |
| Speedometer: | (Y) | N | Speedometer to be calibrated and certified to be within 2% accuracy at all speeds. |
| Spotlight: | (Y) | N | One, driver's-side spot light, cowl or post mounted, 5" in diameter. Head to be mounted on door pillar in such a manner as to provide adequate clearance from steering wheel in all positions of spotlight and tilt steering wheel. White lens to have a minimum of 160,000 candle-power. Unity 94012-0002 with sealed beam bulb, or equivalent. Dealer installed |
| Steering: | (Y) | N | Variable-assist, power rack and pinion steering. |
| Suspension System: | (Y) | N | Heavy-duty front and rear springs or equal suspension, heavy-duty front and rear shock absorbers, and heavy-duty front and rear stabilizer bars. |
| Tires and Wheels: | (Y) | N | Five heavy-duty steel wheels and five Goodyear tires. 4X4-P265/70R17 All-Terrain (A/T) OWL Tires. |
| Trailer Tow Package: (536) | (Y) | N | Includes Class IV hitch receiver, 4 and 7-pin connectors, electronic brake wiring kit. Integrated brake Controller. |

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| | | | |
|-----------------|------------------------------------|---|--|
| Transmission: | <input checked="" type="radio"/> Y | N | Heavy-duty 10-speed automatic transmission with over-drive. |
| Windows, Power: | <input checked="" type="radio"/> Y | N | Power windows, driver side lockout. |
| Wiring Special: | <input checked="" type="radio"/> Y | N | ICANF2-XYMD- MN-Star CanTrol Compatible Siren, Lighting, Power Distribution Harness, CSP Ford Expedition Specific. |

THE WARRANTY IS TO GO INTO EFFECT ON THE DATE THE VEHICLE IS PUT INTO SERVICE, NOT THE PURCHASE DATE. END USER WILL BE RESPONSIBLE FOR NOTIFYING THE MANUFACTURER OF THE IN SERVICE DATE.

Delivery to be made to the Colorado State Patrol at 15203 W. 12th Ave., Golden, CO 80401. Per State Fleet Management instructions.

OTHER

Please list a description of any additions and/or deletions to your factory's POLICE PACKAGE from the above listed specs or list next to the item directly on the attached sheets described above:

Body Code: K7

ATTACH A COPY OF THIS FORM TO THE "DEALER'S INVITATION TO BID" FOR BODY CODE K7 WHICH HAS OPTION PACKAGE #479

Since this Package is part of the Standard Specification for body code K7, the total cost for this package must be included in the "Standard Vehicle Base Price" as listed on page 1 of the Vehicle Specs for this body code.

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Attach one copy of this form to each body code specification sheet that has an Available Option #430 including the following body codes:

K7

An installed OEM TOWING OPTION PACKAGE should include the following:

- Frame mounted receiver hitch with a class 3 (class 4 for T1, T4, T5) rating that accepts a 2" square receiver
- Heavy duty engine cooling
- Transmission cooling (automatic only)
- Trailer wiring harness
- HD turn signal flasher
- Handling package (describe: 2 SPEED AUTOMATIC 4WD INCLUDES NEUTRAL TOWING CAPACITY
- HD battery and Alternator.
- Price to include complete installation.
- All items to be covered at a minimum by the 3 year 36,000 mile factory warranty

Please list additions and/or deletions to your company's OEM TOWING OPTION package from the above listed specs:

18" MACHINED ALUMINUM WHEELS, P275/65R18 AT OWL

ELECTRONIC LIMITED SLIP WITH 3.73 AXLE RATIO

INTERGRATED TRAILER BRAKE CONTROLLER

Total Price for OEM TOWING PACKAGE: \$

For Body Code:

Total Price for T1 - OEM TOWING PACKAGE:

\$

#440 - PACKAGE: OEM OFF ROAD

Attach one copy of this form to each body code specification sheet that has an Available Option #440 including the following body code:

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#443 - STROBE LIGHT

Attach one copy of this form to each body code specification sheet that has an Available Option #443 including the following body codes:

All C's, D's, E's, F's, G's, H's & K's, P4, PE

The **STROBE LIGHT PACKAGE** must include the following:

- Roof mount of strobe on truck, van or sport utility vehicle
- Dual flash strobe with amber shield
- Class 2 light, SAE spec: J1318 or DFS750-A North American Signal spec or equivalent.
- Minimum: 15 joules
- Minimum of 60 double flashes per minute
- **Base must be aluminum, not plastic.**
- Switch in cab
- Height: between 3 1/2 inches to 6 inches, measured to top of light housing
- Warranty: 1-year parts and labor
- Complete installation with **locations** as follows:
 - **Location for strobe light on pickups:**
 - On the roof of the pickup cab
 - The light must be centered between the front of the roof and the rear of the roof.
 - The light must be also centered from one side to the other side of the roof.
 - **Location for strobe light on vans and sport utilities:**
 - On the roof of the van or sport utility
 - The light must be centered from one side to the other side of the roof
 - The light must also be two feet from the rear of the roof.

List the make and model of strobe that is bid:

Make _____ LED BEACON AMBER W/CLEAR
CODE 3 _____ Model LENS

List any additions and/or deletions of your bid from the STROBE LIGHT PACKAGE specs listed above:

Total Price for STROBE LIGHT
PACKAGE:

\$ 346

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For Body
Code:

K7

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#528 – Package Light Bar

Attach one copy of this form to each body code specification sheet that has an Available Option #528 in the following body codes:

A5, A7, A8, A9, F6, K2, **K7**, K8

Bid equipment for vehicle model being bid.

The LIGHT BAR PACKAGE must include the following:

- (Non-OEM) Whelen Liberty 2 Model IW8CSP1
 - FRONT (Driver-Passenger)
 - RED Linear 12 diode LED corner module, RED Linear 6 diode LED outboard module, RED Linear-6 diode LED inboard module, (2) 12 Diode LED Take Down Lights, BLUE Linear-6 diode LED inboard module, BLUE Linear-6 diode LED outboard module, BLUE Linear-12 diode LED corner module.
 - REAR (Driver-Passenger);
 - RED Linear 12 diode LED corner module, RED Linear 6 diode LED outboard module, RED Linear-6 diode LED inboard module, RED Linear 6-diode LED inboard module, Blue Linear 6-diode LED inboard module, BLUE Linear-6 diode LED inboard module, BLUE Linear-6 diode LED outboard module, BLUE Linear-12 diode LED corner module
 - SIDES (Driver-Passenger)
 - Single 3-LED Vertical LED Alley Light Modules
- Light Bar Width
 - 48"- Charger, Durango, Interceptor Sedan and Utility
 - 55"- Tahoe, Expedition and Trucks
- Lenses
 - All lenses shall be clear in color
- Mounting kit
 - Mounting kit to match vehicle application from bid award.
- Delivery
 - Light bar to be delivered in factory shipping box and placed in the trunk of the new vehicle when delivered to Colorado State Patrol Garage (No Installation).

List the make and model of Light Bar that is bid:

Make WHELEN Model LIBERTY 2 WE CAN LED LIGHTBAR

List any additions and/or deletions of your bid from the LIGHT BAR PACKAGE spec's listed above:

Total Price for PACKAGE: LIGHT BAR: \$ 1588 For Body Code K7

**Colorado State Purchasing Office (per SFM)
LIST AND EXPLANATIONS OF VEHICLE PACKAGES
FOR THE 2018 MODEL YEAR FLEET VEHICLE PROPOSALS**

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#663 – Undercover Lighting Package

Attach one copy of this form to each body code specification sheet that has an Available Option #663 in the following body codes:

K7, K8

Bid equipment for vehicle model being bid.

The UNDERCOVER LIGHTING PACKAGE must include the following:

- **(Non-OEM) Whelen FST WeCAN Series Front Inner-Edge:**
- Front Inner-Edge(Driver-Passenger)
 - DUO RED/WHITE LED module X6, DUO BLUE/WHITE LED module X6
 - Two Piece Design
 - Whelen WeCan Controlled Programming
- ISFW08X – Ford Expedition
- ISFW34X – Ford Interceptor Utility
- ISFW44X – Dodge Durango
- ISFW45X – Chevy Tahoe

- **(Non-OEM) Whelen Rear Traffic Advisor TAZ86RB:**
Same model for the Expedition and Durango vehicle types.

- **(Non-OEM) Whelen RST WeCAN Series Rear Inner-Edge:**
- Rear RTX Inner-Edge(Driver-Passenger)
 - Red LED Warning module X5, AMBER T/A module X10, Blue warning module X5.
 - T/A to function separately from Red/Blue lights.
 - Whelen WeCan Controlled Programming
- IS348 – Ford Interceptor Utility
- IS458 – Chevy Tahoe

- Delivery
 - Lighting and siren/lighting/traffic advisor to be delivered in factory shipping box and placed in the trunk of the new vehicle when delivered to Colorado State Patrol Garage (No Installation).

List the make and model of Lighting Package that is bid:

Make **WHELEN** Model INNER EDGE XLP/RST

Make WHELEN_____ Model RTX/RSX REAR_____

List any additions and/or deletions of your bid from the UNDERCOVER LIGHTING PACKAGE spec's listed above:

Total Price for UNDERCOVER LIGHTING PACKAGE: \$ 2423

For Body Code K7



AutoNation Ford Littleton
8252 S Broadway, Littleton, Colorado, 801222724
Office: 303-794-4343

2018 Expedition, Sport Utility
4dr 4x4 XL(U1G)
Price Level: 815

Warranty - Standard Equipment & Specs

Warranty

Basic

Distance 36000 miles Months 36 months

Powertrain

Distance 60000 miles Months 60 months

Corrosion Perforation

Distance Unlimited miles Months 60 months

Roadside Assistance

Distance 60000 miles Months 60 months

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared by: Elizabeth Walker Date: 08/09/2017

06/15/2017

**2018MY EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 815)**

PROPRIETARY

| | MODEL | | SERIES CODE | BASE VEHICLE PRICE | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|------------------|------------|-----|-------------|-----------------------------|---------------------------|------------------|
| EXPEDITION | XL | 4x2 | U1F | 4x2 Expedition XL | 48,831 | 48,895 |
| | | 4x4 | U1G | 4x4 Expedition XL | 48,801 | 51,100 |
| EXPEDITION - MAX | XL | 4x2 | K1F | 4x2 Expedition MAX XL | 49,484 | 51,795 |
| | | 4x4 | K1G | 4x4 Expedition MAX XL | 52,334 | 54,800 |
| EXPEDITION | XLT | 4x2 | U1H | 4x2 Expedition XLT | 49,349 | 51,855 |
| | | 4x4 | U1J | 4x4 Expedition XLT | 52,243 | 54,705 |
| EXPEDITION - MAX | XLT | 4x2 | K1H | 4x2 Expedition MAX XLT | 51,838 | 54,385 |
| | | 4x4 | K1J | 4x4 Expedition MAX XLT | 54,808 | 57,390 |
| EXPEDITION | Limited | 4x2 | U1K | 4x2 Expedition Limited | 58,769 | 62,585 |
| | | 4x4 | U2A | 4x4 Expedition Limited | 62,748 | 65,705 |
| EXPEDITION - MAX | Limited | 4x2 | K1K | 4x2 Expedition MAX Limited | 62,333 | 66,370 |
| | | 4x4 | K2A | 4x4 Expedition MAX Limited | 66,322 | 69,400 |
| EXPEDITION | Platinum | 4x2 | U1L | 4x2 Expedition Platinum | 69,438 | 72,710 |
| | | 4x4 | U1M | 4x4 Expedition Platinum | 72,442 | 75,858 |
| EXPEDITION - MAX | Platinum | 4x2 | K1L | 4x2 Expedition MAX Platinum | 72,007 | 76,400 |
| | | 4x4 | K1M | 4x4 Expedition MAX Platinum | 75,010 | 78,545 |
| | All Models | | — | Destination and Delivery | 1,195 | 1,195 |

| TRIM SERIES | DRIVE | ORDER CODE | EQUIPMENT GROUPS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|-------------|----------------------|------------|---|---------------------------|--------------------|
| XL | | 100A | Equipment Group 100A | N/C | N/C |
| | | 101A | Equipment Group 101A | \$ 788 | \$ 830 |
| | | 102A | Equipment Group 102A (Fleet Only) Equipment Group 102A - EL (Fleet Only) | (1,578) (3,093) | (2,080) (3,295) |
| XLT | | 200A | Equipment Group 200A | N/C | N/C |
| | | 201A | Equipment Group 201A | 1,411 | 1,485 |
| | | 202A | Equipment Group 202A | 3,325 | 3,305 |
| Limited | | 300A | Equipment Group 300A | N/C | N/C |
| | | 301A | Equipment Group 301A | 2,878 | 3,030 |
| | | | Equipment Group 301A Discount | (591) | (590) |
| | | | Equipment Group 301A - Net | 2,317 | 2,440 |
| 302A | Equipment Group 302A | 6,117 | 6,440 | | |
| Platinum | | 600A | Equipment Group 600A | N/C | N/C |

| | DRIVE | OPTION CODE | POWERTRAINS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|--------------|-------|-------------|---|---------------------------|------------------|
| ENGINE | | 89T | 3.5L V8 EcoBoost Engine | Std | Std |
| TRANSMISSION | | 44U | 10-Speed Automatic Transmission with SelectShift® | Std | Std |
| AREA | | 42S | 50-STATE EMISSION SYSTEM | N/C | N/C |
| | | 422 | California Emissions System | N/C | N/C |

| | OPTION CODE | OTHER OPTIONS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|--|---|---|---------------------------|------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 60C | Fleet Convenience Package (XL Only) | \$ 352 | \$ 378 |
| | 66D | Driver Assistance Package | 579 | 715 |
| | | Driver Assistance Package (Included in Platinum series) | Incl. | Incl. |
| | 836 | Heavy-Duty Trailer Tow Package | 1,492 | 1,570 |
| | 80T | Special Edition Package | 2,736 | 2,880 |
| | LSP | Special Edition Package Discount | (836) | (965) |
| | 17F | FX4 Off-Road Package (Available on 4x4 Only) | 1,569 | 1,690 |
| | 68P | Enhanced Active Park Assist | 380 | 400 |
| | | Enhanced Active Park Assist (Included in Platinum series) | Incl. | Incl. |
| | 15J | License Plate Bracket | N/C | N/C |
| | 87P | Seats - 60/40 PowerFold® (folds flat), Third Row (Cloth) (XL Only) | 774 | 815 |
| | 21B | Seats - 40/20/40 Bench, Second Row (Cloth) (XL Only) | 104 | 110 |
| 56R | Cargo Mat - Reversible | 37 | 40 | |
| 18B | Running Boards, Platform - Black (XL Only) | 385 | 405 | |
| 64C | 20 inch Luster Nickel-Painted Aluminum Wheels (Not available with FX4 Off-Road Package) | 945 | 995 | |
| | OPTION CODE | OTHER OPTIONS (continued) | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 59N | Voice-Activated Touchscreen Navigation System | \$ 702 | \$ 740 |
| | | Voice-Activated Touchscreen Navigation System (Included in Platinum series) | Incl. | Incl. |
| | 21C | Seats - Leather-Trimmed Buckets, Second Row | 702 | 740 |
| | 89H | LED Headlamps and Fog Lamps | 702 | 740 |

06/15/17 1:20 PM

06/15/2017

**2018MY EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 815)**

PROPRIETARY

| | | | | |
|--|-----|---|-------|-------|
| | 43V | LED Headlamps and Fog Lamps (included in Platinum series) | incl. | incl. |
| | | Panoramic Vista Roof® | 1,401 | 1,475 |
| | 96C | Panoramic Vista Roof® (included in Platinum series) | incl. | incl. |
| | | Cargo Package | 271 | 285 |
| | 91D | Cargo Package (included in Platinum series) | incl. | incl. |
| | 47B | Dual-Headrest Rear Seat Entertainment System | 1,895 | 1,995 |
| | PUG | Floor Liners, First and Second Rows | 67 | 70 |
| | PRR | White Platinum Metallic Tri-Coat Paint | 528 | 555 |
| | | Ruby Red Metallic Tinted Clearcoat | 352 | 370 |

| | OPTION CODE | FLEET OPTIONS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|--|-------------|-----------------------|---------------------------|------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 41H | Engine Block Heater | \$ 33 | \$ 35 |
| | 942 | Daytime Running Lamps | N/C | N/C |

06/15/17 1:20 PM

08/15/17

2018 EXPEDITION & EXPEDITION MAX COLOR & TRIM AVAILABILITY

PROPRIETARY

| Model | Style/Material | Equipment Group |
|-----------------|-----------------|---|
| XL and XLT 200A | Cloth | <ul style="list-style-type: none"> • Front Bucket 6-way Power Driver (with Power Lumbar and Manual Recline) and 2-way Manual Passenger • Second Row 40/20/40 CenterSide® with Manual Recline • Third Row 60/40 PowerFold® with Power Recline (Eight (8) Passenger Seating) (Standard 101A/200A, Optional 100A/102A) |
| XLT 201A/202A | Leather-Trimmer | <ul style="list-style-type: none"> • Front Bucket 6-way Power Driver and Passenger Seats, includes Power Lumbar and Manual Recline • Second Row 40/20/40 CenterSide® with Manual Recline • Third Row 60/40 PowerFold® with Power Recline (Eight (8) Passenger Seating) |
| Limited | Leather-Trimmer | <ul style="list-style-type: none"> • Front Bucket, Heated and Ventilated, 10-way Power Driver and Passenger Seats, includes Power Lumbar and Power Recline • Second Row Heated 40/20/40 Power-Folding Tip-and-Slide (Seven (7) Passenger Seating when Second Row Bucket Seats (21C) is selected) • Third Row 60/40 PowerFold® Seat and Power-Folding Head Restraints (Eight (8) Passenger Seating) |
| Platinum | Leather-Trimmer | <ul style="list-style-type: none"> • Front Bucket, Heated and Ventilated, 10-way Power Driver and Passenger Seats, includes Power Lumbar and Power Recline • Second Row Heated 40/20/40 Power-Folding Tip-and-Slide (Seven (7) Passenger Seating when Second Row Bucket Seats (21C) is selected) • Third Row 60/40 PowerFold® Seat and Power-Folding Head Restraints (Eight (8) Passenger Seating) |

COLOR OFFERINGS

| Paint Name | Order Code | Color | | | | | | | |
|---|------------|-------|--------------------------|----------------------------------|----------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| | | XL | | XLT | | Limited ¹ | | Platinum | |
| | | Cloth | Cloth or Leather-Trimmer | Cloth or Leather-Trimmer | Cloth or Leather-Trimmer | Cloth or Leather-Trimmer | Cloth or Leather-Trimmer | Cloth or Leather-Trimmer | Cloth or Leather-Trimmer |
| | | Ebony | Medium Stone | Ebony | Medium Stone | Ebony | Medium Stone | Medium Soft Ceramic | Ebony |
| | | LH | LL | JH ² /CH ³ | JL ² /CL ³ | EH | EL | SM | SH |
| *Stone Gray ⁴ | D1 | ■ | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| *Blue ⁵ | BT | ■ | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| Shadow Black | G1 | ■ | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| White Gold ⁶ | GN | ■ | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| Magnetic ⁴ | J7 | ■ | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| Race Red ⁴ | RD | ■ | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| Ruby Red Metallic Tinted Clearcoat ⁴ | RR | ■ | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| White Platinum Metallic Tri-Coat ⁴ | UG | ■ | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| Ingot Silver ⁴ | UX | ■ | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| Crystal White ⁴ | Y7 | ■ | ■ | ■ | ■ | ■ | ■ | ■ | ■ |

¹ The Style/Material shown on this page is 1st row only. For additional information, please refer to the Equipment Group pages.
² JH/JL Cloth on 200A
³ CH/CL Leather on 201A/202A
⁴ Metallic Paint
⁵ SSV Only
⁶ Extra Cost

★ = New for this model year

