Colorado State Fleet Management **2018 VEHICLE SPECIFICATIONS**

ORIGINAL

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8/25/2017

Dealers Invitation to Bid

Class: P/U - 4x4

Body Code: F2

PU 1/2 TON, 4X4

Representative Models: 1: FORD

F150 PU

2. CHEVROLET

1500 PU

3: RAM

1500 PU

4. TOYOTA

TUNDRA

MAKE: FORD MODEL: F150, REG	CAB _{EM} MODEL #: 100A TRIM LEVEL: XL DEM CODE: FIE
STANDARD SPECIFICATIONS:	OEM CODE INDICATE ACTUAL DEALER SPECIFICATIONS
101 PASS: 3 PERSONS MIN.	F1E THREE PERSON BENCH SEAT
110 DOORS: 2 SIDE DOORS	STD TWO SIDE DOORS
121 LONG BED	141141" WHEELBASE, 8FT BED
140 TIRES: ALL SEAS M&S RADIAL	STD 265/70R 17 OWL ALL SEASON
146 FULL SIZE SPARE TIRE	STD FULL SIZE SPARE TIRE
183 WHEELBASE: 131.0 IN. MIN	
196 ENG MIN CYL: 6	99B 3.3L V6 PFDI W/ AUTO STOP & FLEX FUEL
233 GVW FIATING: 6000 MIN	STDGVWR- 6390
29B CRUISE CONTROL/TILT	50S CRUISE CONTROL
300 AIR CONDITIONING - R134a	STD AIR CONDITIONING
302 RADIO: AM/FM	STD AM/FM STEREO
307 POWER BRAKES & POWER STEERING	STD POWER BRAKES AND POWER STEERING
308 ABS BRAKES	STD ANIT LOCK BRAKES
310 SEATS: CLOTH SEATS	CG CLOTH SEATS
321 FLOORING: RUBBER	STD BLACK VINYL FLOOR COVERING
340 AIR BAG - DRIVER SIDE	STD_FRONT, SIDE, CURTAIN AIR BAGS- DR. AND PASS
350 STD ENG: SPECIFY	99B 3.3L V6 PFDI W/ AUTO STOP & FLEX FUEL
400 MIRRORS: RIGHT AND LEFT	STD MANUAL MIRRORS, MANUAL FOLDING, MANUAL GLASS
404 INTERMITTENT WIPERS	STD INTERMITTENT WIPERS
410 TRANSMISSION: AUTOMATIC	446 ELECTRONIC 6 SPEED W/ SELECTABLE DRIVE MODES
415 FOUR-WHEEL DRIVE	F1E FOUR WHEEL DRIVE
418 AUTOMATIC LOCKING FRONT HUBS	STD AUTOMATIC LOCKING FRONT HUBS
459 STEP BMPR-500#TONGUE,5000#TRLR	STD STEP BUMPER 500 TONGUE/5000 TRLA
752 AXLE RATIO: SPECIFY	X26 3.73 AXLE RATIO
863 BACKUP CAMERA	STD BACK UP CAMERA
910 PRIMARY FUEL: UNLEADED	STD PRIMARY FUEL UNLEADED
991 STD WRNTY - BUMPER TO BUMPER 3/36	STD BUMPER-BUMPER 3YRS/ 36,000 MILES

22,530 STANDARD VEHICLE BASE PRICES

AVAILABLE OPTIONS:

OEM CODEACTUAL / COMMENTS

PRICE

097 CREW CAB (4 DOORS): SPECIFY CA

W1E

CREW CAB 6.5 FT BED MUST USE 5.0L ENGINE

6675

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Dealers Invitation to Bid

9ld

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F150 PU

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PU 1/2 TON, 4X4 2: CHEVROLET

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TUNDRA

AVAILABLE OPTIONS:	OEM CODE	EACTUAL / COMMENTS	PRICE
098 EXT CAB LONG BED 3 OR 4 DOOR	XIE	5.0L ENGINE ONLY(995) 163" WB	3825
099 EXT CAB SHORT BED 3 OR 4 DOOR	X1E	SUPER CAB SHORT BED 145"WB	1570
122 SHORT BED	F1E	REG, CAB, SHORT BOX	(300)
133 BACK UP ALARM	85H	BACK UP ALARM SYSTEM	125
141 TIRES: ALL-TERRAIN, LIST SIZE:	STD	P265 70R17 OWL ALL TERRAIN	NO CHARG
143 TIRES: OPTION #1, LIST SIZE:	T7C	LT 245/70R17E BSW ALL TERRAIN	295
IS2 SPILT BENCH 40/20/40 FULL CONSOLE	STD	40/20/40 SPLIT BENCH SEAT W/ CONSOLE	NO CHARGE
216 NON-STD ENGINE OPTION A:	99P	2.7L ECOBOOST	995
217 ENG OPTION: DIESEL	217 LA	ATE AVAILABLITY, PRICING NOT AVAILA	ABLE YET
218 NON-STD ENGINE OPTION B:	995	5.0L V8	1995
239 GVW OPTION: SPECIFY	239	6500-7850 PAYLOAD PACKAGES	NO CHARG
243 AXLE RATIO (MIN.) 3.73	STD	3.73 AXLE	NO CHARG
249 AXLE RATIO OPTION: SPECIFY	X27,X19	3.31,3.55 DEPENDS ON ENGINE	NO CHARG
252 CNG PREP PACKAGE	98G	CNG ENGINE PREP PACK W/ 5.0L ENGINE	315
254 ALT FUEL - OEM BI FUEL SPECIFY TANK LOC	254	CNG TANK INSTALLED ACROSS THE BACK OF	F BED 12,000
255 ALT FUEL - OEM DEDICATED SPEC TANK LOC		24.5 GGE/TOOL BOX QVM CONVERSION	
256 E85 - OEM BI FUEL	_99B	3.3L V6 FLEX FUEL	NO CHARGE
262 DARKEST LEGAL TINT AVAIL		PRIVACY GLASS & REAR WINDOW DEFROST	
266 CUSTOM CLOTH SEAT W/CNTR CNSOLE STRG	266	BUCKET SEATS WITH LARGE CENTER CONSC	DLE 295
284 REMOTE KEYLESS ENTRY	85A	XL POWER EQUIPMENT GROUP	970
296 RUNNING BOARDS	18B	BLACK PLATFORM RUNNING BOARDS	250
311 SEATS: VINYL SEATS	AG	VINYL SEATS NO PRICE DIFFERENCE	NO CHARGE
20 FLOORING: CARPET	168	CARPETED FLOORS W/ CARPETED FLOOR M	ATS 145
OB REAR AXLE - ANTI SPIN	XL6	ELECTRONIC LOCKING W/3.73 AXLE RATIO	570
111 TRANSMISSION: MANUAL W/OVERDRV	NA	NA	NA
23 TOOL BOX - ACROSS BED BOX(attachment)	423	TOOL BOX ACROSS BED	334-399
124 TOOL BOX - SIDE BED BOX(attachment)	424	TOOL BOX -SIDE BED	449-499
30 PCKG:TOWING/RCVR HITCH(Atchmt)	53A	TRAILER TOW PACKAGE	595
32 TOW HOOKS	STD	TOW HOOKS	NO CHARGE
36 HEAVY DUTY COOLING	STD	HEAVY DUTY COOLING	NO CHARGE
40 PACKAGE:OFF ROAD (Attachment)	55A	FX4 OFF ROAD PACKAGE	1065
43 PKG: STROBE LIGHT (Attachment)	443	STROBE LIGHTS	175
44 ENGINE BLOCK HEATER	41H	ENGINE BLOCK HEATER	90
50 SKID PLATE-FUEL TNK,TRFR CS/DI	413	SKID PLATES	160
54 AUXILARY BATTERY	NIA	NIA	N/A

Colorado State Fieet Management **2018 VEHICLE SPECIFICATIONS** Dealers Invitation to Bid

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8/25/2017

Class: P/U - 4x4

Body Code: F2

PU 1/2 TON, 4X4

Representative Models: 1: FORD

F150 PU 1500 PU

2: CHEVROLET

1500 PU

3: RAM

4: TOYOTA

TUNDRA

	FORD MODEL: F150 REG CAE		EL N: 100A TRIM LEVEL: XL OEM CODE	PRICE
	SPRAY IN BEDLINER	495	SPRAY IN BED LINER	495
472	EPACT AFV CREDIT: Specify	NA	NA	NA
516	LEFT DOOR POST SPOTLIGHT (50W)	516	LEFT DOOR POST SPOT LIGHT	275
520	POWER LOCKS	85A	XL POWER EQUIPMENT GROUP	970
526	POWER MIRRORS	85A	XL POWER EQUIPMENT GROUP	970
530	POWER WINDOWS	85A	XL POWER EQUIPMENT GROUP	970
541	DELETE DAYTIME/AUTO HEADLIGHTS	STD	FULLY AUTOMATIC HEADLIGHTS	NO CHARGE
599	AM/FM CD PLAYER	58B	AM/FM/SINGLE CD	290
608	HYBRID GAS/ELECTRIC	NA.	NA	NA
620	UPPER TRIM LEVEL PKG: SPECIFY	300A	XLT MODEL	4370
643	ADD DAYTIME RUNNING LIGHTS	942	DAYTIME RUNNING LIGHTS	45
658	EXTRA KEYS & REMOTES	658	EXTRA KEY AND REMOTE	265 EACH
763	PHEV (PLUG IN HYBRID ELEC VEH)	NA	NA	NA
780	UPFITTER SWITCHES	NA	NA	NA
791	TOPPER FIBERGLASS 3 WINDOW (Attachment)	791	FIBERGLASS TOPPER	1450
841	ALT FUEL/GAS SWITCH	841 AL	FUEL SWITCH INCLUDED W/CNG TANK, NO ADD	ITIONAL CHARG
845	BLIND SPOT NOTIFICATION MUST ORDE	R WIE, 302	A, 17B, 595, CREW CAB, LONG BED, XLT, BLIS	10,655
879	FUEL TANK: SPECIFY SIZE	655	EXTENDED RANGE 36 GAL. FUEL TANK	445
887	BEV (BATTER/ELECTRIC)	NA	NA	NA
982	EXT WARRANTY - POWER TRAIN 5/100,000	982	POWERTRAIN 5YRS/100,000 MILES	2010

Colorado State Fleet Management **2018 VEHICLE SPECIFICATIONS** Dealers Invitation to Bid

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8/25/2017

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F150 PU

PU 1/2 TON, 4X4

Representative Models: 1: FORD

2: CHEVROLET

1500 PU

3. RAM

1500 PU

4: TOYOTA

TUNDRA

MAKE: FORD	MODEL: F15	0 OEM I	MODEL #: 4WD	TRIM LEVEL: XL	OEM CODE: F1E
	RS: Please attach ri SPECIFICATIONS / OPT ECOBOOST_E	nanufacturer color chart	ach separate sheet i	9	PRICE 2595
STANDARD FACTO	ORY WARRANTY (Attac	h detailed description):			
B	As Burney	MILES 36,000	MONTHS 36		
•	to Bumper				
Drive Tra		_60,000_	60		
OtherRo	DADSIDE ASSISTANCE	60,000	60		
OPTIONAL FACTO	RY WARRANTY (Attach	·		80,05	
PREMIUM	1 CARE	MILES 100,000	60 60	2870 ZERO DED	UCTIBLE
EPA FUEL RATING	: <u>18</u> M	.P.G CITY,	23	M.P.G HIGHWAY	
OEM MINIMUM FU	EL RATED OCTANE:	85			
DELIVERY: 15		DEALER RECEIPT OF	ORDER FROM STA	NTE (E.G. 90 DAYS)	
IDENTIFY ANY EXC	CEPTIONS TO SPECIFI	CATIONS:			
DEALER NAME:	AUTONATION	FORD LITTLET	ON BIDDE	R'S NAME: LIZ WELKER	
DEALER PHONE:	303-738-4421			GNATURE: 22 We	M

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#423 - PACKAGE: TOOLBOX - ACROSS BED BOX

Attach one copy of this form to each body code specification sheet that has an Available Option #423 including the following body codes:

E1, E2, E3, E4, E8, F1, F2, F3, F4, F8

An installed TOOLBOX - ACROSS BED BOX PACKAGE should include the following:

- Delta brand or equivalent
- Either a gull-wing, double lid or chest-style, full-hinged, single lid crossover toolbox
- Painted white with all steel construction
- Torsion bar lift on lid(s)
- Removable tray
- Weather stripping around lid(s)
- A lock on each lid with key
- Price to include complete installation.

Total Price for TOOL BOX - ACROSS BED BOX PACKAGE:

•	A gull-wing, double lid, tool box:
	\$ 334
•	a chest-style, full-hinged, single lid crossover toolbox:
	\$ 399
	or Body Code: F2

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#424 - PACKAGE: TOOL BOX - SIDE BED

Attach one copy of this form to each body code specification sheet that has an Available Option #424 including the following body codes:

E1, E2, E3, E4, E8, F1, F2, F3, F4, F8

An installed TOOLBOX - SIDE BED (Rail Mount) PACKAGE should include the following:

- Delta Brand Rail Mount Box or equivalent
- A quantity of one, side-bed, rail mount, utility, tool box
- Toolbox must sit on top of the truck bed side rail
- Painted white with all steel construction
- A lock on the lid with key
- Removable tray
- Weather stripping around lid
- Price to include complete installation, rearward of an optional across bed box.

Total Price for 48" TOOLBOX - SIDE BED PACKAGE:	\$ 449
Total Price for 60" TOOLBOX - SIDE BED PACKAGE:	\$ 499
For Body Code: F2	

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#430 - PACKAGE: OEM TOWING OPTION

Attach one copy of this form to each body code specification sheet that has an Available Option #430 including the following body codes:

C2, C3, C4, D1, D2, D3, D5, D8, E2, E3, E4, E8, F2, F3, F4, F8, K1, K2, K3, K5, K6, T1, T4, T5

An installed **OEM TOWING OPTION PACKAGE** should include the following:

- Frame mounted receiver hitch with a class 3 (class 4 for T1, T4, T5) rating that accepts a 2" square receiver
- Heavy duty engine cooling
- Transmission cooling (automatic only)
- Trailer wiring harness
- HD turn signal flasher
- Handling package (describe: PRO TRAILER BACKUP ASSIST, CLASS IV TRAILER RECEIVER, 4PIN/7 PIN WIRING HARNESS
- HD battery and Alternator.
- Price to include complete installation.
- All items to be covered at a minimum by the 3 year 36,000 mile factory warranty

Please list additions and/or deletions to your company's OEM TOWING OPTION package from the above listed specs:

Comes with P275/65R 18 All Terrain OW	L tires and 18" machined face aluminum wheels.	
ORDER ITEM # 53A		-
	595	
For Body Code: F2		
Total Price for T1 - OEM TOWING PACKAGE:	\$	

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#440 - PACKAGE: OEM OFF ROAD

Attach one copy of this form to each body code specification sheet that has an Available Option #440 including the following body code:

F1(F2) F3, F4, F8, K1, K2, K3, K5, K6, T1, T4, T5

An installed OEM OFF ROAD package should include the following:

- High pressure front and rear gas shocks
- H/D springs
- Mud and snow radial tires "LT" rated. Specify tire size: T7C LT245/70R17E BSW A/T
- Skid plate group. Specify types: FUEL TANK; TRANSFER CASE, FRONT DIFFERENTIAL
- Front and rear tow hooks
- Limited Slip Rear Axle -- Specify Ratio 3.31 ELECTRONIC LOCKING AXLE
- All items to be covered at a minimum by the 3 year 36,000 mile factory warranty

Please list additions and/or deletions to above listed specs:	your company's OEM OFF ROAD F	ACKAGE from the
		III
Total Price for the OEM OFF ROAD package:	\$ 1065	
For Body Code: F	*	

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#443 - STROBE LIGHT

Attach one copy of this form to each body code specification sheet that has an Available Option #443 including the following body codes:

All C's, D's, E's, F's, G's, H's & K's, P4, PE

The STROBE LIGHT PACKAGE must include the following:

- Roof mount of strobe on truck, van or sport utility vehicle
- Dual flash strobe with amber shield
- Class 2 light, SAE spec: J1318 or DFS750-A North American Signal spec or equivalent.
- Minimum: 15 joules
- Minimum of 60 double flashes per minute
- · Base must be aluminum, not plastic.
- Switch in cab
- Height: between 3 1/2 inches to 6 inches, measured to top of light housing
- Warranty: 1-year parts and labor
- Complete installation with locations as follows:
- Location for strobe light on <u>pickups</u>:
- On the roof of the pickup cab
- The light must be centered between the front of the roof and the rear of the roof.
- The light must be also centered from one side to the other side of the roof.
- Location for strobe light on vans and sport utilities:
- On the roof of the van or sport utility
- The light must be centered from one side to the other side of the roof
- The light must also be two feet from the rear of the roof.

List the make and model of strobe that is bid:

Make	BEACON	Model	AMBER LED	
List ar above	ny additions and/or deletions of :	your bid from th	ne STROBE LIGHT PA	CKAGE specs lister
Total	Price for STROBE LIGHT	9 J.		

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For Body	
Code:	F2

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#791 - TOPPER FIBERGLASS 3 WINDOW

Attach one copy of this form to each body code specification sheet that has an Available Option #791 including the following body codes:

E1, E2, E3, E4, E8, F1, F2, F3, F4, F8

The TOPPER FIBERGLASS 3 WINDOW PACKAGE must include the following:

- Astro CR 1800 Topper or Approved Equals
- Construction shall be cab height, fiberglass topper
- Front shall be solid with full width, non-tinted front glass window
- Sides shall be solid with tinted glass windows on each side, sixty (60) inches to seventy (70) inches length (plus or minus one (1) inch and fourteen (14) inches height (plus or minus one half (1/2 inch). Side windows must be centered from front to back of topper with locks and flip up and stay up with one hand operation
- Rear shall be locking, flip up, full width and full height with tinted glass door in the rear.
 Door must open, remain up and close with one hand operation, to include gas props.
- Keys shall be the same key which must flip side and rear flip up windows. Two keys shall be provided for each truck topper
- Topper shall include 3rd brake light
- Topper color must match truck color
- Warranty min. 3 years on structure, paint and lock cylinder, 5 years on gas props part and labor

List any additions and/or deletions or	n your bid from the	e specs listed a	above:	
Total Price for TOPPER FIBERGLASS W/3 WINDOWS:	1450			
For Body F2				

2018MY F-150 PRICE LIST (PRICE LEVEL CODE 815)

		_		(* ***********************************		
MODEL		OP'	TION		DEALER	SUGGESTE
MODEL	CODE		DDE	TIRES	INVOICE	RETAIL
			414	40.0%	W/HOLDBACK	heral
	64H			18 Silver Heavy-Duty Payload Pkg Wheel XL	\$ 364	\$ 395
			4S 4L	20 Six-Spoke Premium Painted Aluminum Wheel	1,008	1,095
			42	20 Chrome-like PVD Wheel	1,008	1,095
			4G	20 Machined-Aluminum Wheels XLT/Lariat	916	995
			70	20 Machined-Aluminum King Ranch Wheels	916	995
HODE	TRIM	Ιт	RIM		DEALER	CUCCECT
MODEL	SERIES		YPE	SEATS	INVOICE	SUGGESTE
VI		_ `			W/HOLDBACK	RETAIL
XL		_	W	Cloth 40/Console/40 Front Seat	\$ 272	\$ 295
XLT			Ú	Cloth 40/Console/40 Front Seat	272	295
			H	Leather Trimmed Heated/Cooled Captains Chairs w/	599	650
				Console & Floor Shifter Lariat		
			Н	Leather Trimmed Heated/Cooled Captains Chairs w/	Incl.	Incl.
				Console & Floor Shifter w/ Lariat Sport Package		
					DEALED	
		ΠON		OTHER OPTIONS	DEALER	SUGGESTED
		DE		OTHER OF HORS	INVOICE W/HOLDBACK	RETAIL
AVAILABLE ON A	LL 4	‡G	Flee	ctronic 10 speed automatic transmission 2.7L, 5.0L, and		
MODELS UNLESS	.	-] - "	3.5L GTDI	N/C	N/C
OTHERWISE NOT		L4		cking 4.10 axle	0.70	
		7C	LTS	45/75Rx17 BSW All-Season Incl w HD Payload Pkg	STD	STD
		BC	LTS	175/65R18C OWL A/T	\$ 272	\$ 295
		42		Machined-Aluminum Wheels XL STX	272	295
	_	iA.	l xi i	Chrome Appearance Package	1 11151.	Incl.
	-		XL (Chrome Appearance Package Net	713	775
	8	61	XL:	Sport Appearance Package	253 713	275
	80	5B	XLT	Chrome Appearance Package	1,560	775
			XLT	Chrome Appearance Package Net	869	1,695
	8	52	XLT	Sport Appearance Package w/ 301A		945
			XLT	Sport Appearance Package Net	1,836 1,145	1,995
		i	XLT	Sport Appearance Package - w/ 302A	276	1,245 300
	6.	IX	XLT	Special Edition Package	1.836	1,995
	80	3L	Lari	at Chrome Package	1,560	1,695
			Lari	at Chrome Package Net	869	945
	86	33		at Sport Package w/ 501A	1,836	1,995
			Lari	at Sport Package Net	1,145	1,245
	86		Lark	at Sport Package w/ 502A	276	300
	61		Laria	at Special Edition Package	1,836	1,995
	86	iK	King	Ranch Chrome Package	1,836	1,995
		1	King	Ranch Chrome Package Net	1,145	1,245
		M	King	Ranch Monochromatic Package	N/C	N/C
	U:			igation Discount	(460)	(500)
	53		Olle	Road Package	709	770
	53		Trail	s IV Trailer Hitch XL/XLT	88	95
	53		May	ler Tow Package Trailer Tow Package	916	995
	53	~	Max	Trailer Tow Package Trailer Tow Package w/ 627	1,192	1,295
	47	F	Pro	Trailer Tow Package w/ 627 Trailer Backup Assist w/Raptor	1,100	1,195
	""	-	Pro	Trailer Backup Assist W/Haptor Trailer Backup Assist	364	395
	68	اع		w Plow Prep	Incl.	Incl.
	52		SYN		47	50
	65			nded Range Fuel Tank	415	450
	59	- 1		Lamps XL	409	445
	15		Fron	t License Plate Bracket (where available)	128 N/C	140 N/C
	95		Two	Tone Paint XLT/Lariat	. N/C 231	N/C 250
	41		Skid	Plates - 4x4	148	250 160
			Skid	Plates with 55A	Incl.	incl.
	16		Carp	eting & Floor Mats	133	145
	47	R	Full	Coverage Rubber Floor Mats	124	135
	16		Viny	Flooring Black	N/C	N/C
	59	- 1	Rem	ote Start System w/ 300A, 301A, & Raptor Series	180	195
	96		Tonr	ieau Pickup Box Cover - Soft Folding	483	525
	96		Tonr	leau Pickup Box Cover - Hard	916	995
	96		Whe	el Well Liner Late Availability	165	180
	961		Bedli	iner Spray-In	456	495
	54	R	Dual	Power Glass/Manual Folding Mirrors w/ Heat/Turn - XL	280	· 305
	1		Dual	Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-	336	365
			11	m Raptor		
	- 1	- F				
	541	vi	Manu	ually Telescoping/Manual Glass/Manual-Folding Trailer ow Mirrors with Black Skull Caps XL	83	90

2018MY F-150 PRICE LIST (PRICE LEVEL CODE 815)

		(PRICE LEVEL CODE 815)		
AMAIL AS) S CO.	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors XI	\$ 364	\$ 395
OTHERWISE NOTED	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto- dim XLT	175	190
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors XLT	253	275
	598	Super Puddle (LED Puddle/Side Mirror Light)	161	175
!	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps Lariat/Platinum/KR	231	250
l	43M 43V	Moonroof (Single Panel on SuperCab) Moonroof (Twin Panel on SuperCrew)	916	995
	91V	110v/400w Outlet 1 Outlet	1,192 184	1,295 200
	l	110v/400w Outlet w/ 88V, 88W, and 88U (2 Outlets)	231	250
	63S 90R	Pickup Box Access Step	299	325
	57Q	Bed Ramps (req. 55B) Late Availability Rear Window Defroster XL / XLT	548	595
	924	Rear Privacy Glass XL	203 92	220 100
	435	Power-sliding Rear Window XLT (Including 57Q)	323	350
	18B 18E	Running Boards, Black Platform	231	250
	18C	Running Boards, Black Tubular Running Boards, Chrome Tubular	276	300
	188	Running Boards, Chrome Angular	584 717	635 780
	18P	Running Boards, Power Deployable	916	995
	63E 85P	Stowable Bed Extender	231	250
	55B	Pickup Box LED Lighting XLT & Raptor BoxLink XL	115	125
	63T	Tailgate Step	73 345	80
1	94K	Kicker Subwooter	640	375 695
1	67T	Trailer Brake Controller	253	275
<u> </u>	50C 17B	Adaptive Cruise Control w/ Stop-and-Go and Pre-Collision Assist	1,151	1,250
<u> </u>	17A	BLIS with Cross-Traffic Alert Inflatable Rear Safety Belts Crew Cab only	543	590
	68T	Technology Package	184 1,284	200 1,395
·	76R	Reverse Sensing System	253	275
	47C	Ford Telematics™ powered by Telogis® includes 1 year of service	736	800
	96P 90D	Bedliner Plastic, Drop-In Bed Divlder (reg. 55B)	323	350
	PUG	Tri-Coat Paint	272 548	295 595
	PU6	Tinted Clearcoat Paint	364	395
]	98G 91A	CNG/Propane Gaseous Engine Prep Pack	289	315
ĺ	61S	Smoker's Package STX Appearance Package	88	95
	U17	STX Appearance Package Discount	1,836 (1,151)	1,995 (1,250)
3.400	60M	SYNO® Connect	216	235
	60C 61C	SYNO® Connect	216	235
	55G	Carbon Fiber Package Exterior Graphics Package	916	995
	55R	Hood Graphics Package	989 828	1,075 900
	60R	Interior Color Accent Package	691	750
	68R 61T	Raptor Technology Package 4.10 Front-Axle w/Torsen® Differential	1,795	1,950
	64D	17 Forged Aluminum Bead-Lock Capable Wheel	460 1,072	500
	90H	Second-row heated seats (SuperCrew® Only)	1,072	1,165 125
	763 66D	360-degree Camera (regs. BLIS® (178)	345	375
	66D 68X	Tailgate Appliqué Delete XLT Power Equipment Group Package	0	0
	U38	XLT Power Equipment Group Package Discount	667 (231)	725 (250)
ſ		AUDIO	1201)	(230)
	58C 58D	Single CD with Sirius w/ 101A	180	195
	50N	B&O PLAY Premium Audio System Navigation	561	610
			732	795

2018MY F-150 PRICE LIST (PRICE LEVEL CODE 815)

AVAIL ARIE TO THE	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	85A	XL Power Group - Regular Cab	\$ 893	\$ 970
MODELS UNLESS		XL Power Group - Super Cab / Crew Cab	1,077	1,170
OTHERWISE NOTED	53A	Trailer Tow Package w/o TBA Fleet only	548	595
!	53C	Max Trailer Tow Package w/o TBA Fleet only	824	895
		Max Trailer Tow Package w/ 627 w/o TBA Fleet only	732	795
	52P	SYNC Fleet Only	387	420
	58B	Single CD with AM/FM Fleet Only	267	290
1	58C	Single CD with Sirius w/ 100A Fleet Only	447	485
		Single CD with Sirius w/ 300A Fleet Only	180	195
1	655	Extended Range Fuel Tank 100A, 300A, 500A	409	445
1	50S	Cruise Control	207	225
	85H	Back Up Alarm System	115	125
	942	Daytime Running Lamps	41	45
	66S	SSV (Special Services Vehicle) package	47	50
[41H	Engine Block Heater	83	90
	945	LED Warning Strobes	621	675
	90L	Manual Driver Lumbar	36	40
1	17C	Front / Rear Chrome Bumper	161	175
	91P	8-Way Power Driver Seat	323	350
	60F	Flex Fuel Badge (Fleet Only)	4	5

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2018MY F-150 **PRICE LIST**

PROPRIETORY

(PRICE LEVEL CODE 815)

				_		(PRICE LEVEL CODE 815)		
E			Į .			Box	8	
ľc					W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5	49,076	52,770
R				- 1		Box	,	
ΙË				- 1				
W	4		ľ					1
						Destination and Delivery	1,295	1,295
		_						1,233
	TRIM SERI	ES	DRI		RDER	EQUIPMENT GROUPS	DEALER	SUGGESTED
				c	CODE	Later anours	INVOICE W/HOLDBACK	DETAIL
	XL		4x2/4	1x4 1	100A	Series Price	N/C	N/C
					300A	Series Price	N/C	N/C
1					500A	Series Price	N/C	N/C
1					500A	Series Price	N/C	N/C
	Į.				700A	Series Price	N/C	N/C
				-	900A	Series Price	N/C	N/C
1					300A	Series Price	N/C	N/C
1			[_	301A	Series Price	-	
	XL		<u> </u>		302A	Series Price		_
	 ^ L			1	101A	Equipment Group 101A Regular Cab	\$ 1,891	\$ 2,055
						Equipment Group 101A Net Equipment Group 101A Super Cab	1,200	1,305
						Equipment Group 101A Super Cab Equipment Group 101A Net	2,075	2,255
						Equipment Group 101A Crew Cab	1,384 2,075	1,505 2,255
	X			1	101A	Equipment Group 101A Net	1,384	1,505
1	XLT			3	301A	Equipment Group 301A (Mid) Regular Cab	1,932	2,100
						Equipment Group 301A Net	1,012	1,100
1						Equipment Group 301A (Mid) Super/Crew Cab	1,979	2,150
1	ļ			<u> </u>		Equipment Group 301A Net	1,059	1,150
1	İ			3	302A	Equipment Group 302A (Luxury)	4,159	4,520
1	Lariat				.00.	Equipment Group 302A Net	2,548	2,770
	Lariat			ء ا	500A	Equipment Group 500A	N/C	N/C
1		- 1		-	01A	Equipment Group 500A Net	(460)	(500)
1	ŀ				02A	Equipment Group 501A (Mid) Equipment Group 502A (Luxury)	1,459	1,585
				٦	,0EA	Equipment Group 502A (Editory)	6,748 5,368	7,335
ı	King Ranch			- 6	01A	Equipment Group 601A (Luxury)	3,477	5,835 3,780
L						Equipment Group 601A Net	3,017	3,280
ı	Platinum	- "		7	'01A	Equipment Group 701A (Luxury)	2,336	2,540
						Equipment Group 701A Net	1,876	2,040
	Raptor				101A	Equipment Group 801A (Mid)	3,017	3,280
<u></u>					02A	Equipment Group 802A (Luxury)	8,989	9,770
		l		ОРТІО	ואו		DEALER	CUCCECTED
		DF	IVE	CODE		POWERTRAINS	INVOICE	SUGGESTED RETAIL
EM	GINE	45	744	000	-		W/HOLDBACK	RETAIL
EM	GINE	482	2/4x4	99P 995		L EcoBoost ilo 3.3L V6 PFD	\$ 916	\$ 995
			- 1	223		IL IIO 3.3L V6 PFD IL IIO 2.7L EcoBoost	1,836	1,995
				99G	3.5	L EcoBoost ilo 3.3L V6 PFD	920 2,388	1,000 2,595
			ľ		3.5	L EcoBoost ilo 2.7L EcoBoost	. 1,472	2,595 1,600
			- 1		3.5	L EcoBoost ilo 5.0L	552	600
AV		1	140	44G	Ele	ctronic 10 speed automatic transmission	0	0
AXI	LE	^{4x2}	/4x4	X26		tional Axie Ratio (where Optional)	73	80
				XL5 XL3		ocking 3.15 axle ocking 3.31 axle	387	420
				~	E-4	ocking 3.31 axle w/ 55A & 995 or 99G	387 Incl.	420
				XL9		ocking 3.55 axle	433	Incl. 470
			ľ		E-10	ocking 3.55 axle w/ 55A & 995 or 99G	47	50
			- 1		E-k	ocking 3.55 axle w/ 53C, 55A & 99P	Incl.	Incl.
			j	VI A	E-#	ocking 3.55 axle w/ 53C & 99G	Incl.	Incl.
				XL6	E-10	ocking 3.73 axle ocking 3.73 axle w/ 55A & 995	525	570
					F-1	ocking 3.73 axie w/ 55A & 995	139 92	150
				_				100
SF	RIES CODE			GVW		PAYLOAD PACKAGES	DEALER	SUGGESTED
~`				CODE	:		MACICE	RETAIL
\vdash	-	_		622	27	L V6 EcoBoost Payload Package	W/HOLDBACK	
Lari	at			627	He	avy Duty Payload Package Lariat	\$ 691 1,560	\$ 750 1,695
XLT			_	627	He	avy Duty Payload Package XLT	1,560	1,695
XL				627		avy Duty Payload Package XL	1,380	1,500
							- 14444	,,000

2018MY F-150 PRICE LIST (PRICE LEVEL CODE 815)

	MODEL		SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTE
	XL	4x2	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	\$ 26,011	\$ 27,380
E			F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	26,296	27,680
U		4x4	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	30,424	32,025
Ľ	VI #		F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	30,709	32,325
Ā	XLT	4x2	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	30,662	32,970
R			F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	30,941	33,270
		4x4	FIE	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	33,848	36,395
С]	F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	34,127	36,695
A B					,	33,333
	XL.	4x2	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	29,892	31,465
_		4::4	X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	31,132	32,770
S		4x4	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	33,150	34,895
U	XLT	4::0	X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	35,294	37,150
	VEI	4x2	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	33,368	35,880
E R			X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	34,583	37,185
C		4x4	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	36,553	39,305
Ă	Lastat		X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	38,651	41,560
В	Lariat	4x2	X1C	145 in. Wheelbase, Lariat 4x2 SC SS 6.5 Box	38,303	41,185
-		4x4	X1E	145 in. Wheelbase, Lariat 4x4 SC SS 6.5 Box	41,487	44,610
		4x2	X1C	163 in. Wheelbase, Larlat 4x2 SC SS 8.0 Box	38,582	41,485
4	VI -	4x4	X1E	163 in. Wheelbase, Lariat 4x4 SC SS 8.0 Box	42,650	45,860
	XL	4x2	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	32,224	33,920
			W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	33,464	35,225
- 1		4x4	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	35,558	37,430
ı			WIE	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	37,701	39,685
	XLT	4x2	WIC	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	35,554	38,230
- 1			W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	36,767	39,535
ŀ		4x4	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	38,804	41,725
ļ			W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	40,901	43,980
- 1	Lariat	4x2	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	40,496	43,545
-			W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	40,775	43,845
ı		4x4	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	43,682	46,970
s			W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	44,845	48,220
ĕ	King Ranch	4x2	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	47,988	51,600
E R			W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	48,267	51,900
C		4x4	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	51,173	55,025
<u> </u>	Platinum		W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	51,452	55,325
ľ	riatinum	4x2	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	50,365	54,155
			W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	50,644	54,455
		4x4	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	53,549	57,580
			W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	53,828	57,880
ľ	Limited	4x2	W1C	145 in. Wheelbase-Limited, Lariat 4x2 SCrew SS 5.5 Box	56,284	60,520
		4x4	WIE	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	59,468	63,945
) F	Raptor	4X4	X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	46,301	49,785
1	ŀ	Į.	X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	46,301	49,785
			X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	46,301	49,785
	MODEL		SERIES	BASE VEHICLE PRICE (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
3 F	aptor	4X4	+	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	\$ 49,076	\$ 52,770
			W1R	145 in, Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5	49,076	52,770

09/01/17

2018 F-150 REGULAR CAB / SUPERCAB / SUPERCREW® COLOR & TRIM AVAILABILITY

	KEY INTERIOR ENVIRONMENT COLORIS) (See below for Seat Color(a))	Black / Medic	um Earth Gray	Black/ Medium Light Camel(Black	
XL	Vinyl 40/20/40 Front-Seat Cloth 40/20/40 Front-Seat (standard seat) Cloth 40/Console/40 Front-Seats with Flow-through Console and steering column-mounted shift Cloth 40/blank/40 Front-Seats with center-section deleted (Restraint Control Module cover provided) with 66S XL SSV (Special Service Vehicle) Pkg.	AG CG WG SG		Control	Den der House i	
STX APPEARANCE PACKAGE	Unique Sport Cloth 40/Console/40 Front-Seats with four-way adjustable driver/passenger headrests, manual driver/passenger lumbar. Flow-through Console with steering column mounted shift.	JG				
XLT / XLT CHROME APPEARANCE PACKAGE	 Cloth 40/20/40 Front-Seat with folding armrest, cupholders and storage, four-way adjustable driver/passenger headrests, manual driver/passenger lumbar (Base), power driver/manual passenger lumbar (Mid), power driver/passenger lumbar (Luxury). (standard seat) Cloth 40/Console/40 Front-Seats with four-way adjustable driver/passenger headrests, manual driver/passenger lumbar (Base), power driver/manual passenger lumbar (Mid), power driver/passenger lumbar (Luxury) (NA w/Regular Cab). Flow-through Console and steering column-mounted shift. 	MG		MC	SI:	
XLT SPORT APPEARANCE PACKAGE	 Unique Sport Cloth 40/Console/40 Front-Seats with four-way adjustable driver/passenger headrests, power driver/manual passenger lumbar (Mid), power driver/passenger lumbar (Luxury). Flow-through Console with floor shift, 				FB	
KLT SPECIAL EDITION PACKAGE	Unique Special Edition Seat with red accent. 40/Console/40 Front-Seats with four-way adjustable driver/passenger headrests, power driver/manual passenger lumbar (Mid), power driver/passenger lumbar (Luxury). Flow-through Console with floor shift.		n i		ХВ	